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Planning

## **OUHFT: Market Engagement - Development of Private Patient Business**

Oxford University Hospitals NHS Trust

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-004984

Procurement identifier (OCID): ocds-h6vhtk-029ae9

Published 11 March 2021, 5:20pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Oxford University Hospitals NHS Trust

Unipart House, Garsington Road, Cowley

Oxford

OX4 2PG

#### **Contact**

Mr Carl Hooper

#### **Email**

[carl.hooper@ouh.nhs.uk](mailto:carl.hooper@ouh.nhs.uk)

#### **Telephone**

+44 07824596722

**Country**

United Kingdom

**NUTS code**

UK - UNITED KINGDOM

**Internet address(es)**

Main address

<http://www.ouh.nhs.uk>

Buyer's address

<http://www.ouh.nhs.uk>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

OUHFT: Market Engagement - Development of Private Patient Business

Reference number

DN531786

**II.1.2) Main CPV code**

- 85110000 - Hospital and related services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

OUH is considering options to successfully develop its private patient business. One option under consideration is to partner with a private hospital operator (or potentially more than one operator, if different partnerships are created for specific specialties/sites), and part of OUH's strategy development process is to engage with private hospital operators who may potentially be interested in such a partnership.

OUH would like to evaluate:

- Whether its objectives with regard to private patients are most likely to be achieved through developing private patient services independently, through a partnership with a private hospital operator, or through a hybrid model with different solutions for different specialties;
- The extent to which UK and international private hospital groups are interested in partnering to jointly develop a successful long-term private patient business across some or all OUH's clinical specialties and sites;
- In broad terms, what type of commercial and operational structures would be most attractive to potential partners; and
- What benefits private partners believe they can bring which would result in a more successful private patient business than OUH might achieve acting independently.

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UK - UNITED KINGDOM

### **II.2.4) Description of the procurement**

To participate in OUH's market engagement process, please register your interest by noting interest on the portal. You will then be given access to a questionnaire relating to OUH's market engagement process.

All parties who wish to participate in this market engagement process are asked to complete and submit this questionnaire by Thursday 8 April 2021.

If clarification is required by OUH in respect of any submitted questionnaire, OUH (in its sole discretion) may request respondents to attend a clarification meeting and/or respond to any clarification in writing.

Any clarification meetings will be held by Teams in the second half of April 2021.

Following the market engagement process, OUH may decide to embark on a process to procure a partner (or possibly different partners for different sites/ specialties). OUH wishes to confirm that they may decide not to commence such a procurement process.

It is stressed that involvement (or not) in this market engagement process shall in no way affect any party's future participation in any procurement process initiated by OUH. If private hospital operators do not wish to engage in this market engagement process, this will not in any way preclude them from participating in any subsequent procurement process. OUH also wishes to confirm that anything discussed during the market engagement process will not have any bearing on the evaluation of parties during any subsequent evaluation process.

OUH shall have no liability for any costs howsoever incurred by those participating in this market engagement process.

#### **II.2.14) Additional information**

The estimated date of publication of contract notice set out in II.3 will be reviewed following the conclusion of the market engagement process.

#### **II.3) Estimated date of publication of contract notice**

6 August 2021

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No