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Contract

T22/23-051 Framework of Trainers for the Local Government Training Group (LGTG)

Lisburn and Castlereagh City Council

F03: Contract award notice

Notice identifier: 2024/S 000-004505

Procurement identifier (OCID): ocids-h6vhtk-03d06e

Published 9 February 2024, 4:16pm

Section I: Contracting authority

I.1) Name and addresses

Lisburn and Castlereagh City Council

Island Civic Centre Lagan Valley Island The Island

Lisburn

BT27 4RL

Contact

amanda culbert

Email

amanda.culbert@lisburncastlereagh.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

T22/23-051 Framework of Trainers for the Local Government Training Group (LGTG)

II.1.2) Main CPV code

- 79998000 - Coaching services

II.1.3) Type of contract

Services

II.1.4) Short description

Lisburn and Castlereagh City Council, on behalf of the Local Government Training Group (LGTG), wishes to engage the services of a competent person/ organisation to provide LGTG sponsored training to Local Government Officers and Elected Members across the 11 District Councils of Northern Ireland to assist with the Learning and Development of their employees.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,500,000

II.2) Description

II.2.2) Additional CPV code(s)

- 80511000 - Staff training services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKN0E - Lisburn and Castlereagh

II.2.4) Description of the procurement

Lisburn and Castlereagh City Council, on behalf of the Local Government Training Group (LGTG), wishes to engage the services of a competent person/ organisation to provide LGTG sponsored training to Local Government Officers and Elected Members across the 11 District Councils of Northern Ireland to assist with the Learning and Development of their employees.

II.2.5) Award criteria

Quality criterion - Name: Quality / Methodology / Weighting: 60

Cost criterion - Name: Cost / Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-015332](#)

Section V. Award of contract

Contract No

1

Title

Framework of Trainers for the Local Government Training Group

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 February 2024

V.2.2) Information about tenders

Number of tenders received: 23

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 23

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

HEADSTOGETHER CONSULTING LTD

2-4 Grays Lane

HOLYWOOD

BT18 9AU

Email

office@headstogether.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

AKU TRAINING LTD

CLOVALLEY HOUSE, 6 Cyprus Avenue

BELFAST

BT5 5NT

Email

alyson@aku.training.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

COSENSA LEARNING DEVELOPMENT LIMITED

innovation factory

BELFAST

BT12 7DG

Email

nicola@cosensa.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

HARRY MCCONNELL

6 Church Lane

HILLSBOROUGH

BT26 6GD

Email

harrymcconnell@btinternet.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

MARCOMM LTD

762 Saintfield Road, Carryduff

BELFAST

BT8 8AT

Email

una@marcommcfs.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

North East Regional Employers Association

The Guildhall Quayside

NEWCASTLE-UPON-TYNE

NE1 3AF

Email

mokeefe@nereo.gov.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SOUTH EASTERN REGIONAL COLLEGE

VICTORIA AVENUE

NEWTOWNARDS

BT23 7EH

Email

sbrowne@serc.ac.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,500,000

Lowest offer: £0.01 / Highest offer: £2,500,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

