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Tender

## **Provision of Delivery Organisations to support the Green Homes Grant Local Delivery Phase 2**

West of England Combined Authority

F02: Contract notice

Notice identifier: 2021/S 000-004760

Procurement identifier (OCID): ocds-h6vhtk-029a09

Published 9 March 2021, 7:26pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

West of England Combined Authority

3 Rivergate, Temple Quay

Bristol

BS1 6ER

#### **Contact**

Mr John Calwell

#### **Email**

[john.calwell@westofengland-ca.gov.uk](mailto:john.calwell@westofengland-ca.gov.uk)

#### **Telephone**

+44 1174566965

#### **Country**

United Kingdom

**NUTS code**

UKJ - SOUTH EAST (ENGLAND)

**Internet address(es)**

Main address

<https://www.westofengland-ca.org.uk/>

Buyer's address

<https://www.westofengland-ca.org.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[www.supplyingthesouthwest.org.uk](http://www.supplyingthesouthwest.org.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.supplyingthesouthwest.org.uk](http://www.supplyingthesouthwest.org.uk)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Delivery Organisations to support the Green Homes Grant Local Delivery Phase 2

Reference number

DN529194

#### **II.1.2) Main CPV code**

- 71000000 - Architectural, construction, engineering and inspection services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as accountable body to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority intends to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

This opportunity has been divided into seven Lots, each one referring to a LEP geographical area. Bidders can apply for up to two Lots and will be awarded a maximum of two Lots. Please see 1.0B LADs2 Document 1 GHG LAD ITT - Appendix B - Lot Evaluation Detail, and 1.0 LADs2 Document 1 GHG Lad Invitation to Tender (particularly in relation to multiple bids) for details.

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the

Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

For full details please see the linked Tender document pack.

Please note that the estimated Lot values stated throughout this Contract Notice are the amount WECA have allocated to each Lot Area however the WECA reserves the right, in circumstances where it reasonably believes that a Delivery Organisation will be unable to utilise the funds allocated to the Lot Area in the time available, to reallocate funds to a different Lot Area and a different Delivery Organisation with a view to maximising the use of the Scheme funds and impact of the Scheme. In such circumstances, the eventual Lot value shall be reduced or increased accordingly.

Bidders are strongly encouraged to review all of the Tender Documents including the Contract Terms and Conditions prior completing a tender submission.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for maximum number of lots  
2

Maximum number of lots that may be awarded to one tenderer: 2

### **II.2) Description**

#### **II.2.1) Title**

Lot 1: Gloucestershire LEP geographical area

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services

- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

For full details please see the linked Tender document pack.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £4,531,968

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2: West of England LEP geographical area

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services
- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

This Lot covers the provision of services to the West of England LEP geographical area.

For full details please see the linked Tender document pack.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £7,497,365

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3: Heart of the South West LEP geographical area

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services
- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

This Lot covers the provision of services to the Heart of the South West LEP geographical area.

For full details please see the linked Tender document pack.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £14,790,594

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4: Swindon and Wiltshire LEP geographical area

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services
- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency

measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

This Lot covers the provision of services to the Swindon and Wiltshire LEP geographical area.

For full details please see the linked Tender document pack.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £4,366,594

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union

funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 5: Dorset LEP geographical area

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services
- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the

Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

This Lot covers the provision of services to the Dorset LEP geographical area.

For full details please see the linked Tender document pack.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £5,286,901

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 6: Cornwall and Isles of Scilly LEP geographical area

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services
- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

This Lot covers the provision of services to the Cornwall and Isles of Scilly LEP

geographical area.

For full details please see the linked Tender document pack.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £6,082,120

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 7: Solent LEP geographical area

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 45000000 - Construction work
- 71520000 - Construction supervision services
- 71530000 - Construction consultancy services
- 71540000 - Construction management services

### **II.2.3) Place of performance**

NUTS codes

- UKK - SOUTH WEST (ENGLAND)

### **II.2.4) Description of the procurement**

As part of the Government's Covid-19 Green Stimulus package, c£52 million has been made available to the West of England Combined Authority, as host organisation to the South West Energy Hub, to promote the adoption of energy efficiency and low carbon measures in domestic properties via the Green Homes Grant Local Authority Delivery Phase 2 scheme.

The West of England Combined Authority is seeking to appoint several Delivery Organisations to deliver the entire Customer Journey (lead generation through to installation completion).

The eventual agreements concern the installation of insulation and other energy efficiency measures, non-fossil fuel heating and micro-generation measures in the homes of households who are either on low incomes and are identified as suffering from fuel poverty . The Delivery Organisations are responsible for managing the end-to-end Customer Journey, which includes but is not exclusive to: marketing and engagement, assessing the household's eligibility, conducting a property assessment, identifying the Measures which are suitable for the Dwelling, carrying out a technical assessment, installing the Measures, arranging a mid and post-Installation Inspection (as appropriate), arranging billing of the Authority and the Customer, as appropriate, and following up with monitoring and evaluation as per the relevant PAS2035 pathway.

This Lot covers the provision of services to the Solent LEP geographical area.

For full details please see the linked Tender document pack.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

**II.2.6) Estimated value**

Value excluding VAT: £8,615,208

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

9

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

9 April 2021

Local time

11:00am

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

9 April 2021

Local time

11:00am

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

West of England Combined Authority

3 Rivergate, Temple Quay

Bristol

BS1 6ER

Country

United Kingdom