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Contract

Defibrillators

The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS)

F03: Contract award notice

Notice identifier: 2025/S 000-004883

Procurement identifier (OCID): ocds-h6vhtk-04a6ba

Published 13 February 2025, 11:05am

Section I: Contracting authority

I.1) Name and addresses

The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS)

1 South Gyle Crescent

Edinburgh

EH12 9EB

Email

matthew.campbell@nhs.scot

Telephone

+44 1312756000

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.nss.nhs.scot/browse/procurement-and-logistics>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11883

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Defibrillators

Reference number

NP155/24

II.1.2) Main CPV code

- 33100000 - Medical equipments

II.1.3) Type of contract

Supplies

II.1.4) Short description

The contract covers the supply of external defibrillator devices, including consumables, accessories and maintenance for use in both pre-hospital and hospital environments.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £5,000,000

II.2) Description

II.2.1) Title

Automatic External Defibrillators

Lot No

1

II.2.2) Additional CPV code(s)

- 33100000 - Medical equipments

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

Public Use AED (Portable Automatic External Defibrillator) for use in public spaces such as offices and reception areas.

First Responder AED for occasional to frequent use in outside environments or hospital use by trained personnel.

Both devices should be fully automated with no manual override function.

Successful suppliers in this Lot have their consumables for the devices included here.

II.2.5) Award criteria

Quality criterion - Name: Product Evaluation / Weighting: 20

Quality criterion - Name: Support and Service / Weighting: 20

Quality criterion - Name: Sustainability / Weighting: 10

Cost criterion - Name: Price / Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Automated External Defibrillators with manual override capability and manual and AED capabilities – Monitor and Recorder

Lot No

2

II.2.2) Additional CPV code(s)

- 33100000 - Medical equipments

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

Automated External Defibrillator with manual override capability.

Defibrillator with manual and AED capabilities – Monitor and Recorder.

Successful suppliers in this Lot have their consumables for the devices included here.

II.2.5) Award criteria

Quality criterion - Name: Product Evaluation / Weighting: 20

Quality criterion - Name: Support and Service / Weighting: 20

Quality criterion - Name: Sustainability / Weighting: 10

Cost criterion - Name: Price / Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Consumables (3rd party pads)

Lot No

3

II.2.2) Additional CPV code(s)

- 33100000 - Medical equipments

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

Adult pads.

Paediatric Pads.

CPR Electrodes.

II.2.5) Award criteria

Quality criterion - Name: Product Evaluation / Weighting: 20

Quality criterion - Name: Support and Service / Weighting: 20

Quality criterion - Name: Sustainability / Weighting: 10

Cost criterion - Name: Price / Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-032236](#)

Section V. Award of contract

Lot No

1

Title

Automatic External Defibrillators

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 10

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Cardiac Services

The Acumen Centre, First Avenue, Poynton, Stockport

Cheshire

SK12 1FJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Health-Care Equipment & Supplies Co Ltd

Block1, Greig House, Annickbank Innovation Campus, Annick Road

Irvine

KA11 4LF

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Mindray (UK) Limited

Mindray House, Kingfisher Way, Hinchingbrooke Business Park, Cambs

Huntingdon

PE29 6FN

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

No

V.2.3) Name and address of the contractor

Nihon Kohden UK Ltd

Unit 3, Heyworth Business Park, Old Portsmouth Road

Guildford

GU3 1AF

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ortus Technology Ltd

146 New London Road

Chelmsford

CM2 0AW

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Reliance Medical Ltd

West Avenue, Talke

Stoke-On-trent

ST7 1TL

Country

United Kingdom

NUTS code

- UKG24 - Staffordshire CC

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SP Services (UK) Ltd

Bastion House, Hortonwood 30

Telford

TF1 7XT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ZOLL Medical UK Ltd

9 Seymour Court, Tudor Road, Manor Park

Runcorn

WA7 1SY

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

2

Title

Automated External Defibrillators with manual override capability and manual and AED capabilities – Monitor and Recorder

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Cardiac Services

The Acumen Centre, First Avenue, Poynton, Stockport

Cheshire

SK12 1FJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Health-Care Equipment & Supplies Co Ltd

Block1, Greig House, Annickbank Innovation Campus, Annick Road

Irvine

KA11 4LF

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Mindray (UK) Limited

Mindray House, Kingfisher Way, Hinchingbrooke Business Park, Cambs

Huntingdon

PE29 6FN

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

No

V.2.3) Name and address of the contractor

Nihon Kohden UK Ltd

Unit 3, Heyworth Business Park, Old Portsmouth Road

Guildford

GU3 1AF

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ortus Technology Ltd

146 New London Road

Chelmsford

CM2 0AW

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ZOLL Medical UK Ltd

9 Seymour Court, Tudor Road, Manor Park

Runcorn

WA7 1SY

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Stryker UK Limited

Stryker House, Hambridge Road, , Berkshire

Newbury

RG14 5EG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,100,000

Section V. Award of contract

Lot No

3

Title

Consumables (3rd party pads)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Fannin Uk Limited

Repton Road

Measham

De12 7DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

APC Cardiovascular Ltd

Whitehall Business Centre, 75 School Lane

Hartford

CW8 1PF

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £400,000

Section VI. Complementary information

VI.3) Additional information

(SC Ref:790355)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

Country

United Kingdom