

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/004244-2024>

Planning

## **Facilities Management Further Market Engagement**

Essex County Council

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-004244

Procurement identifier (OCID): ocids-h6vhtk-03f679

Published 8 February 2024, 2:09pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Essex County Council

County Hall, Market Road

Chelmsford

CM1 1QH

#### **Contact**

Mr Callum Brooks

#### **Email**

[callum.brooks@essex.gov.uk](mailto:callum.brooks@essex.gov.uk)

#### **Telephone**

+44 333

#### **Country**

United Kingdom

**Region code**

UKH3 - Essex

**Internet address(es)**

Main address

<https://www.essex.gov.uk/>

Buyer's address

<https://www.essex.gov.uk/>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Facilities Management Further Market Engagement

Reference number

DN710367

#### **II.1.2) Main CPV code**

- 79993000 - Building and facilities management services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Essex County Council's (the Council) current Facilities Management Contract ends on the 30th September 2026 with no further option to extend. Therefore, the Council has started on our journey of discovery, regarding how the Facilities Management provision could evolve and innovate beyond this date and would like to engage with the Facilities Management Industry as part of this approach.

Market engagement:

This notice marks the launch of a series of market engagement opportunities to let you know where we are in this process, listen and learn what the industry has to offer, in terms of new technologies and innovation, sustainability, decarbonisation and social value. The Council is also keen to understand marketplace opportunities and limitations better and engage in discussion regarding available options.

To be notified of our upcoming events please visit the Essex Provider Hub <https://www.essexproviderhub.org/facilities-management-and-property-re-procurement/introduction/>. as this is where we will be releasing updates of our latest events and all resources relating to the project can be found.

#### **II.1.5) Estimated total value**

Value excluding VAT: £1

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 50000000 - Repair and maintenance services
- 65000000 - Public utilities
- 70000000 - Real estate services
- 79710000 - Security services
- 79800000 - Printing and related services

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

Contract Title: Market Engagement for Facilities Management Services

Description: Essex County Council (ECC) TFM contract is expiring in September 2026. The approximate value is £37m p.a., £22m of which is capital expenditure.

Before launching the formal procurement process for the replacement solution, we are conducting early market engagement (EME) to gather insights from potential suppliers.

Our current contract contains the following services:

- Soft FM Services: Including cleaning, waste management, catering, and security services.
- Hard FM Services: Covering maintenance, repairs, and technical support for building systems.
- Property Management Services: Managing leases, acquisition and disposal, property advice and consultancy.
- Multi-Function Print Devices: Procurement, installation, and maintenance of office printers.

- Programme and Project Management: Coordination of small works projects (between £10k and £0.75m)

- Utility Management: Trade Advice, Energy procurement, Payment of invoices and provision of a central billing service, Management information surrounding usage

ECC plans to hold a series of market engagement events covering all of the above areas.

Purpose of Market Engagement:

The purpose of this market engagement event is to:

- Understand supplier capabilities and innovative solutions.
- Refine our requirements based on market feedback.
- Encourage competition and ensure a diverse pool of suppliers.

How to Participate:

To access all information related to the project and register for market engagement events linked to procurement, please visit the Essex Provider Hub

<https://www.essexproviderhub.org/facilities-management-and-property-re-procurement/introduction/>. This platform holds information on upcoming events, recordings and outcomes from previous events and will publish the latest news related to the project.

Registration for all upcoming events will be managed through this site.

The sourcing platform for this project will be ProContract. A market engagement project has been created to allow providers to ask questions at any point in time, separately to the Market Engagement events. Please register on both Procontract and the Essex Provider Hub to ensure you stay up to date with latest developments and can ask any clarifications throughout the early market engagement stage of this project.

Important Information

Respondents are advised that the purpose of this notice is to engage in dialogue with the market and ascertain interest / options available. The scope of service, date of publication or potential contract value should not be taken as a final "version" of requirement.

This PIN does not constitute a call for competition to procure any works or services and is not published to reduce time limited for the receipt of tenders. This is NOT a live tender opportunity.

Interested parties will not be prejudiced by any response or (lack) to this PIN. Nor shall a response to this PIN guarantee an invitation to participate in this market consultation exercise or any future procurement process that Essex County Council may conduct.

Essex County Council is not liable for any costs, fees or expenses incurred by any party responding to this PIN or any party who may participate in the market consultation exercise.

Essex County Council uses Proactis ProContract as its eSourcing portal. Suppliers will only be able to access further information and messaging functionality with the Council via a registered account. Registration is free of charge and gives bidders access to opportunities from several other Local Authority and Public Sector organisations. To register, visit <https://procontract.due-north.com/Register>

The Proactis supplier helpdesk (<https://www.proactis.com/uk/support-login/support/>) can help with registration queries. Please direct any technical queries to the helpdesk in the first instance.

Please direct all queries via the ProContract messaging functionality linked with the advertised opportunity. Anyone contacting the Council via email will be directed to the portal for communications.

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

This contract is subject to renewal

Yes

Description of renewals

Respondents are advised that the purpose of this PIN is to engage in dialogue with the industry and ascertain interest / options available.

The scope of service, estimated date of publication of contract notice, renewal information or potential contract value should not be taken as a final "version" and are subject to change.

#### **II.3) Estimated date of publication of contract notice**

24 June 2024

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-024861](#)