

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/004634-2024>

Contract

## **NGH - Digital Patient Mail and Hybrid Mail Solution**

Northampton General Hospital NHS Trust

F03: Contract award notice

Notice identifier: 2024/S 000-004634

Procurement identifier (OCID): ocds-h6vhtk-043952

Published 12 February 2024, 2:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Northampton General Hospital NHS Trust

Cliftonville

Northampton

NN1 5BD

#### **Contact**

Mandy Sterling

#### **Email**

[m.sterling@nhs.net](mailto:m.sterling@nhs.net)

#### **Telephone**

+44 1536492000

**Country**

United Kingdom

**Region code**

UKF2 - Leicestershire, Rutland and Northamptonshire

**Internet address(es)**

Main address

[www.northamptongeneral.nhs.uk](http://www.northamptongeneral.nhs.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

NGH - Digital Patient Mail and Hybrid Mail Solution

**II.1.2) Main CPV code**

- 64216120 - Electronic mail services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Supply and implementation of a Digital Patient Mail and Hybrid Mail Solution for

Northampton General Hospital NHS Foundation Trust.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £848,106.29

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKF2 - Leicestershire, Rutland and Northamptonshire

Main site or place of performance

Leicestershire, Rutland and Northamptonshire

### **II.2.4) Description of the procurement**

Supply and implementation of a Digital Patient Mail and Hybrid Mail Solution for Northampton General Hospital NHS Foundation Trust. Contract period: 31/10/2023 - 30/10/2026 with option to extend for 12 months. Direct award against g cloud 13.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

The framework procurement guidelines were followed by using the requirement as the key word search, which resulted in only one supplier being returned. The Trust felt it was acceptable to award this contract to HCC as the supplier is already delivering the service following a mini competition exercise.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

---

## **Section V. Award of contract**

### **Contract No**

NGH000746

### **Title**

NGH - Digital Patient Mail and Hybrid Mail Solution

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 October 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

IMImobile Europe Ltd (Healthcare Communications)

IMI Mobile PLC 5,, St John's Lane

London

EC1M 4BH

Email

[enquiries@healthcomm.uk](mailto:enquiries@healthcomm.uk)

Telephone

+44 8459000890

Country

United Kingdom

NUTS code

- UKI - London

National registration number

04833052

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £848,106.29

Total value of the contract/lot: £848,106.29

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

The following is a list of the Supplier's Subcontractors or Partners. Name of Organisation: UK Mail Limited. The Supplier will provide the mail fulfilment element of this service through the third-party provider mentioned above. The Supplier agrees that the Buyer reserves the right to audit the third-party provider. The Supplier agrees that all elements of the service are the responsibility of the primary service supplier.

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=842147789>

GO Reference: GO-2024212-PRO-25159507

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Northampton General Hospital NHS Trust

Cliftonville

Northampton

NN1 5BD

Country

United Kingdom