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Contract

Direct Payment Support Services

Essex County Council

Essex Partnership University NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2023/S 000-004384

Procurement identifier (OCID): ocids-h6vhtk-036359

Published 13 February 2023, 3:29pm

Section I: Contracting authority

I.1) Name and addresses

Essex County Council

County Hall, Market Road

Chelmsford

CM1 1QH

Contact

Ms Rachel Horne

Email

rachel.horne@essex.gov.uk

Telephone

+44 3330322307

Country

United Kingdom

Region code

UKH3 - Essex

Internet address(es)

Main address

<https://www.essex.gov.uk/>

Buyer's address

<https://www.essex.gov.uk/>

I.1) Name and addresses

Essex Partnership University NHS Foundation Trust

Thurrock Community Hospital, Thameside House, Long Lane

Grays

RM16 2PX

Contact

Mr Martin Johnson

Email

martin.johnson8@nhs.net

Country

United Kingdom

Region code

UKH3 - Essex

Internet address(es)

Main address

<https://eput.nhs.uk/>

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Direct Payment Support Services

Reference number

DN621930

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

Essex County Council (“the Council”) conducted an open, single stage procurement to commission a new Direct Payments Support Service (DPSS) to enable people who are ordinarily resident within the administrative boundaries of Essex (excluding the unitary authority areas of Thurrock and Southend-on-Sea) to manage their direct payment.

This procurement incorporated the following lots:

Lot 1: Independent Information and Advice Service and Personal Assistant (PA) Support Hub

Lot 2: Payment/Payroll/Account Management services

Please be advised that the Council acted akin to a central purchasing body in relation to this procurement opportunity in conjunction with Essex Partnership University NHS Foundation Trust (EPUT) who will access but not formally be a party to the ensuing contract. In addition, please note that whilst the ensuing DPSS contracts will primarily be used to support people with either social care and/or mental health needs to manage their personal budgets via a Direct Payment; it will also be open for the following classification of users within the administrative area of Essex: NHS Healthcare (including local Integrated Care Systems).

In addition, please be advised that this service is being commissioned under an initial three (3) year term with the option to extend for a further two (2) years at the Council’s sole

discretion; thereby resulting in a maximum possible contract duration of five (5) years.

Please note that the total value of the procurement as stated in section II 1.7 below reflects the cumulative effect of the pricing submissions for both lots across the maximum contractual duration of five (5) years, net of the Council's Accelerated Payment Rebate Scheme (APRS) which the successful bidder opted into as part of their tender submission.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £4,081,327.63

II.2) Description

II.2.1) Title

Independent Information and Advice Service and Personal Assistant (PA) Support Hub

Lot No

1

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services
- 85312310 - Guidance services

II.2.3) Place of performance

NUTS codes

- UKH3 - Essex

II.2.4) Description of the procurement

This lot is designed to secure suitable provision of an advice and information service relating to direct payments, which will also include Employer Advice and Guidance Services and a Personal Assistant support hub delivered to individuals who may be considering taking a Direct Payment or already have one in place, and who are ordinarily resident in Essex.

II.2.5) Award criteria

Quality criterion - Name: Qualitative Questions / Weighting: 50

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Payment/Payroll/Account Management services

Lot No

2

II.2.2) Additional CPV code(s)

- 85321000 - Administrative social services

II.2.3) Place of performance

NUTS codes

- UKH3 - Essex

II.2.4) Description of the procurement

This lot was designed to secure suitable provision of Payment Services and Account Management to support people with either social care and/or mental health needs (across both adults and children's services) to manage their personal budgets via a Direct Payment (DP).

Please note that the successful bidder for this lot will be required to deliver all the following specified requirements (noting that not every DP recipient will require support from all of the constituent elements of this provision):

- Payroll - to support DP recipients who employ their own Personal Assistant(s)
- Bought Ledger - to support individuals to pay for social care services using their Direct Payment; and
- Account Management - to ensure that Direct Payment money for each DP recipient is received in an identifiable, named account from which all relevant payments can be made.

II.2.5) Award criteria

Quality criterion - Name: Qualitative Questions / Weighting: 50

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-029590](#)

Section V. Award of contract

Lot No

1

Title

Direct Payment Support Services: Lot 1 - Independent Information and Advice Service and Personal Assistant (PA) Support Hub

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 January 2023

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Penderels Trust Limited

Resource House, 1a Brandon Lane

Coventry

CV3 3GU

Country

United Kingdom

NUTS code

- UKG33 - Coventry

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,400,000

Total value of the contract/lot: £1,285,802.69

Section V. Award of contract

Lot No

2

Title

Direct Payment Support Services: Lot 2 - Payment/Payroll/Account Management services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 February 2023

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Penderels Trust Limited

Resource House, 1a Brandon Lane

Coventry

CV3 3GU

Country

United Kingdom

NUTS code

- UKG33 - Coventry

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,250,000

Total value of the contract/lot: £2,795,524.94

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

The High Court

The Royal Courts of Justice, The Strand

London

WC2A 2LL

Country

United Kingdom