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Planning

Commercial Advisor Framework 2

Scottish Government

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-004681

Procurement identifier (OCID): ocids-h6vhtk-04de02

Published 12 February 2025, 10:27am

Section I: Contracting authority

I.1) Name and addresses

Scottish Government

4 Atlantic Quay, 70 York St

Glasgow

G2 8EA

Contact

Jonathan Nicolson

Email

jonathan.nicolson@gov.scot

Telephone

+44 412425466

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scotland.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Commercial Advisor Framework 2

Reference number

758186

II.1.2) Main CPV code

- 66171000 - Financial consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

The Strategic Commercial Assets Division in Scottish Government wish to invite Commercial Consultancy Advisors and Commercial Accountancy firms to register their interest in this framework agreement to support the provision of commercial advisors to provide independent Commercial advice. The specific detail of the framework is to be developed, the expected activities would be:

- to perform financial/commercial due diligence in relation to potential Government interventions. To analyse data producing independent reports which make recommendations to support advice to Ministers on the appropriate and proportionate level of intervention required.
- to provide advice and recommendations on mergers, acquisitions and disposal of assets
- to provide forensic accounting assessments advice and recommendations on specific bespoke requests developing reports as required
- to provide insolvency, restructuring and turnaround services and advice
- to provide specialist economic and market technical expertise relevant to government, including commercial market operator assessments which, alongside legal advice, underpin subsidy control advice.
- to provide ongoing market analysis of sectors in financial difficulty and provide risk assessment of companies facing financial challenges
- to conduct HMT Green Book Options Appraisal evaluation exercises and provide specialist independent expert advice on Scottish Government interventions
- to develop exit strategies for Scottish Government interventions and make recommendations based on outcomes analysis.
- to perform Financial Accounting assessments where required to support statutory

disclosure requirements

- to perform company valuations
- to perform forensic accounting assessments

All information, including the indicative framework value, published in this Prior Information Notice is subject to change. The Scottish Government is currently engaging with internal policy areas and key stakeholders to finalise the Specifications for this requirement. Further updates and engagement with the market will take place in due course.

The Scottish Government reserve the right not to proceed at any point with the procurement and award of this Framework Agreement.

II.1.5) Estimated total value

Value excluding VAT: £10,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

II.2) Description

II.2.1) Title

Commercial Advisor Framework 2

Lot No

1

II.2.2) Additional CPV code(s)

- 79412000 - Financial management consultancy services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

The purpose of this Prior Information Notice is to give advance notice of our intentions to

the market. The Scottish Government is currently conducting internal engagement with policy areas and key stakeholders to determine the lotting structure of the Framework agreement. Please record your interest in this notice and you will automatically receive updates as we progress.

II.2) Description

II.2.1) Title

Commercial Advisor Framework 2

Lot No

2

II.2.2) Additional CPV code(s)

- 72221000 - Business analysis consultancy services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

The purpose of this Prior Information Notice is to give advance notice of our intentions to the market. The Scottish Government is currently conducting internal engagement with policy areas and key stakeholders to determine the lotting structure of the Framework agreement. Please record your interest in this notice and you will automatically receive updates as we progress.

II.3) Estimated date of publication of contract notice

17 March 2025

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

The Scottish Government are currently working with internal stakeholders to develop the Framework requirements and Invitation to Tender. In order to ensure the Framework meets the needs of the Scottish Government and the diverse Supplier market we would like to consult with the market on the development of the Framework.

Please complete the short request for information (RFI) via the Microsoft Forms link in the attached RFI document.

The information that you provide will not be evaluated, there are no right or wrong answers. The information provided will assist the Scottish Government in the development of the Procurement Strategy for this requirement.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=789734.

(SC Ref:789734)