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Contract

## **Atlassian Licences Call-Off Contract**

NHS Business Services Authority

F03: Contract award notice

Notice identifier: 2021/S 000-004992

Procurement identifier (OCID): ocds-h6vhtk-029af1

Published 11 March 2021, 10:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Business Services Authority

Stella House, Goldcrest Way, Newburn Riverside

Newcastle-Upon-Tyne

NE15 8NY

#### **Contact**

Andrew Reid

#### **Email**

[andrew.reid3@nhs.net](mailto:andrew.reid3@nhs.net)

#### **Country**

United Kingdom

**NUTS code**

UK - UNITED KINGDOM

**Internet address(es)**

Main address

[www.nhsbsa.nhs.uk](http://www.nhsbsa.nhs.uk)

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Atlassian Licences Call-Off Contract

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Renewal of current Atlassian software licences and ability to call-off additional licences up to the maximum contract value for a period of 36 months.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £300,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48000000 - Software package and information systems

#### **II.2.3) Place of performance**

NUTS codes

- UK - UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Renewal of current Atlassian licences for cloud-hosted Software as a Service (SaaS). The Atlassian application suite is a key contributor to 'Our Tools, Process and Governance Help Us', which is one of the five enablers of the NHSBSA's Digital Strategy 2020 - 2023. It supports the successful delivery of NHSBSA's digital transformation projects by managing the workflow, tasks and collaboration across multi-supplier and multi-discipline delivery teams, whilst also being a key component of the NHSBSA's Agile and DevOps methodologies.

The volumes of licences can be increased or decreased throughout the contract term. The maximum contract value has been set at a level which caters for unforeseen increase in organisation growth as well as mitigating the risk of significant market factors impacting price.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

Volumes of licences can be increased or decreased throughout the contract term, as long as the total expenditure remains within the maximum contract value published within this award notice.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is necessary due to the unique nature of Atlassian's integrated product suite of agile development and collaboration software. These licences are a key contributor to the NHSBSA's Digital Strategy 2020 - 2023, which supports a number of NHSBSA's core services - both internal and public-facing. There is a reseller market available for Atlassian licences, which could allow for a degree of competition to be created. However, this option has been explored previously and for the NHSBSA this route would only add additional cost, an extra tier to manage in the supply chain and add little to no value. Hence, the decision was taken that a direct relationship with Atlassian represents better value for money than a reseller competition.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## Section V. Award of contract

### Contract No

20\_09\_03

### Title

Atlassian Licences Call-Off Contract

A contract/lot is awarded: Yes

### V.2) Award of contract

### **V.2.1) Date of conclusion of the contract**

22 September 2020

### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Atlassian Pty Ltd

Level 6, 341 George St, Sydney NSW 2000

Sydney

NSW 2000

Country

Australia

NUTS code

- 00 - Other NUTS code

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £97,314

Total value of the contract/lot: £300,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Business Services Authority

Stella House, Goldcrest Way, Newburn Riverside

Newcastle-Upon-Tyne

NE15 8NY

Country

United Kingdom