

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/004988-2021>

Planning

## **Acceleration Support (previously Incubation Support)**

The Department for Business, Energy and Industrial Strategy (BEIS)

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-004988

Procurement identifier (OCID): ocds-h6vhtk-029aed

Published 11 March 2021, 6:24pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Department for Business, Energy and Industrial Strategy (BEIS)

1 Victoria Street

London

SW1H 0ET

#### **Email**

[acceleration.support@beis.gov.uk](mailto:acceleration.support@beis.gov.uk)

#### **Telephone**

+44 2072152967

#### **Country**

United Kingdom

#### **NUTS code**

UK - UNITED KINGDOM

**Internet address(es)**

Main address

<https://www.delta-esourcing.com>

Buyer's address

<https://www.gov.uk/government/organisations/department-for-business-energy-and-industrial-strategy>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Acceleration Support (previously Incubation Support)

#### **II.1.2) Main CPV code**

- 73000000 - Research and development services and related consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Department for Business, Energy and Industrial Strategy (BEIS) is intending to procure an acceleration support administrator and provider to help facilitate acceleration support services for up to 200 SME's in the upcoming Net Zero Innovation Portfolio (NZIP).

Acceleration support focusses on identifying and filling skills gaps within companies that may prevent them from bringing innovations to market effectively, whilst also providing specialist advisors to support companies in the development of appropriate knowledge and skills. The contractor will be responsible for the administration and provision of bespoke incubation support services to BEIS funded companies. The service will provide support to companies working across a wide range of technology areas, as such it is expected that the service will offer up-to-date, technology-relevant expertise which will effectively inform and advise companies towards commercialisation.

#### **II.1.5) Estimated total value**

Value excluding VAT: £9,650,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UK - UNITED KINGDOM

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

BEIS seek a contractor to deliver acceleration support services for up to 200 SMEs in the upcoming BEIS Net Zero Innovation Portfolio (NZIP). It is expected that the NZIP will fund many SMEs through its innovation programmes. To ensure best value for money from these projects, incubation support will be offered alongside their project deliverables, thereby increasing the capability of companies to exploit & commercialise their specific technology.

The contractor will be responsible for both the administration & provision of Acceleration Support services, identifying & filling skills gaps within companies that currently prevent them from bringing innovations to market efficiently. It is expected the contractor will be able to identify Acceleration advisors who have the knowledge and expertise to provide bespoke & strategic advice to companies.

A supplier engagement day was held in October 2021 – please contact [acceleration.support@beis.gov.uk](mailto:acceleration.support@beis.gov.uk) for outputs from this event.

#### **II.2.14) Additional information**

An ITT with the full contract requirements will be published in the last two weeks April 2021, with the contract being awarded in July 2021. Interested parties should register their interest for this work by emailing [acceleration.support@beis.gov.uk](mailto:acceleration.support@beis.gov.uk) with the subject heading “Acceleration Support ITT”.

#### **II.3) Estimated date of publication of contract notice**

5 April 2021

---

### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=578291204>

GO Reference: GO-2021311-PRO-17915176