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Contract

North East Essex Integrated Community Services

NHS North East Essex Clinical Commissioning Group
Essex County Council

F03: Contract award notice

Notice identifier: 2021/S 000-004765

Procurement identifier (OCID): ocids-h6vhtk-029609

Published 9 March 2021, 10:56pm

Section I: Contracting authority

I.1) Name and addresses

NHS North East Essex Clinical Commissioning Group

Aspen House, Stephenson Road, Severalls Business Park

Colchester

CO4 9QR

Contact

Cariad Burgess

Email

Cariad.Burgess@Attain.co.uk

Country

United Kingdom

NUTS code

UKH3 - Essex

Internet address(es)

Main address

<http://www.neessexccg.nhs.uk/>

I.1) Name and addresses

Essex County Council

9 Market Road

Chelmsford

CM1 1QH

Email

Cariad.Burgess@Attain.co.uk

Country

United Kingdom

NUTS code

UKH3 - Essex

Internet address(es)

Main address

<https://www.essex.gov.uk/>

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

North East Essex Integrated Community Services

Reference number

ACE-0389-2020-NEE

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS North East Essex Clinical Commissioning Group and Essex County Council ('the Commissioners') have sought to commission an integrated community service model that supports the vision and aims of the North East Essex Health and Wellbeing (NEE H&W) Alliance. Commissioners have set a bold and challenging goal to create multi-agency/multi-disciplinary teams in North East Essex who are empowered and supported to deliver the NEE H&W Alliance Live Well outcomes. North East Essex Integrated Community Services needs to underpin these plans, delivering a transformation of community services that seeks meaningful integration with acute, primary care networks, primary care, mental health, voluntary sector services and other NEE H&W Alliance partners to support the achievement of the strategic vision for everyone in NEE to live well. Commissioners have decided that working with an alliance of providers will be the best solution to provide affordable, sustainable and fully Integrated services.

A voluntary ex ante transparency notice relating to this matter was published on 24 February 2021.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £440,183,304

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKH3 - Essex

Main site or place of performance

North East Essex

II.2.4) Description of the procurement

Commissioners and providers will work collaboratively to ensure delivery of the alliance objectives and the standards and outcomes of North East Essex Integrated Community Services. The contract to be entered into by the Commissioners and the selected alliance partners will be the NHS Standard Contract 2021/22, and subsequent revisions thereof. In addition to the NHS Standard Service Contract the providers will be required to agree and sign an alliance agreement with each other and the Commissioners. The alliance contract will run for 10 years commencing on the 1 July 2021.

The Commissioners intend to work with existing providers of the integral elements of the new model, as well as other supporting partners. Commissioners believe that the existing providers and supporting partners are uniquely placed to deliver the specifications and vision for community services as part of the North East Essex Health and Wellbeing Alliance Local Delivery Plan.

In June 2020, the Commissioners published a Prior Information Notice (PIN) in OJEU inviting expressions of interest from providers willing to make the commitment to collaborate in an alliance way of working and who believed they have the necessary experience in multi-disciplinary integrated care, willing to work with other statutory providers, willing to work

with the current providers and capable of financially holding and managing the scale of risk through a degree of income risk share.

The PIN was not commencing a competitive process but did not exclude new entrants to the Alliance either via partnering, associate or subcontracting arrangements.

The Commissioners have conducted a process that complies with the principles of transparency and equal treatment, however the Commissioners were not required (and did not intend) to run the procurement in accordance with one of the specified procedures in the Public Contracts Regulations 2015 (as amended by The Public Procurement (Amendment etc.) (EU Exit) Regulations 2020) (e.g. Restricted, Open, etc.). The Commissioners have, therefore, utilised the flexibilities available to them under the 'light touch regime' in conducting this process.

The Commissioners have opted to undertake a due diligence assessment alongside dialogue, which has formed the basis of 'Structured Dialogue'.

To achieve this vision, the current Services that were subject to the original PIN included:

- musculoskeletal, pain and therapies including paediatric therapies
- homecare and support service
- community nursing and intermediate care
- falls - strength and balance
- cardiology
- stroke rehabilitation
- community beds
- audiology
- ophthalmology
- community continence and urology
- diagnostics
- lymphoedema
- crisis response.

In accordance with Regulation 72 (1) (a) of the Public Contracts Regulations 2015 (as amended by The Public Procurement (Amendment etc.) (EU Exit) Regulations 2020), the services covered by the arrangement may change and expand as the partnerships develop through an alliance contract. Examples of areas that could be considered by the Alliance for future delivery include but are not limited to Cataract, Glaucoma, Reablement, Diabetes, and Integrated Crisis Response services within North East Essex.

The Commissioners will continue to engage with stakeholders as appropriate throughout the mobilisation and subsequent phases of the contract.

II.2.5) Award criteria

Quality criterion - Name: Technical (Quality) / Weighting: 90

Cost criterion - Name: Commercial (Price) / Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

In accordance with Regulation 72 (1) (a) of the Public Contracts Regulations 2015 (as amended by The Public Procurement (Amendment etc.) (EU Exit) Regulations 2020), the services covered by the arrangement may change and expand as the partnerships develop through an alliance contract. Examples of areas that could be considered by the Alliance for future delivery include but are not limited to Cataract, Glaucoma, Reablement, Diabetes, and Integrated Crisis Response services within North East Essex.

