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Award

Print Fulfilment and Mailing Hub Framework Agreement

EFFICIENCY EAST MIDLANDS LIMITED

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-004544

Procurement identifier (OCID): ocds-h6vhtk-0514cc ([view related notices](#))

Published 19 January 2026, 5:46pm

Scope

Reference

EEM0025

Description

EEM seek to put in place a fully managed, neutral vendor National framework providing public sector bodies with a single, easy-to-use portal to procure Print, Fulfilment, and Mailing goods and services. From printed materials and bulk mailings to secure document fulfilment, buyers can access a wide range of suppliers through one streamlined digital platform-ensuring compliance, cost efficiency, and service flexibility for a period of 48 months. Full details of the framework scope are set out in the specification.

The Framework Agreement will be open for use by all Public Sector organisations within the United Kingdom.

The Indicative total contract value of this Framework Agreement over the full term of the contract has been calculated to be £30,000,000.

EEM does not guarantee any volumes of business in respect of this Framework

Agreement and any figures detailed as part of this ITT are estimates for information purposes only.

EEM is seeking to establish a single-supplier Framework Agreement with a Neutral Vendor responsible for delivering a fully managed, end-to-end procurement portal for the provision of Print, Fulfilment and Mailing Services.

This Framework is designed to offer public sector buyers a centralised online platform through which they can access a wide range of compliant and competitively priced services, delivered by an ecosystem of pre-approved supply chain partners managed by the Neutral Vendor.

The appointed Neutral Vendor will act as the single point of access for all services under the Framework, ensuring a streamlined, transparent and efficient procurement route. The Neutral Vendor will be responsible for managing supplier relationships, service delivery, reporting, and quality assurance across all lots and service categories. This approach ensures flexibility and choice for Contracting Authorities, while reducing administrative burden and maximising value for money.

The objectives of the Framework are:

1. Provide a single point of access for public bodies to procure print, fulfilment and mailing services efficiently.
2. Ensure a fully managed service, where the vendor oversees supplier management, order processing, and reporting.
3. Enhance transparency and cost efficiency by allowing price comparisons and budget tracking.
4. Promote sustainability and digital transformation by offering paperless workflows and eco-friendly procurement options.
5. Improve service accessibility through a user-friendly digital platform with real-time tracking and analytics.

The appointed vendor will be responsible for:

1. Developing and maintaining a procurement portal to facilitate seamless transactions.
2. Onboarding and managing suppliers across different print, fulfilment and mailing service categories.
3. Ensuring compliance with public sector procurement regulations and required data

standards.

4. Providing customer support and training for buyers and suppliers using the platform.
5. Delivering analytics and reporting capabilities for spend analysis, usage tracking, and sustainability metrics.

EEM considers this Framework will help:

1. Enable EEM members, whether existing or future, and the wider public sector to call off services in an efficient and compliant way.
2. Provide access to a vetted list of suppliers, significantly reducing the time and effort needed to conduct individual procurements.
3. Ensure that all purchases meet legal and regulatory requirements, such as the Procurement Act 2023.
4. Provide better value to the buyer by creating a fairer and more efficient supply chain, whilst consolidating purchasing power to negotiate better pricing and terms.
5. Provide clear, pre-negotiated pricing structures, enabling buyers to achieve greater value for money.
6. Ensure access to cutting-edge and specialised solutions.
7. Allows buyers to better manage their purchases in line with ever changing requirements.
8. Encourages greater innovation and quality by providing access to innovative products and services, including from niche vendors, ensuring buyers can procure the latest technology, solutions and services.
9. Promote competition among suppliers, driving competition and higher quality standards.
10. Reduce procurement risks by offering contracts with established suppliers that adhere to framework terms and conditions.

Commercial tool

Establishes a framework

Contract 1

Supplier

- CUBIQUITY LIMITED

Contract value

- £30,000,000 excluding VAT
- £36,000,000 including VAT

Above the relevant threshold

Award decision date

19 January 2026

Date assessment summaries were sent to tenderers

19 January 2026

Standstill period

- End: 28 January 2026

- 8 working days

Earliest date the contract will be signed

2 February 2026

Contract dates (estimated)

- 2 February 2026 to 1 February 2030
- 4 years

Main procurement category

Services

CPV classifications

- 22000000 - Printed matter and related products
- 72000000 - IT services: consulting, software development, Internet and support
- 79820000 - Services related to printing

Contract locations

- UK - United Kingdom

Information about tenders

- 3 tenders received
 - 3 tenders assessed in the final stage:
 - 3 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 2 suppliers unsuccessful (details included for contracts over £5 million)
-

Unsuccessful suppliers

- [FINE PRINT \(STOCKPORT\) LIMITED](#)
 - [LATCHAM DIRECT LIMITED](#)
-

Procedure

Procedure type

Open procedure

Suppliers

CUBIQUITY LIMITED

- Companies House: 06925648
- Public Procurement Organisation Number: PXBJ-5178-PBRT

One Anchorage Avenue

Shrewsbury

SY2 6FG

United Kingdom

Email: tenders@cubiquitymedia.com

Website: <http://www.cubiquitymedia.com>

Region: UKG22 - Shropshire CC

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

FINE PRINT (STOCKPORT) LIMITED

- Companies House: 02519887
- Public Procurement Organisation Number: PVTM-8878-ZPRJ

Unit 6f Lowick Close

Hazel Grove

SK7 5ED

United Kingdom

Website: <http://fineprint-stockport.co.uk>

Region: UKD35 - Greater Manchester South East

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

LATCHAM DIRECT LIMITED

- Companies House: 06695717
- Public Procurement Organisation Number: PJNQ-6776-QYCJ

Unit 1 Western Drive

Hengrove

BS14 0AF

United Kingdom

Website: <http://www.latcham.co.uk>

Region: UKK11 - Bristol, City of

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contracting authority

EFFICIENCY EAST MIDLANDS LIMITED

- Companies House: 07762614
- Public Procurement Organisation Number: PRXX-3953-HVQM

3 Maisies Way

Alfreton

DE55 2DS

United Kingdom

Email: tenders@eem.org.uk

Region: UKF12 - East Derbyshire

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

META PROCUREMENT LTD

Summary of their role in this procurement: Administrator

- Companies House: 13864148
- Public Procurement Organisation Number: PHTC-9381-MRCG

The Rock Cottage Peveril Drive

Nottingham

NG7 1DE

United Kingdom

Email: contact@metaprocurement.org

Website: <http://www.metaprocurement.org>

Region: UKF14 - Nottingham

Contact organisation

Contact META PROCUREMENT LTD for any enquiries.