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Tender

Climate Innovation Pull Facility (CIPF) - Facility Manager - Invitation to Submit Initial Tenders

Department for Energy Security and Net Zero

F02: Contract notice

Notice identifier: 2025/S 000-004832

Procurement identifier (OCID): ocds-h6vhtk-04c5c7

Published 12 February 2025, 7:29pm

The closing date and time has been changed to:

23 October 2025, 1:00pm

See the [change notice](#).

Section I: Contracting authority

I.1) Name and addresses

Department for Energy Security and Net Zero

3-8 Whitehall Place

London

SW1A 2AW

Contact

Charlotte Finlay

Email

internationalclimateandenergy.procurement@energysecurity.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-for-energy-security-and-net-zero>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://beisgroup.ukp.app.jaggaer.com/go/188260980194FB24BEB2>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://beisgroup.ukp.app.jaggaer.com/go/188260980194FB24BEB2>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Environment

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Climate Innovation Pull Facility (CIPF) - Facility Manager - Invitation to Submit Initial Tenders

II.1.2) Main CPV code

- 75211200 - Foreign economic-aid-related services

II.1.3) Type of contract

Services

II.1.4) Short description

The UK Department of Energy Security and Net Zero is procuring a supplier to manage a new facility - the Climate Innovation Pull Facility (CIPF). Through pull finance, this facility will support innovation, scale up and market building for climate change mitigation solutions for developing country contexts, focusing on innovative clean energy technologies and business models in a small number of specific applications/sectors, where the evidence shows support is most needed.

In public innovation financing, "pull mechanisms" create incentives for innovators and other actors by creating viable market demand. They seek to reduce viability gaps and induce innovation by signalling demand for solutions to specific problems. Mechanisms often cited include Advanced Market Commitments, Results or Outcomes Based Financing, Prizes/Challenges, innovation bulk procurements, Contracts for Difference, among others. By contrast, much innovation support has to date utilised "push mechanisms" directly subsidising up-front R&D costs.

In terms of climate mitigation solutions, the CIPF will support the development of innovation projects aligned to Ayrton Fund themes: industrial decarbonisation, sustainable cooling, smart energy systems and storage and clean transport Further details of Ayrton Fund thematic challenges are set out on [gov.uk](https://www.gov.uk).

The procurement of this requirement will be in two parts:

- i) A contract for a Facility Manager to manage the programme and identify, incubate, commission and oversee 6-10 climate pull projects of £10m - £50m each. This contract will also cover programme monitoring and learning.

ii) A separate contract for an Independent Evaluator of the programme, who will conduct a mid-term and end-of-term evaluation of the programme's achievement of its development objectives, theory of change and value for money. This procurement is subject to a separate procurement procedure.

The procurement for the Facility Manager is the focus of this notice and will be run as a competitive procedure with negotiation. This contract notice is to invite initial tenders from the market. Further details of the planned procurement process are provided in the procurement documents available on the DESNZ procurement portal at the above link.

The initial contract value is £183m over 5.5 years with options to extend by up to £317m and up to 3 additional years. Of the £183m initial contract value, at least £150m of this will be allocated for climate pull projects, the majority of which will be grant funding.

II.1.5) Estimated total value

Value excluding VAT: £500,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The Facility Manager (FM) for CIPF will deliver the following services:

- An Implementation Period of 6 months from the Effective Date to set up the contract and develop programme level strategies and workplans. The most significant of these is the CIPF Portfolio Strategy which will detail the how the pull project portfolio will be identified and managed by the FM.
- A Pull Project Identification Period which runs from Month 7 to the end of Month 21 of the Contract. During this period the FM will work to identify and filter potential climate Pull Projects to deliver a recommendation to DESNZ for approval of diverse portfolio of climate pull projects to receive grant funding. The portfolio will made up of 6-10 projects valued

between £10m and £45m in terms of the CIPF contribution. Detailed portfolio and project characteristics are provided in the Statement of Requirements. Project selection will follow a pre-determined process with projects maturing through a 3-stage selection process, with the DESNZ Steering Board approving at each stage including at the final Green Light decision point where funding is awarded.

- Pull project incubation support of up to £500,000 per project before the final approval stage. During project identification, the FM will deliver technical support to potential Pull Projects to support their readiness for approval. This may be delivered directly by the FM, subcontracted by the FM or provided as grant funding to the potential Pull Project depending on the project needs.
- Pull Project management where the FM will provide management and oversight of approved Pull Projects. This may include in-country presence and support with stakeholder engagement including FCDO teams at Post (High Commissions and Embassies) and local government stakeholders among others.
- Overall programme management, governance, monitoring and impact reporting for the programme.
- Knowledge management, learning and communications services to support the development and sharing of lessons learned with wider stakeholders.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

102

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 3

Objective criteria for choosing the limited number of candidates:

Candidates at the Initial Tender stage are NOT limited.

This procurement shall be subject to a shortlisting stage following evaluation of Initial Tenders. Bidders shall be subject to a down selection process, generating a shortlist of 3 Bidders who shall be taken through to subsequent negotiation and Final Tender stages. Details of the procurement process are stated in full in the procurement documents.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The period of the agreement for the Climate Innovation Pull Facility (CIPF) Facility Manager is an initial term of 5.5 years (66 months), with extension options for a further 3 years (36 months) or any portion thereof.

Full details of all potential extension and modification options can be found in the procurement documents, specifically in Annex 1 of Contract Schedule 31 (Buyer Specific Terms).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Please refer to the procurement documents.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Please refer to the procurement documents.

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5) Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-039651](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

9 April 2025

Local time

1:00pm

Changed to:

Date

23 October 2025

Local time

1:00pm

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 9 April 2026

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Tenderers wishing to be considered must register their expression of interest and submit an Initial Tender through the department's procurement portal at the above link. See procurement documents for more information.

All discussions, meetings, and communications will be conducted in English.

The contract will be subject to the laws of England and Wales.

Tender pricing and payments must be in GBP.

This procurement and award are subject to the UK Government transparency arrangements and is subject to the Freedom of information Act 2000.

VI.4) Procedures for review

VI.4.1) Review body

Royal Court of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.gov.uk/government/organisations/hm-courts-and-tribunals-service>