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Tender

Framework for the Provision of Apprenticeship Training and End Point Assessment Services

SALISBURY NHS FOUNDATION TRUST

F02: Contract notice

Notice identifier: 2021/S 000-003842

Procurement identifier (OCID): ocds-h6vhtk-02966a

Published 25 February 2021, 4:32pm

Section I: Contracting authority

I.1) Name and addresses

SALISBURY NHS FOUNDATION TRUST

Salisbury Managed Procurement Services

Salisbury

SP28BJ

Contact

Simon Dennis

Email

simon.dennis@nhs.net

Country

United Kingdom

NUTS code

UK-UNITED KINGDOM

Internet address(es)

Main address

www.salisbury.nhs.uk

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

https://nhs.bravosolution.co.uk/nhs collaborative/web/login.html

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://nhs.bravosolution.co.uk/nhs collaborative/web/login.html

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Framework for the Provision of Apprenticeship Training and End Point Assessment Services

Reference number

S/10353

II.1.2) Main CPV code

• 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

Salisbury NHSFT are opening a new Framework to replace the current DPS for the provision of Apprenticeship Training and End Point Assessment services. Suitably qualified providers should access the Response Documents via the Trust's Bravo procurement portal.

Salisbury NHSFT are acting as a central purchasing body for all eligible public sector organisations.

II.1.5) Estimated total value

Value excluding VAT: £1,000,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

• 80300000 - Higher education services

- 80400000 Adult and other education services
- 80500000 Training services

II.2.3) Place of performance

NUTS codes

- UKC NORTH EAST (ENGLAND)
- UKD NORTH WEST (ENGLAND)
- UKE YORKSHIRE AND THE HUMBER
- UKF EAST MIDLANDS (ENGLAND)
- UKG WEST MIDLANDS (ENGLAND)
- UKH EAST OF ENGLAND
- UKI LONDON
- UKJ SOUTH EAST (ENGLAND)
- UKK SOUTH WEST (ENGLAND)

II.2.4) Description of the procurement

Following the success of Salisbury's Dynamic Purchasing System for Apprenticeships and Education, this new framework is being opened as the DPS comes to end of life.

This Framework will operate at two levels - Level One, where any suitably qualified and eligible provider can submit details of all the apprenticeships they offer, and employers can then either direct award or, via Salisbury, conduct a further competition against their local needs. Level Two will be a smaller number of providers for a specific standard, appointed via a Further Competition, using a higher selection criteria published with each ITT.

Both levels of listing are open across all our eligible public and third sector organisations. Level Two listed providers can be selected either by employer direct award or a further competition amongst those listed.

Any Provider applying to the Framework must meet all the pass/fail criteria listed on the Response Document, and must only submit responses via Salisbury's Bravo procurement portal.

All Providers must agree to the Framework terms and conditions published on the Bravo portal - amendments to those Terms will not be made for specific providers.

Interested providers must complete the relevant submission on Salisbury's Bravo procurement portal in order to be considered. Please note the final selection of providers to award is a decision for employers and this Framework does not represent a spend commitment by any organisation.

Providers will be able to apply for the initial opening of the Framework, and also for subsequent openings of the Framework to either declare new capability, apply for the first time, or respond to new Apprenticeship Standards as they are added to the listings.

Supplier Eligibility

In order to be approved onto the Framework, providers must:

