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Tender

## **Expressions of Interest are invited to deliver: 713952451 First Person View Drone Training Fleet**

Ministry of Defence

F17: Contract notice for contracts in the field of defence and security

Notice identifier: 2025/S 000-004122

Procurement identifier (OCID): ocids-h6vhtk-04dca3

Published 7 February 2025, 10:57am

### **Section I: Contracting authority/entity**

#### **I.1) Name, addresses and contact point(s)**

Ministry of Defence

SP11 8HJ

ANDOVER

**For the attention of**

McRae-Thomas Jennifer

**Email(s)**

[jennifer.mcrae-thomas682@mod.gov.uk](mailto:jennifer.mcrae-thomas682@mod.gov.uk)

**Country**

United Kingdom

**Internet address(es)**

**Address of the buyer profile**

[www.contracts.mod.uk](http://www.contracts.mod.uk)

### **Further information**

Further information can be obtained from the above mentioned contact point(s)

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from**

The above-mentioned contact point(s)

**Tenders or requests to participate must be sent to**

The above-mentioned contact point(s)

### **I.2) Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

### **I.3) Main activity**

Defence

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## **Section II: Object of the contract**

### **II.1) Description**

#### **II.1.1) Title attributed to the contract by the contracting authority**

Expressions of Interest are invited to deliver: 713952451 First Person View Drone Training Fleet

#### **II.1.2) Type of contract and location of works, place of delivery or of performance**

Supplies

Purchase

**Main site or location of works, place of delivery or of performance**

ARMY HEADQUARTERS, ANDOVER, SP11 8H

## **NUTS code**

- UK - United Kingdom

## **Estimated total value of purchases for the entire duration of the framework agreement**

Estimated value excluding VAT:

Range: between £200,000 and £350,000

### **II.1.5) Short description of the contract or purchase(s)**

The Ministry of Defence (MOD) is seeking Expressions of Interest for an urgent opportunity to deliver a First Person View (FPV) Drone Training Fleet. This FPV Drone Training Fleet is required to support a scheduled military exercise in late Spring.

### **II.1.6) Common procurement vocabulary (CPV)**

- 35613000 - Unmanned aerial vehicles

### **II.1.9) Information about variants**

Variants will be accepted: No

## **II.2) Quantity or scope of the contract**

### **II.2.1) Total quantity or scope**

Interested parties should have demonstrable experience in this sector and be able to meet the following key deliverables:

1) 5 Inch, 8 Inch and 10 Inch Quadcopter drones capable of:

a) Enabling the training of Field Army soldiers.

b) For 8/10 Inch - Carrying a payload to simulate the flight characteristics of an armed FPV drone (payload will be provided by the Authority)

c) Being maintained by the user/drone operator.

d) Operating with Betaflight Software.

2) VTx Goggles - The FPV Platform shall be operable using FPV goggles.

3) Controller/Transmitter - An ELRS controller/transmitter operating at 915MHz that is

reconfigurable outside of the 850-950MHz range. The transmitter shall be capable of connecting to an external antenna module.

4) Battery chargers - The system shall be supplied with appropriate chargers able to charge both LiPo XT60 and Li-Ion Batteries up to and including 6S 9500mAh XT90 (XT60 to XT90 adapters are allowed).

5) Delivery no later than 31 March 2025.

Given the urgency of this requirement we expect Invitations to Tender to be sent approximately 20 Feb 2025, however this is subject to change.

Interested parties are asked to submit Expressions of Interest, which should include:

- Organisation name, status, address, contact name and if applicable registration number
- Confirmation that the organisation will be able to submit a tender and, should they be successful, meet a delivery date of 31 March 2025.

Expression of Interest should be submitted to Army Commercial no later than 17:00 on Tuesday 18th February 2025, at the following email address: [army-comrcl-mcd-mailbox@mod.gov.uk](mailto:army-comrcl-mcd-mailbox@mod.gov.uk).

Estimated value excluding VAT:

Range: between £200,000 and £350,000

#### **II.2.2) Information about options**

Options: No

#### **II.2.3) Information about renewals**

This contract is subject to renewal: No

### **II.3) Duration of the contract or time limit for completion**

Duration in months: 2 (from the award of the contract)

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions relating to the contract**

#### **III.1.4) Other particular conditions to which the performance of the contract is subject, in particular with regard to security of supply and security of information**

The Authority reserves the right to amend any condition related to security of information to reflect any changes in national law or government policy. In any contract documents are accompanied by a Security Aspects Letter, the Authority reserves the right to amend the terms of the Security Aspects Letter to reflect any changes in national law or government policy whether i respect of the applicable protective marking scheme, specific protective markings given, the aspects to which any protective marking applies or otherwise.

### **III.2) Conditions for participation**

#### **III.2.1) Personal situation**

##### **Criteria regarding the personal situation of economic operators (that may lead to their exclusion) including requirements relating to enrolment on professional or trade registers**

Information and formalities necessary for evaluating if the requirements are met: Suppliers Instructions How to Express Interest in this Tender:

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- Organisation name, status, address, contact name and if applicable registration number
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##### **Criteria regarding the personal situation of subcontractors (that may lead to their rejection) including requirements relating to enrolment on professional or trade registers**

Information and formalities necessary for evaluating if the requirements are met: Suppliers Instructions How to Express Interest in this Tender:

1. Register your company on the eSourcing portal (this is only required once)

- Browse to the eSourcing Portal
- Click the "Click here to register" link
- Accept the terms and conditions and click "continue"
- Enter your correct business and user details
- Note the username you chose and click "Save" when complete
- You will shortly receive an email with your unique password (please keep this secure)

## 2. Express an Interest in the tender

- Login to the portal with the username/password
- Click the "PQQs Open to All Suppliers" link. (These are Pre-Qualification Questionnaires open to any registered supplier)
- Click on the relevant PQQ to access the content.
- Click the "Express Interest" button in the "Actions" box on the left-hand side of the page.
- This will move the PQQ into your "My PQQs" page. (This is a secure area reserved for your projects only)
- Click on the PQQ code, you can now access any attachments by clicking the "Settings and Buyer Attachments" in the "Actions" box

## 3. Responding to the tender

- You can now choose to "Reply" or "Reject" (please give a reason if rejecting)
- You can now use the 'Messages' function to communicate with the buyer and seek any clarification
- Note the deadline for completion, then follow the onscreen instructions to complete the PQQ
- There may be a mixture of online & offline actions for you to perform (there is detailed online help available)

If you require any further assistance please consult the online help, or contact the

eTendering help desk.

### **III.2.2) Economic and financial ability**

**Criteria regarding the economic and financial standing of economic operators (that may lead to their exclusion)**

Minimum level(s) of standards possibly required: A Statement Related to Good Standing will be required from all parties seeking to take part in any future invitation to tender.

### **III.2.3) Technical and/or professional capacity**

**Criteria regarding the technical and/or professional ability of economic operators (that may lead to their exclusion)**

Minimum level(s) of standards possibly required: Suppliers may be required to provide technical evidence of their ability to meet the specification of this requirement, as part of any future invitation to tender.

**Criteria regarding the technical and/or professional ability of subcontractors (that may lead to their rejection)**

Minimum level(s) of standards possibly required: The successful supplier must be able to meet the core deliverable of this requirement, which is delivery of the requisite goods no later than 31 March 2025.

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## **Section IV: Procedure**

### **IV.1) Type of procedure**

#### **IV.1.1) Type of procedure**

Accelerated restricted

Justification for the choice of accelerated procedure: The Ministry of Defence has an urgent requirement to procure a First Person View Drone Training Fleet by 31 March 2025, in order to meet operational training requirements scheduled to take place late Spring 2025.

#### **IV.1.2) Limitations on the number of operators who will be invited to tender or to participate**

Envisaged minimum number

## **IV.2) Award criteria**

### **IV.2.1) Award criteria**

the criteria stated in the specifications, in the invitation to tender or to negotiate or in the descriptive document

## **IV.3) Administrative information**

### **IV.3.1) File reference number attributed by the contracting authority**

713952451 - Delivery of First Person View Drone Training Fleet

### **IV.3.2) Previous publication(s) concerning the same contract**

no

### **IV.3.3) Conditions for obtaining specifications and additional documents or descriptive document**

Payable documents: no

### **IV.3.4) Time limit for receipt of tenders or requests to participate**

18 February 2025 - 5:00pm

### **IV.3.6) Language(s) in which tenders or requests to participate may be drawn up**

English



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## **Section VI: Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about European Union funds**

The contract is related to a project and/or programme financed by European Union funds:  
No

### **VI.3) Additional information**

The Contracting Authority intends to use an e-Tendering system in this procurement exercise, please visit [www.contracts.mod.uk](http://www.contracts.mod.uk) for full details and to register your interest in this procurement.