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Contract

## **159\_21 – General Merchandise and Groceries**

ESPO

F03: Contract award notice

Notice identifier: 2021/S 000-004007

Procurement identifier (OCID): ocds-h6vhtk-02970f

Published 1 March 2021, 12:09pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way, Grove Park, Enderby

Leicester

LE19 1ES

#### **Contact**

Catalogue Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Telephone**

+44 1162944084

#### **Country**

United Kingdom

**NUTS code**

UKF21 - Leicester

**Internet address(es)**

Main address

<http://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

159\_21 – General Merchandise and Groceries

Reference number

159\_21

**II.1.2) Main CPV code**

- 15000000 - Food, beverages, tobacco and related products

**II.1.3) Type of contract**

## Supplies

### **II.1.4) Short description**

ESPO is seeking to appoint a Supplier who is capable of providing ESPO and ESPO customers with a wide range of general merchandise and grocery products. It is essential that the supplier is able to facilitate the purchase of products via a 'Click and Collect' service. The supplier may be required to market and distribute a selection of ESPO's own brand 'smartbuy' product range and in return may enable ESPO to purchase and distribute a selection of the successful Supplier's exclusive own brand ranges. The Supplier must have the capability to provide ESPO with a digital platform at no additional cost, and have API (Application Programme Interface) that is compatible with ESPO's systems.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £10,000,000

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 37000000 - Musical instruments, sport goods, games, toys, handicraft, art materials and accessories
- 55900000 - Retail trade services
- 33700000 - Personal care products
- 39220000 - Kitchen equipment, household and domestic items and catering supplies
- 66151100 - Electronic marketplace retailing services

### **II.2.3) Place of performance**

NUTS codes

- UK - UNITED KINGDOM

### **II.2.4) Description of the procurement**

Supply of general merchandise and groceries for delivery to the ESPO distribution centre, Leicester, and for delivery directly to individual ESPO customer establishments.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 36 months. The total estimated value stated in Section II.1.7 includes the option period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The successful supplier may also be selected to work with ESPO to pursue other commercial deals, for example, leveraging spend across key product categories through collaboration, in particular 'own brand' product ranges. Products supplied by the successful Supplier may be featured within the ESPO printed and digital catalogues, or used to fulfil ESPO customers' orders.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 227-560491](#)

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## **Section V. Award of contract**

### **Title**

159\_21 – General Merchandise and Groceries

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

26 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Argos Business Solutions (Sainsbury's Supermarket)

489-499 Avebury Boulevard,

Milton Keynes

MK9 2NW

Country

United Kingdom

NUTS code

- UKJ12 - Milton Keynes

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £10,000,000

Total value of the contract/lot: £10,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Royal Court of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Information on deadlines(s) for review procedures can be found in Part 3, Chapter 6 of the Public Contracts Regulations 2015.