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Contract

Provision, operation and maintenance of Electric Vehicle Charging Infrastructure for general public use

Cardiff Council

F25: Concession award notice

Notice identifier: 2022/S 000-003921

Procurement identifier (OCID): ocids-h6vhtk-02c447

Published 10 February 2022, 5:15pm

Section I: Contracting authority/entity

I.1) Name and addresses

Cardiff Council

County Hall, Atlantic Wharf

Cardiff

CF10 4UW

Email

procurement@cardiff.gov.uk

Telephone

+44 2920873732

Country

United Kingdom

NUTS code

UKL22 - Cardiff and Vale of Glamorgan

Internet address(es)

Main address

www.cardiff.gov.uk

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0422

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision, operation and maintenance of Electric Vehicle Charging Infrastructure for general public use

Reference number

ERFX 1007468

II.1.2) Main CPV code

- 51000000 - Installation services (except software)

II.1.3) Type of contract

Services

II.1.4) Short description

Cardiff Capital Region (CCR) is seeking to procure a single concessionaire for the supply,

installation, operation and maintenance of 7kW and 22kW EV chargepoints at key off street and on street public parking locations across CCR pursuant to the terms of a discrete concession agreement (the “Concession Agreement”)

II.1.5) Estimated total value

Value excluding VAT: £10,187,064

Method used for calculating the estimated value of the concession

7,540,834 – maximum 10,187,064 GBP

Concession Agreement Turnover

Value (up to 645 chargepoints) over 5 years with an option of extending (+3+2)

II.1.6) Information about lots

This concession is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £10,187,064

II.2) Description

II.2.2) Additional CPV code(s)

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 31158000 - Chargers
- 31610000 - Electrical equipment for engines and vehicles
- 34144900 - Electric vehicles
- 50000000 - Repair and maintenance services
- 50230000 - Repair, maintenance and associated services related to roads and other equipment
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment
- 50532400 - Repair and maintenance services of electrical distribution equipment
- 51100000 - Installation services of electrical and mechanical equipment

- 51110000 - Installation services of electrical equipment
- 31600000 - Electrical equipment and apparatus

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

II.2.4) Description of the procurement

Cardiff Capital Region (CCR) is seeking to:

procure a single concessionaire for the supply, installation, operation and maintenance of 7kW and 22kW EV chargepoints at key off street and on street public parking locations across CCR pursuant to the terms of a discrete concession agreement (the “Concession Agreement”). The Concession Agreement will be for a period of 5 years with an option to extend by a further period of five years or succession of periods of not exceeding in total five years. Engagement from the market has indicated that this duration is appropriate as it will take up to ten years to recoup the investment required to achieve the specific contractual objectives. This includes the initial investment, the investment made during the life of the Concession Agreement and to see the full return on that investment. The Concession Agreement will initially be for a minimum of 159 dual chargepoints, one per site up to a maximum of 385 (Phase 1). However, CCR has the option (at its absolute discretion) to require further phases of development allowing it to drawn down a maximum of 645 chargepoints across a number of sites throughout the first 3 years of the Concession Agreement. The Phase 1 Sites have been chosen based on engagement with Council Officers from the CCR and the feasibility of the available power supply has been undertaken with Western Power Distribution (“WPD”). Locations: 22 hubs 137 on street or carparks. The hubs will require 7kW dual EV chargepoints and the remaining 137 sites will require 22kW dual EV chargepoints. The Concessionaire will be required to operate and maintain the installed chargers, including but not limited to warranty and maintenance support (graffiti, vandalism, abuse, accidents, theft, repair & upgrade), at its own cost and risk for the remainder of the term. The chargepoints must not incur any additional on-going cost to CCR. The installation, operation, future upgrades and maintenance of the chargepoints and all hardware, software, metering & electricity supply, back office, payment, communication (including SIM fees), and call handling systems will be taken on by the successful concessionaire at its own cost and risk without payment from CCR. Increase in connection costs are at the risk of CCR. The Concession Agreement Turnover value for 645 chargepoints over 10 years is an estimated minimum of 7,540,834 GBP and

a maximum of 10,187,244 GBP.

This concession award notice does not cover the All Wales multi-party framework.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: Price
- Criterion: Quality
- Criterion: Social Value

II.2.7) Duration of the concession

Duration in months

120

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Award procedure with prior publication of a concession notice

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-015573](#)

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

10 February 2022

V.2.2) Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 7

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Connected Kerb Ltd

51-52 Frith Street

London

W1D4SH

Country

United Kingdom

NUTS code

- UKI - London

The concessionaire is an SME

Yes

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Initial estimated total value of the contract/lot/concession: £10,187,064

Total value of the concession/lot: £10,187,064

Prizes, payments or other financial advantages provided by the contracting authority/entity: £1,110,456

Section VI. Complementary information

VI.3) Additional information

CCR reserves the ability to amend locations and add additional sites and charger points (Concession Areas), for the term of the Concession Agreement in Phase 1 and any later Phases.

CCR are providing the market with the minimum and maximum number of chargepoints they require for Phase 1. Minimum and maximum chargepoints will be identified for subsequent phases up to the maximum of 645.

It is the intention of CCR to enter into a Concession agreement with one contractor across the ten (10) Local Authorities namely the Cardiff Capital Region:

Blaenau Gwent County Borough Council

Bridgend County Borough Council

Caerphilly County Borough Council

Cardiff Council

Merthyr Tydfil County Borough

Monmouthshire County Council

Newport City Council

Rhondda Cynon Taf County Borough Council

Torfaen County Borough Council

Vale of Glamorgan Council

CCR has been awarded funding by the Welsh Government to pay for the WPD connection costs and the cost of the supply and installation of the initial 159 dual chargepoints only.

CCR seeks an income via this Concession Agreement. Income from the use of the chargepoints will be shared between the concessionaire and CCR by way of a profit sharing mechanism.

Appointment will be dependent on the ability of the bidder to deliver the first phase of the Concession Agreement in full, in which all charge points are installed, operational and available and registered on the National Chargepoint Registry (stating the chargepoints are for public use) by 11th September 2022. The change in this date from the previously published 31 March 2022 has been assessed by CCR to be not substantial for the purposes of Regulation 88(1)(e)/(7) of the Concession Contracts Regulations 2016 as none of the five conditions set out therein are met.

(WA Ref:117421)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom