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Contract

## **Purchase of Electrosurgical Devices (Cut & Coagulation, Uterine Ablation)**

The Common Services Agency (more commonly known as NHS National Services Scotland) ("NSS")

F03: Contract award notice

Notice identifier: 2024/S 000-004434

Procurement identifier (OCID): ocds-h6vhtk-03c3da

Published 9 February 2024, 1:34pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Common Services Agency (more commonly known as NHS National Services Scotland) ("NSS")

Gyle Square (NSS Head Office), 1 South Gyle Crescent

Edinburgh

EH12 9EB

#### **Contact**

Eleanor Dickson

#### **Email**

[eleanor.dickson@nhs.scot](mailto:eleanor.dickson@nhs.scot)

#### **Telephone**

+44 1698794410

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.nss.nhs.scot/browse/procurement-and-logistics>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA11883](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11883)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Purchase of Electrosurgical Devices (Cut & Coagulation, Uterine Ablation)

Reference number

NP56623

#### **II.1.2) Main CPV code**

- 33161000 - Electrosurgical unit

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Renewal of National Framework for the Supply of Electrosurgical Devices covering the following products to NHS Scotland either via

the NDC or direct to Health boards.

- Simultaneous Cut & Coagulation devices

- Uterine Ablation devices

It is expected that the annual value across all the lots will not exceed GBP 6M excluding VAT.

Please note that the following Lot configuration is for information purposes only and is subject to change.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £30,000,000

## **II.2) Description**

### **II.2.1) Title**

Combination Lot - Electrosurgical Device Combinations (Unscored)

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 33161000 - Electrosurgical unit
- 33100000 - Medical equipments
- 33140000 - Medical consumables

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

We require a range of Electrosurgical devices used for simultaneous cutting/coagulation, Endometrial Ablation and/or Intrauterine Resection used for open and minimally invasive surgery, that can be used in a Procedure within an NHS Scotland Acute setting by appropriate trained personnel.

Bidders are requested to submit bids for combinations of volume commitments of applicable products, as previously tendered in Lots 1&2, detailing additional discounts in return for combined volume commitments from the Health Boards, or from a collaboration of Health Boards.

Bidders are invited to put forward your suggestions for bandings and percentage discount from Non Commitment Contract Price.

Bidders may submit any number of combinations up to 100% of all Cut & Coagulation and Uterine Ablation electrosurgical devices Market Share for 1 health board, multiple boards and/or All of Scotland. (Current spend circa GBP 5.9Mpa). Only bidders who have submitted a bid for lot 1 &/or lot 2 can submit to this lot.

PLEASE NOTE: This is an Unscored Lot. Boards will use the information provided here by all awarded suppliers to assess their local clinical requirements and decide who to commit to. This Lot is intended to reduce the need for mini competitions.

## **II.2.5) Award criteria**

Price

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

NP56623 Electrosurgical Devices Innovation / Enhanced Services Lot (Unscored)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 33161000 - Electrosurgical unit
- 33100000 - Medical equipments
- 33140000 - Medical consumables

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Bidders are requested to submit details of any Enhanced Service they offer. Key deliverables will be decided on a case by case basis but may include, but not be limited to, such evidenced criteria as:

Reduced Waiting Times

Streamlined Patient Pathway

Innovative products related to the Framework

Reduced Readmission Rate

Lower Costs

Enhanced Data Quality & Reporting

Enhanced Inventory Management

Bidders should submit details of any service offered or innovation soon to be available, including unique selling points, for consideration, in 5,000 words or less. Responses should include relevant case studies, successes and details of how purchase of these services, in addition to commitment volumes on Lots 1-13 inclusive, will positively impact on patient care and/or commitment volume prices for Health boards.

Only bidders who have tendered items for consideration to lot 1 &/or lot 2 will be able to submit a tender to this lot.

PLEASE NOTE: This is an Unscored Lot. Boards will use the information provided here by all awarded suppliers to assess their local clinical requirements. This Lot is intended to reduce the need for mini competitions.

## **II.2.5) Award criteria**

Price

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Simultaneous Cutting/Coagulation Systems

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 33161000 - Electrosurgical unit
- 33140000 - Medical consumables
- 33100000 - Medical equipments

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

We require a range of devices specific to the purpose of Simultaneous cutting/coagulation, used for open and minimally invasive surgery, that can be used in a Procedure within an NHS Scotland Acute setting by appropriate trained personnel. These products are available in a range of sizes.

Typically, we see these products in 3 sizes Open Procedure standard length, Laparoscopic standard length and Laparoscopic long Length and usually fit down standardly available trocars

Packaging must be GS1 Compliant and clearly reference: - Size, Lot number, Expiration data, UKCE mark, Sterile & Single Use

### **II.2.5) Award criteria**

Quality criterion - Name: After Sales, Service & Maintenance / Weighting: 30

Quality criterion - Name: Training & Implementation / Weighting: 10

Quality criterion - Name: Quality - Clinical Reference / Weighting: 5

Quality criterion - Name: Sustainability / Weighting: 5

Price - Weighting: 50

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Uterine Ablation Systems

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33161000 - Electrosurgical unit
- 33100000 - Medical equipments
- 33140000 - Medical consumables

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

We require a range of devices specific to the purpose of Endometrial Ablation Systems and/or Intrauterine Resection Systems, used for Internal surgery, that can be used in a procedure



within an NHS Scotland Acute Setting by appropriate trained personnel. These products are available in different sizes.

Packaging must be GS1 Compliant and clearly reference: - Size, Lot number, Expiration data, UKCE mark, Sterile & Single Use

### **II.2.5) Award criteria**

Quality criterion - Name: After Sales, Service & Maintenance / Weighting: 30

Quality criterion - Name: Training & Implementation / Weighting: 10

Quality criterion - Name: Quality-Clinical Reference / Weighting: 5

Quality criterion - Name: Sustainability / Weighting: 5

Price - Weighting: 50

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-028362](#)

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Combination Lot - Electrosurgical Device Combinations (Unscored)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

8 January 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Applied Medical UK Ltd.

88 Wood Street, 10th - 15th Floor

London

EC2V 7RS

Telephone

+44 8008766882

Fax

+44 8008766883

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

ERBE Medical UK Ltd.

The Antler Complex, 1a Bruntcliffe Way

Morley

LS27 0JG

Telephone

+44 7730000702

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Hologic Ltd

Hologic Ltd, Heron House, Oaks Business Park, Crewe Road , Wythenshawe

Manchester

M23 9HZ

Telephone

+44 1619463650

Fax

+44 2076552861

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Johnson & Johnson Medical Ltd

Pinewood Campus, Nine Mile Ride

Wokingham

RG40 3EW

Telephone

+44 1344864000

Fax

+44 1344864002

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Karl Storz Endoscopy (UK) Ltd

415 Perth Avenue, Slough, Berkshire

Slough

SL1 4TQ

Telephone

+44 1753503654

Fax

+44 1753578124

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Medtronic Limited

Building 9, Croxley Park

Watford

WD18 8WW

Telephone

+44 1923202577

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Olympus KeyMed

KeyMed House, Stock Road

Southend-on-Sea

SS2 5QH

Telephone

+44 1702616333

Fax

+44 1702465677

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £30,000,000

Total value of the contract/lot: £30,000,000

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### **Section V. Award of contract**

#### **Lot No**

4

#### **Title**

NP56623 Electrosurgical Devices Innovation / Enhanced Services Lot (Unscored)

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

8 January 2024

##### **V.2.2) Information about tenders**



Number of tenders received: 7

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Applied Medical UK Ltd.

88 Wood Street, 10th - 15th Floor

London

EC2V 7RS

Telephone

+44 8008766882

Fax

+44 8008766883

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

BBraun Avitum

Brookdale Rd

Sheffield

S35 2PW

Country

United Kingdom

NUTS code

- UKE3 - South Yorkshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Brennan & Co Ni

Unit 6-7 Carrowreagh Business Park, Carrowreagh Road

Dundonald

BT16 1QQ

Telephone

+44 7413908990

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

ERBE Medical UK Ltd.

The Antler Complex, 1a Bruntcliffe Way

Morley

LS27 0JG

Telephone

+44 7730000702

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Johnson & Johnson Medical Ltd

Pinewood Campus, Nine Mile Ride

Wokingham

RG40 3EW

Telephone

+44 1344864000

Fax

+44 1344864002

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Karl Storz Endoscopy (UK) Ltd

415 Perth Avenue, Slough, Berkshire

Slough

SL1 4TQ

Telephone

+44 1753503654

Fax

+44 1753578124

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Medtronic Limited

Building 9, Croxley Park

Watford

WD18 8WW

Telephone

+44 1923202577

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £30,000,000

Total value of the contract/lot: £30,000,000

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Simultaneous Cutting/Coagulation Systems

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

8 January 2024

### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Applied Medical UK Ltd.

