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Contract

## **Development Programme for Departmental Leaders**

The British Broadcasting Corporation (BBC)

F03: Contract award notice

Notice identifier: 2024/S 000-004557

Procurement identifier (OCID): ocds-h6vhtk-03f948

Published 12 February 2024, 9:13am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The British Broadcasting Corporation (BBC)

Broadcasting House, Portland Place

London

W1A 1AA

#### **Contact**

Kevin Waters

#### **Email**

[kevin.waters@bbc.co.uk](mailto:kevin.waters@bbc.co.uk)

#### **Telephone**

+44 1234567890

#### **Fax**

+44 1234567890

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.bbc.co.uk/supplying/>

Buyer's address

<https://bbc.bravosolution.co.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Other activity

Broadcasting

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Development Programme for Departmental Leaders

Reference number

PROC 2023 70 Development Programme for Departmental Leaders

**II.1.2) Main CPV code**

- 80570000 - Personal development training services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

The BBC wants to launch a new Leadership Development Programme in the first quarter of 2024 to build the effectiveness of its Departmental leaders.

The proposed solution would be open initially to new and prioritised Departmental leaders from all divisions and functional areas of the BBC, including staff from public service and commercial areas, based across the UK and around the world.

We are seeking a trusted external partner to design and deliver this new blended learning solution.

There are around 950 Departmental Leaders in the BBC. Approximately 70 are new to their role each year. Places on the blended cohort development programme will be targeted at newly transitioned leaders in their first departmental leader role. We estimate a minimum annual demand of 70 per year for this leadership solution, covering all newcomers to that level and a small number of others prioritised to promote accelerated progression. However, we are interested in working with external partners with the capacity to scale up to offer more places on the programme to meet business need.

BBC departmental leaders carry out a range of roles and are key to the BBC's ability to deliver value to all audiences whilst changing and adapting. They are mainly highly experienced professionals managing relatively large areas of the BBC.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £315,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The BBC wants to launch a new Leadership Development Programme in the first quarter of 2024 to build the effectiveness of its Departmental leaders.

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#### **II.2.5) Award criteria**

Quality criterion - Name: Merit / Weighting: 60

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: Yes

Description of options

There is an initial term of 24 months with a further possible extension of 12 months

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-025910](#)

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## **Section V. Award of contract**

### **Title**

Development Programme for Departmental Leaders

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 37

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Performants Group (trading as T-Minus)

Faulkner House, Victoria Street

St. Albans

AL1 3SE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £315,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

In the case of technology requirements, the BBC may involve its technology partner (Atos IT Solutions and Services Limited) to assist in the scoping and drafting of invitations to tender and/or the evaluation of tenders. However, the final decision as to which is the most economically advantageous (by reference to the award criteria) will be made by the BBC. The awarding authority reserves the right not to award a contract and to annul the procurement process at any stage. Tenders and all supporting documents must be priced in sterling and all payments will be made in sterling. The contract shall be subject to English law. The awarding authority does not bind itself to accept the lowest, or any tender and reserves the right to accept part of a tender unless the tenderer expressly stipulates otherwise in the tender document.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Business and Property Courts of England and Wales - TCC

Rolls Building, 7 Rolls Building, 7 Fetter Lane

London

EC4A 1NL

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

As stated in the Public Contracts Regulations 2015. The applicable review time limits shall be as stated in Regulations 92 and 93 Public Contracts Regulations 2015.