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Contract

Managed Service Contract for Berkshire Surrey Pathology Services for the Provision of Blood Sciences, Virology and Immunology Services

Frimley Health NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2022/S 000-003938

Procurement identifier (OCID): ocids-h6vhtk-0315fd

Published 10 February 2022, 10:45pm

Section I: Contracting authority

I.1) Name and addresses

Frimley Health NHS Foundation Trust

Portsmouth Road

Frimley

GU16 7UJ

Contact

Philip Spicer

Email

philip.spicer@nhs.net

Telephone

+44 1276604604

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.frimleyhealth.nhs.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

Managed Service Contract for Berkshire Surrey Pathology Services for the Provision of Blood Sciences, Virology and Immunology Services

II.1.2) Main CPV code

- 85111800 - Pathology services

II.1.3) Type of contract

Services

II.1.4) Short description

Berkshire and Surrey Pathology Services (BSPS) intends to procure for the provision of a Pathology Managed Service Contract for the services of Blood Sciences, Virology and Immunology. BSPS is a contractual joint venture between: Ashford & St. Peter's NHS

Foundation Trust, Frimley Health NHS Foundation Trust, Royal Berkshire NHS Foundation Trust, and Royal Surrey County NHS Foundation Trust.

The contract will include but not be limited to, Laboratory equipment, Maintenance and servicing, All associated consumables; reagents, auxiliary goods and equipment, Training with associated services, installation, and enabling works.

Strategic involvement will be expected, to ensure that best value and operational efficiency are achieved and maintained for the Authority throughout the life of the contract.

The Awarding Authority seeks to award the contract to a single legal entity.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £60,746,250

II.2) Description

II.2.2) Additional CPV code(s)

- 85111800 - Pathology services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

Main site or place of performance

SPS is a contractual joint venture between: Ashford & St. Peter's NHS FT, Frimley Health NHS FT, Royal Berkshire NHS FT and Royal Surrey County NHS FT

II.2.4) Description of the procurement

The Contract agreement will be let for a term of SEVEN (7) YEARS ONLY with the option to extend for further periods, provided that the total term of the agreement does not exceed FOURTEEN (14) YEARS. The Awarding Authority wishes to establish the Most Economically Advantageous Tender ("MEAT") for the Contract.

It is intended that this procurement will be a competitive dialogue. Dialogue will focus on key issues where the Authority is not able to objectively define the technical, financial or

legal requirements of the service. The dialogue will be carried out in stages.

The contract aims to deliver the vision of BSPS to place Pathology at the forefront of healthcare delivery and to bring added value to patients and users.

Growth and innovation are key strategic objectives for BSPS. By growing, we can invest, and by investing we can be innovative. We intend to grow by expanding our repertoire of services and by attracting new customers through what we do and how we do it. We have a strong desire to be innovative. We want to develop ways in which we deliver Pathology services that truly are of greater benefit to patients and users (added value) - new ways of accessing tests and results; more meaningful information about diagnosis and how to interpret results; better use of existing and developmental tests to shape care pathways for improved patient and user experience; partnering with organisations to translate novel ideas and research & development activity into practical use for patients and clinicians

The managed service will be subject to on-going review and development by BSPS to take note of emerging best practice and advances in approach throughout the life of the service. There is a clear expectation that the service provider will work closely with the BSPS and strive to continuously improve service delivery, embrace innovation and provide a flexible service which can readily respond to changing needs.

Providers will need to show their understanding of immediate and long term requirements of both the NHS and the pathology industry, with continual improvement and underpinned by best practice. BSPS Pathology are seeking partners to help deliver BSPS's vision to include but not limited to such services as lean, service improvements, horizon scanning.

The objectives of a new Histology service are:

- a) To deliver leading pathology innovation
- b) Ensure a planned and reactive maintenance programme, that ensures uptime of equipment
- c) Provide a regular service programme on all pathology equipment across all sites comprising BSPS Pathology
- d) Improved logistics & material management on stock control, stock taking, ordering, deliveries
- e) Improved capacity and resilience across all sites
- f) Timely implementation of software and interface upgrades
- g) Maximise the educational, learning and innovation

This will enable and ensure service provision, expansion and development, supporting the Trusts' strategic development for the services commissioned and delivered to the customers of BSPS.

The quality expectations of pathology services are increasing and accreditation requirements, both statutory and mandatory, are becoming much more stringent. This will continue and suppliers will need to assist services in meeting standards as they are implemented. BSPS currently operates a number of quality measures as part of its governance standards and for on-going service quality review. These measures include assessment by external independent assessors against National, European or Quality Management standards including ISO15189, BSQR (2005), HTA, PHE and others. In addition there are an extensive number of operational key performance indicators around service provision including sample turnaround times.

Full details are available in the Bravo eTendering portal as described in this Notice. The Authority reserves the right not to award the opportunity or to award only part (or a different arrangement) of the opportunity described in this notice.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive dialogue

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2019/S 036-081504](#)

Section V. Award of contract

Title

Blood Sciences, Immunology and Virology Services for Berkshire Surrey Pathology Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 February 2022

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Abbott Diagnostics Division (Abbott Laboratories Ltd)

Abbott House, Vanwall Business Park

Maidenhead, Berkshire

SL6 4XF

Email

Tendersteam@abbott.com

Telephone

+44 1628784041

Country

United Kingdom

NUTS code

- UKJ - South East (England)

National registration number

329102

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £60,746,250

Section VI. Complementary information

VI.3) Additional information

BSPS is a contractual joint venture between:

Ashford & St. Peter's NHS Foundation Trust, which comprises Ashford Hospital and St. Peter's Hospital

Frimley Health NHS Foundation Trust, which comprises Frimley Park, Wexham Park and Heatherwood Hospitals,

Royal Berkshire NHS Foundation Trust, and Royal Surrey County NHS Foundation Trust

Suppliers where instructed as below:

Suppliers Instructions How to Express Interest in this Tender~: 1. Register your company on the eSourcing portal (this is only required once) - Browse to the eSourcing Portal: <https://commercialsolutions.bravosolution.co.uk> and click the link to register. Accept the terms and conditions and click 'continue' - Enter your correct business and user details - Note the username you chose and click 'Save' when complete – You will shortly receive an email with your unique password (please keep this secure) 2.

Express an Interest in the tender - Login to the portal with the username/password - Click the 'PQQs / ITTs Open To All Suppliers' link. (These are Pre-Qualification Questionnaires or Invitations to Tender open to any registered supplier) - Click on the relevant PQQ/ ITT to access the content - Bravo Project reference = Project_2987. Click the 'Express Interest' button at the top of the page. - This will move the PQQ /ITT into your 'My PQQs/ My ITTs' page. (This is a secure area reserved for your projects only) -You can now access any attachments by clicking 'Buyer Attachments' in the 'PQQ/ ITT Details' box 3. Responding to the tender - Click 'My Response' under 'PQQ/ ITT Details', you can choose to 'Create Response' or to 'Decline to Respond' (please give a reason if declining) - You can now use the 'Messages' function to communicate with the buyer and seek any clarification - Note the deadline for completion, then follow the onscreen instructions to complete the PQQ/ ITT - There may be a mixture of online and offline actions for you to perform (there is detailed online help available) You must then submit your reply using the 'Submit Response' button at the top of the page. If you require any further assistance please consult the online help, or contact the eTendering help desk.

VI.4) Procedures for review

VI.4.1) Review body

Frimley Health NHS Foundation Trust on behalf BSPS

Frimley

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

The following information detailed below was applied to the procedure.

Frimley Health NHS Foundation Trust will incorporate a voluntary standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Public Contracts Regulations 2015 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).