88 Wood Street, 10th - 15th Floor

London

EC2V 7RS

Telephone

+44 8008766882

Fax

+44 8008766883

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

BBraun Avitum

Brookdale Rd

Sheffield

S35 2PW

Country

United Kingdom

NUTS code

- UKE3 - South Yorkshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Brennan & Co Ni

Unit 6-7 Carrowreagh Business Park, Carrowreagh Road

Dundonald

BT16 1QQ

Telephone

+44 7413908990

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

ERBE Medical UK Ltd.

The Antler Complex, 1a Bruntcliffe Way

Morley

LS27 0JG

Telephone

+44 7730000702

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Johnson & Johnson Medical Ltd

Pinewood Campus, Nine Mile Ride



Wokingham

RG40 3EW

Telephone

+44 1344864000

Fax

+44 1344864002

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Karl Storz Endoscopy (UK) Ltd

415 Perth Avenue, Slough, Berkshire

Slough

SL1 4TQ

Telephone

+44 1753503654

Fax

+44 1753578124

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Kebomed UK Ltd

Unit 7, Kingsford Rural Business Centre, Kentisbeare,

Cullompton

EX15 2AU

Telephone

+44 1884266377

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Medtronic Limited

Building 9, Croxley Park

Watford

WD18 8WW

Telephone

+44 1923202577

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Olympus KeyMed

KeyMed House, Stock Road

Southend-on-Sea

SS2 5QH

Telephone

+44 1702616333

Fax

+44 1702465677

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Pro Health Solutions Limited

8 Lynwood

Hale

WA15 0NF

Telephone

+44 7900194414

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £22,000,000

Total value of the contract/lot: £22,000,000

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## **Section V. Award of contract**

### **Lot No**

2

## **Title**

Uterine Ablation Systems

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

8 January 2024

### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

ERBE Medical UK Ltd.

The Antler Complex, 1a Bruntcliffe Way

Morley

LS27 0JG

Telephone

+44 7730000702

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Hologic Ltd

Hologic Ltd, Heron House, Oaks Business Park, Crewe Road , Wythenshawe

Manchester

M23 9HZ

Telephone

+44 1619463650

Fax

+44 2076552861

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

JUNE MEDICAL

9 York Way, Cressex Business Park

High Wycombe

HP123PY

Telephone

+44 7950333518

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Karl Storz Endoscopy (UK) Ltd

415 Perth Avenue, Slough, Berkshire

Slough

SL1 4TQ

Telephone

+44 1753503654

Fax

+44 1753578124

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Kebomed UK Ltd

Unit 7, Kingsford Rural Business Centre, Kentisbeare,

Cullompton

EX15 2AU

Telephone

+44 1884266377

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £6,500,000

Total value of the contract/lot: £6,500,000



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## Section VI. Complementary information

### VI.3) Additional information

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is XXXXX. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

(SC Ref:754548)

### VI.4) Procedures for review

#### VI.4.1) Review body

Sheriff Court House

27 Chambers Street,

Edinburgh

EH1 1LB

Country

United Kingdom

Internet address

<http://www.nhsscotlandprocurement.scot.nhs.uk>

#### VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

The Authority will notify economic operators who submitted a tender or (where no deselection process has previously been made) applied to

be selected to tender, of its decision to award the Framework Agreement which notification will contain, among other information, a

summary of the reasons as to why the economic operator was unsuccessful. The notification will incorporate a 'standstill period' of a

minimum of 10(ten) clear calendar days (or a minimum of 15(fifteen)if the communication method used is not electronic)between the date

on which the Authority dispatches the notice(s)and the date on which the Authority proposes to conclude the relevant Framework

Agreement. The bringing of court proceedings against the Authority during the standstill period will automatically continue the prohibition

on entering into the Framework Agreement until the court proceedings are determined, discontinued or disposed of, or the court, by interim

order, brings to amend the prohibition. The remedies that may be awarded by the courts before the Framework Agreement has been entered

into include the setting aside of the decision to award the Framework Agreement to the winning tenderer(s). The bringing of court

proceedings against the Authority after the Framework Agreement has been entered into will not affect the Framework Agreement unless

grounds for the imposition of special penalties under the Public Contracts (Scotland) Regulations 2015 can be established. Otherwise the

remedies that maybe awarded by the courts where the Framework Agreement has been entered into are limited to the award of damages.