The Commissioners will continue to engage with stakeholders as appropriate throughout the mobilisation and subsequent phases of the contract.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
 - absence of competition for technical reasons

Explanation:

In June 2020, the Commissioners published a PIN in OJEU inviting expressions of interest from providers willing to make the commitment to collaborate in an alliance way of working and capable of financially holding and managing the scale of risk through a degree of income risk share. Several expressions of interest were received from a number of providers. Since then, the Commissioners have engaged in discussions with delivery partners and associates within this group of providers, and now intend to award the contract on the basis that the listed organisations are the only providers with the requisite capacity and capability to provide the integrated community services, in line with the North East Essex Health and Wellbeing Alliance Local Delivery Plan.

The CCG believes:

- This alliance approach to the implementation of the new integrated community services model will build a resilient community approach by engaging providers from across the system in the delivery of community services whilst also supporting the wider system vision for the move towards an Integrated Care System (ICS), working towards the establishment of whole system community service collaboration through an Alliance contracting model. This will build upon the broader Alliance infrastructure and relationships that have been developed since inception of the Alliance.
- This integrated system approach to service delivery will guide the patient to the correct level of care and treatment, and this works best with system partners working collectively, while supporting a smoother patient pathway, promoting a trusted assessor approach and reducing the number of patient hand-offs.
- There will be the integration of services to reduce duplication and prevent patients having

to retell their stories, making it simple for patients and professionals to access the support they need. Reduce the complexity of care for service users and other professionals, making it seamless at the point of delivery.

- This collective ownership of responsibilities for delivering a whole system approach will enable greater shared responsibility for managing system pressures with shared outcomes and performance measures across all providers e.g. any loss or gain is linked with performance overall not individual parties, The Alliance will determine how it will reinvest in service transformation (in full or in part).

- There will move away from traditional commissioning models, to a population-based approach, with ever greater integration of health and local authority services and greater parity between physical and mental health.

- The implementation of Neighbourhood Teams will be practical and make sense for communities (e.g. geography, rural/urban, road networks). As far as possible, be sympathetic to the new primary care groupings. As far as possible, be sympathetic to other key partners' operating models (e.g. police). Make connections to the Hub & Spoke model.

- The role of the local authorities will be crucial in the implementation. With responsibility for key services, which have a direct impact health and wellbeing and their wider determinants, such as housing - including provision of disabled facilities grants (DFGs) - planning, leisure, open spaces and environmental health, second tier local authorities have a clear role in improving the health of the population in North East Essex. The formation and work to deliver against the Better Care Fund (BCF) and Improved Better Care Fund requirements have further cemented working partnership; the oversight and recommendations of the BCF will be central to the Alliance governance.

- Through the mobilisation of 6 multi-agency/multi-disciplinary teams, neighbourhood plans are being designed to improve population health in local communities.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-003745](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 February 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

East Suffolk and North Essex NHS Foundation Trust

Turner Road

Colchester

CO4 5JL

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.esnft.nhs.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

GP Primary Choice Ltd

8 The Courtyard Wyncolls Road, Severalls Industrial Park, Colchester

Essex

CO4 9PE

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.gpprimarychoice.co.uk/>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Virgin Care Services Limited

The Heath Business and Technical Park, Runcorn

Cheshire

WA7 4QX

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Internet address

<https://virgincare.co.uk/>

The contractor is an SME

No

V.2.3) Name and address of the contractor

Essex Partnership University NHS Foundation Trust

The Lodge, Lodge Approach, Runwell

Essex

SS11 7XX

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.eput.nhs.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

Age Concern Colchester

63 North Hill, Colchester

Essex

CO1 1PX

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.ageconcerncolchester.org.uk/>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Citizens Advice Essex

Suite 4, Town Hall, Ingrave Road, Brentwood

Essex

CM14 9PJ

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.citizensadviceessex.org.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

Citizens Advice Tendring

18 Carnarvon Road, Clacton on Sea

Essex

CO156QF

Country

United Kingdom

NUTS code

- UKH3 - Essex

The contractor is an SME

No

V.2.3) Name and address of the contractor

Colchester Borough Council

Rowan House, 33 Sheepen Road

Colchester

CO3 3WG

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.colchester.gov.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

Citizens Advice Colchester

Blackburn House, 32 Crouch Street

Colchester

CO3 3HH

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.citizensadvice.org.uk/local/colchester/>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Community 360

Winsley's House, High Street

Colchester

CO1 1UG

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.community360.org.uk

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Essex Carers Support

Imperial House, Rosemary Road, Clacton on Sea

Essex

CO15 1NZ

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.essexcarerssupport.org.uk

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

St Helena Hospice

Myland Hall, Barncroft Close, Highwoods

Colchester

CO4 9JU

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

www.sthelenalena.org.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

Tendring Community Voluntary Services

Imperial House, 20-22 Rosemary Road, Clacton-on-Sea

Essex

CO15 1NZ

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<http://www.cvstendring.org.uk>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £440,183,304

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Section VI. Complementary information

VI.3) Additional information

The services to which this process relates fall within Schedule 3 of the Public Contracts Regulations 2015 (as amended by The Public Procurement (Amendment etc.) (EU Exit) Regulations 2020) ("the Regulations"). As such, the Commissioners do not intend to hold themselves bound by any of the Regulations, save those applicable to Schedule 3 Services.

VI.4) Procedures for review

VI.4.1) Review body

High Court of Justice of England and Wales

Strand

London

WC2A 2LL

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

NHS North East Essex Clinical Commissioning Group

Aspen House, Stephenson Road, Severalls Business Park

Colchester

CO4 9QR

Email

Cariad.Burgess@Attain.co.uk

Country

United Kingdom