This contract was divided into 37 lots, 34 of these were awarded. . . . Each Lot was awarded to a maximum total of 3 trainers. Each requirement will be offered to the firm ranked 1st in line with their evaluation score. (All first place firms have been listed in the award of contract section of this notice.) The 2nd and 3rd ranking applicants may be offered the training requirement in the event of either (a) the first place firm is not available (b) a conflict of interest or (c) the Council is of the opinion that the preferred applicant has insufficient capacity to deliver the necessary requirement within the timescale specified or (d) the training required is, in the opinion of the Council related to or similar to a matter previously dealt with by another firm, the commission may be offered in turn to the 2nd or 3rd. . . . Each lot has been ranked as follows: LOT 1 - HOW TO CONDUCT A FORMAL INVESTIGATION - 1. Heads Together . 2. AKU Training . 3. Harry McConnell Training, LOT 2 - PRESENTATION SKILLS FOR BUSINESS - 1. Cosensa . 2. Marcomm Training . 3. AKU Training, LOT 3 - DEALING WITH DIFFICULT CONVERSATIONS - 1. HeadsTogether . 2. Think People Consulting . 3. AKU Training, LOT 4 - HOW TO MANAGE POOR PERFORMANCE - 1. HeadsTogether . 2. Cosensa . 3. 2000 Weeks, LOT 5 - RECRUITMENT AND SELECTION TRAINING - 1. HeadsTogether . 2. Pentland Training and Consultancy . 3. Cosensa, LOT 6 - ESSENTIAL SKILLS FOR A FIRST TIME MANAGER - 1. HeadsTogether . 2. Cosensa . 3. Elite Training (NI), LOT 7 - EMPLOYEE ENGAGEMENT - 1. HeadsTogether . 2. Cosensa . 3. 2000 Weeks, LOT 8 - CONFLICT RESOLUTION WITHIN YOUR TEAM - 1. HeadsTogether . 2. NEREO, LOT 9 - BUDGETING SKILLS AND BASIC FINANCE FOR MANAGERS - 1. AKU Training, LOT 10 - UNDERSTANDING ECONOMIC APPRAISALS AND BUSINESS CASES - 1. NEREO, LOT 11 - WORKPLACE HEALTH AND WELLBEING - 1. HeadsTogether . 2. Health Matters . 3. 2000 Weeks, LOT 12 - WORKPLACE HEALTH AND WELLBEING FOR MANAGERS - 1. HeadsTogether . 2. Actual Impact . 3. Aware, LOT 13 - MINUTES AND AGENDAS - 1. Cosensa . 2. Pentland Training and Consultancy . 3. AKU Training, LOT 14 - PROOF READING - 1. Cosensa . 2. AKU Training . 3. Pentland Training and Consultancy, LOT 15 - BUILDING AND RESILIENCE AND PERSONAL WELLBEING - 1. Cosensa . 2. AKU Training . 3. Pentland Training and Consultancy, LOT 16 - INTERVIEW SKILLS FOR INTERVIEWEES - 1. HeadsTogether . 2. Pentland Training and Consultancy . 3. Cosensa, LOT 17 - ASSESSMENT CENTRE TECHNIQUES - 1. Marcomm Training, LOT 18 - CHAIRING AND FACILITATION SKILLS - 1. Cosensa . 2. NEREO . 3. AKU Training, LOT 19 - INFLUENCING AND NEGOTIATION SKILLS - 1. Cosensa . 2. NEREO . 3. AKU Training, LOT 20 - PERSONAL EFFECTIVENESS TRAINING - 1. HeadsTogether . 2. NEREO . 3. Think People Consulting, LOT 22 - GENERAL PROJECT MANAGEMENT SKILLS - 1. SERC . 2. NEREO . 3. Full Potential Management Solutions, LOT 23 - PREPARING TO GO OUT TO TENDER - 1. AKU Training, LOT 24 - TENDER EVALUATION - 1. AKU Training, LOT 25 - CONTRACT MANAGEMENT - 1. AKU Training, LOT 26 - TRAIN THE TRAINER - 1. Cosensa . 2.

Health Matters, LOT 27 - DIGNITY AT WORK - 1. HeadsTogether . 2. Harry McConnell Training, LOT 28 - DEVELOPING COMMERCIAL ACUMEN - 1. NEREO, LOT 29 - CUSTOMER SERVICE EXCELLENCE - 1. Cosensa, LOT 31 - AN INTRODUCTION TO WORKPLACE COACHING FOR LINE MANAGERS - 1. HeadsTogether . 2. Cosensa . 3. AKU Training, LOT 32 - MANAGING REMOTE / HYBRID WORKERS - 1. HeadsTogether . 2. NEREO . 3. 2000 Weeks, LOT 33 - CHANGE MANAGEMENT TRAINING - 1. HeadsTogether . 2. NEREO . 3. AKU Training, LOT 34 - DIVERSITY, INCLUSION AND EQUALITY - 1. HeadsTogether . 2. Harry McConnell Training, LOT 35 - AN INTRODUCTION TO MENTORING - 1. Cosensa . 2. AKU Training . 3. Dorothy McKee Consulting, LOT 37 - CODE OF CONDUCT TRAINING - 1. Harry McConnell Training.

VI.4) Procedures for review

VI.4.1) Review body

Lisburn Castlereagh City Council

Lisburn

Country

United Kingdom