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Contract

## **Commercial Advisor**

Digital Health and Care Wales ("DHCW")

F03: Contract award notice

Notice identifier: 2022/S 000-004261

Procurement identifier (OCID): ocds-h6vhtk-02ee0b

Published 15 February 2022, 11:35am

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Digital Health and Care Wales ("DHCW")

Ty Glan Yr Afon, 21 Cowbridge Road East

Cardiff

CF11 9AD

### **Contact**

Sarah Fry

### **Email**

[sarah.fry3@wales.nhs.uk](mailto:sarah.fry3@wales.nhs.uk)

### **Telephone**

+44 2920502109

### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://dhcw.nhs.wales>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Commercial Advisor

Reference number

P691

#### **II.1.2) Main CPV code**

- 79418000 - Procurement consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This procurement process is being undertaken to establish a framework agreement that enables the Authority to call off Commercial Advice work packages for various national procurements. Digital Health and Care Wales is seeking to procure a Commercial Advisor at a senior executive level. The Senior Commercial Advisor is required to support a number of strategic procurement projects for NHS Wales via a variety of procurement processes, in particular the competitive dialogue process for complex digital or clinical/digital procurement activity. There will also be a requirement to provide additional commercial advice on an ad-hoc basis. The work packages that will be called off under this agreement are likely to follow a Competitive Dialogue PCR15 process.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £625,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 98511000 - Services of commercial workers

- 79418000 - Procurement consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

### **II.2.4) Description of the procurement**

This procurement has been issued by Digital Health and Care Wales , in connection with the Open Procedure, as set out in Regulation 27 of the Public Contract Regulations 2015 (PCR15), for the procurement of a Commercial Advisor at a senior executive level. The Senior Commercial Advisor is required to support a number of strategic procurement projects for NHS Wales via a variety of procurement processes, in particular the competitive dialogue process for complex digital or clinical/digital procurement activity. There will also be a requirement to provide additional commercial advice on an ad-hoc basis.

The Awarding Authority is acting on behalf of itself as indicated in the PCR15 Contract Notice and will itself be the Contracting Party in any resulting contract awarded.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70%

Price - Weighting: 30%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-026270](#)

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## **Section V. Award of contract**

### **Contract No**

P691

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 February 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

In-Form Solutions Limited

Lichfield Business Village, The Friary

Lichfield

WS136QG

Country

United Kingdom

NUTS code

- UKG24 - Staffordshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £625,000

## Section VI. Complementary information

### VI.3) Additional information

All proposed resources must meet the criteria outlined in the Single Procurement Document (SPD)

The Contracting Authority reserves the right to award the contract in whole, in part or annul the tendering process and not award any contract.

The Contracting Authority will not accept SPD questionnaires and completed tender documents after the stated closing date.

All documents to be priced in sterling and all payments made in sterling.

The tendering process will be undertaken via electronic means using the Bravo e-tendering system <https://etenderwales.bravosolution.co.uk>

Instructions on how to participate in this tender opportunity:

To complete your response, please access the tender documents via the Bravo ETenderWales portal reference:

project\_48614 Commercial Advisor. ITT Code 90684

Instructions: Register your company on the eSourcing portal (this is only required once). Browse to the eSourcing portal: <https://etenderwales.bravosolution.co.uk> and click the link to register — Accept the terms and conditions and click "continue" — Enter your correct business and user details — Note the username you chose and click "save" when complete — You will shortly receive an email with your unique password (please keep this secure).

2. Express an Interest in the tender — Log in to the portal with the username/password — Click the "PQQs/ITTs open to all" suppliers" link.(these are pre-qualification questionnaires or invitations to tender open to any registered supplier)—Click on the relevant PQQ/ITT to access the content— Click the "express interest" button at the top of the page — This will move the PQQ/ITT in to your "my PQQs/myITTs" page.(this is a secure area reserved for your projects only)—You can now access any attachments by clicking "buyer attachments "in the "PQQ/ITT details" box

3. Responding to the tender —Click "my response "under "PQQ/ITT details", you can choose to "create response "or to "decline to respond"(please give a reason if declining)—You can now use the "messages" function to communicate with the buyer and

seek any clarification — Note the deadline for completion, then follow the on screen instructions to complete the PQQ/ITT—There may be a mixture of online & offline actions for you to perform(there is detailed online help available)You must then submit your reply using the "submit response" button at the top of the page.

If you require any further assistance please consult the online help or contact the eTendering helpdesk.

NOTE: The authority is using eTenderwales to carry out this procurement process. To obtain further information record your interest on Sell2Wales at [https://www.sell2wales.gov.wales/search/search\\_switch.aspx?ID=115049](https://www.sell2wales.gov.wales/search/search_switch.aspx?ID=115049)

(WA Ref:115049)

(WA Ref:118720)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom