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Award

## **Lambeth Nursing Home APMS**

NEL South East London CCG

F15: Voluntary ex ante transparency notice

Notice identifier: 2021/S 000-004107

Procurement identifier (OCID): ocds-h6vhtk-029770

Published 2 March 2021, 10:27am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

NEL South East London CCG

160 Tooley Street

London

SE1 2TZ

#### **Contact**

Barend Henning

#### **Email**

[barend.henning@nhs.net](mailto:barend.henning@nhs.net)

#### **Country**

United Kingdom

#### **NUTS code**

UKI45 - Lambeth

**Internet address(es)**

Main address

<https://selondonccg.nhs.uk/>

Buyer's address

<https://selondonccg.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Lambeth Nursing Home APMS

Reference number

PRJ1015

**II.1.2) Main CPV code**

- 85121100 - General-practitioner services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

NHS South East London CCG is intending to award a contract for a new Alternative Provider of Medical Services (APMS) GP Practice to cover the 10 Nursing Homes in

Lambeth.

The CCG is seeking to centralise the contractual arrangements for these 10 Nursing Homes under one new Provider. This will support the new Network Contract Directed Enhanced Service (DES) requirements and the delivery of the Local Enhanced Service (LES). In light of the proposal to integrate commissioning arrangements with one GP contract provider, the revised LES spec has been incorporated into the GP contract to enable integrated service provision.

This model:

1. Enables all patients to be registered with the same Practice, unifying clinical responsibility and core service provision;
2. Has a newly re-specified service specification (formerly the Local Enhanced Service) that is awarded to the same Provider;
3. Has responsibility for delivery of the EHCH PCN DES specification for Nursing Homes also contracted to the same Provider.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,826,877

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKI45 - Lambeth

#### **II.2.4) Description of the procurement**

SEL CCG (Lambeth borough team) has made a decision to centralise its commissioning arrangements for its current 10 Nursing Homes under one new Provider. This is being taken forward as it will support the new PCN DES Enhanced Service requirements and the delivery of the Local Enhanced Service (LES).

In light of the proposal to integrate commissioning arrangements with one GP contract provider, the revised LES spec has been incorporated into the GP contract to enable

integrated service provision.

The proposal is to award a new Lambeth APMS Nursing Home Contract to the Lambeth GP Federation (Lambeth Healthcare Ltd). The contract will be a 2-year contract with a 1-year option to extend.

There are several drivers for this change which have influenced the decision:

- Several local practices currently delivering care within Nursing Homes have informed the CCG that they wish to serve notice on their contracts
- Mounting cost pressures of delivering the service due to patients' needs within the Nursing Homes increasing.
- Alignment with models of delivery being implemented in other SEL CCG Boroughs (Bromley and Southwark)
- Subject to patient choice, it will enable residents to register with the same practice, which will be clinically and organisationally responsible for providing high quality and integrated local and core primary medical services.

This will create a new GP practice initially responsible for all care for patients resident in Lambeth's 10 Nursing Homes. In this way clinical responsibility is brought together, much greater resilience and innovation is possible than presently, and the model will be better suited to the vision of integrated care set out in the Enhanced Health in Care Homes Framework and the priorities of the Lambeth Neighbourhood & Wellbeing Delivery Alliance (NWDA).

Initially the service will focus on unified registrations and care for residents in Lambeth's 10 Nursing Homes – Laurels, Limetree, Windmill Lodge, St Mary's, Havelock Court, Collingwood Court, Fairlie House, St Peter's, Uplands and British Homes.

The current proposed annual value of the APMS contract is anticipated to be £608,959 (£269,467 based on total CQC bed registrations and the current LES value of £339,492).

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

The justification for the award being made to the GP Federation is as follows:

- The borough-wide GP Federation is the only provider who has coverage across the borough, with strong and established relationships with Primary Care in the borough.
- The GP Federation is the only provider who can report the level of information required (due to already established data sharing agreements) and can report on the clinical care activity relating to the patients in Nursing Homes.
- The proposed service is a specialist local provision which has a need for specific local knowledge and understanding, both of which are held by the GP Federation.
- The GP Federation is working with current local Providers on a transition plan and is engaging with local key leads and stakeholders.
- Existing local providers have informed the CCG that they no longer wish to provide the service where they currently do so.
- Southwark and Bromley models have shown an APMS contracted practice is the most effective and supportive way of delivering care to this specific targeted cohort of patients.
- The proposal will mirror the Southwark and Bromley models and will be cost neutral.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

18 February 2021

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Lambeth Healthcare Ltd

Paxton Green Health Centre, 1 Alleyn Park

London

SE21 8AU

Country

United Kingdom

NUTS code

- UKI45 - Lambeth

The contractor/concessionaire is an SME

No

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £1,826,877

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of Justice of England and Wales Strand London WC2A 2LL

Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

#### **VI.4.4) Service from which information about the review procedure may be obtained**

NEL Commissioning Support Unit

75-77 Worship Street

London

EC2A 2DU

Email

[nelcsu.strategicprocurement@nhs.net](mailto:nelcsu.strategicprocurement@nhs.net)

Country

United Kingdom