- Be fully registered on the Register of Approved Training Providers (where offering apprenticeship training provision) and/or the Register of End Point Assessment Organisations (where offering end point assessment). Organisations with a current rating of "Requires Improvement" or "Inadequate" may not apply.
- Where an Ofsted rating has been issued, this must be Grade 1 (Outstanding) or Grade 2 (Good). Where an Ofsted Monitoring Report has been issued, this must be either for Significant Progress or Reasonable Progress.
- Organisations experiencing a reduction in their Ofsted rating / visit to a rating below the above criteria will be suspended from the Framework until their Ofsted rating meets the criteria above.
- Organisations without a current Ofsted rating / visit may still apply but must meet all other quality criteria.
- Providers must, for each Apprenticeship they are wishing to be listed for, provide details of starts / completions / success and attrition on their Framework Response form. Any provider with more than 50% of their starts on an Apprenticeship who fail to complete that Apprenticeship will not be listed for that standard.
- No Providers offering a cost above the ESFA funding band for the apprenticeship will be listed for that Apprenticeship.
- Where a Standard requires Professional Body approval to deliver, the Provider must either (a) have that approval in place at the time of submitting that Standard onto the framework, or (b) be reasonably expecting to gain that approval before the next scheduled opening of the Framework. Where neither of these criteria can be fulfilled, the Provider must wait until

the next opening of the Framework to submit that Standard. Where employers / regions run a Further Competition for that standard, providers may respond with a roadmap to professional body accreditation acceptable to the Employers.

Regional / National Delivery

The Framework Response document asks for delivery locations of any face to face / physical delivery of training. Two criteria apply for selection onto the Framework:

- "National" delivery may only be selected by a Provider where they either have a physical location in all of the seven regions listed, or where they will deliver training within every region (e.g. at employer location) without requiring the learner to travel to a location outside of the region in which they are employed.
- If a provider requires learners to travel to any location, for any part of the Apprenticeship training, then the provider will only be listed as delivering in that location.
- This does not affect the ability of Employers to select those providers, regardless of where the Employer is based, if they are able to support their learners travelling to the Provider's location.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £1,000,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

12 April 2021

End date

1 April 2025

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

In order to be approved onto the Framework, providers must:

- Be fully registered on the Register of Approved Training Providers (where offering apprenticeship training provision) and/or the Register of End Point Assessment Organisations (where offering end point assessment). Organisations with a current rating of "Requires Improvement" or "Inadequate" may not apply.
- Where an Ofsted rating has been issued, this must be Grade 1 (Outstanding) or Grade 2 (Good). Where an Ofsted Monitoring Report has been issued, this must be either for Significant Progress or Reasonable Progress.
- Organisations experiencing a reduction in their Ofsted rating / visit to a rating below the above criteria will be suspended from the Framework until their Ofsted rating meets the criteria above.
- Organisations without a current Ofsted rating / visit may still apply but must meet all other quality criteria.
- Providers must, for each Apprenticeship they are wishing to be listed for, provide details of starts / completions / success and attrition on their Framework Response form. Any provider with more than 50% of their starts on an Apprenticeship who fail to complete that Apprenticeship will not be listed for that standard.
- No Providers offering a cost above the ESFA funding band for the apprenticeship will be listed for that Apprenticeship.
- Where a Standard requires Professional Body approval to deliver, the Provider must either (a) have that approval in place at the time of submitting that Standard onto the framework, or (b) be reasonably expecting to gain that approval before the next scheduled opening of the Framework. Where neither of these criteria can be fulfilled, the Provider must wait until the next opening of the Framework to submit that Standard. Where employers / regions run a Further Competition for that standard, providers may respond with a roadmap to professional body accreditation acceptable to the Employers.

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

In order to be approved onto the Framework, providers must:

- Be fully registered on the Register of Approved Training Providers (where offering apprenticeship training provision) and/or the Register of End Point Assessment Organisations (where offering end point assessment). Organisations with a current rating of "Requires Improvement" or "Inadequate" may not apply.
- Where an Ofsted rating has been issued, this must be Grade 1 (Outstanding) or Grade 2 (Good). Where an Ofsted Monitoring Report has been issued, this must be either for Significant Progress or Reasonable Progress.
- Organisations experiencing a reduction in their Ofsted rating / visit to a rating below the above criteria will be suspended from the Framework until their Ofsted rating meets the criteria above.
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Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

31 March 2021

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

The following Contracting Authorities are entitled to place Orders:

Salisbury NHS Foundation Trust and all bodies listed below:

Central Government Departments, Local Government and Public Corporations:

https://www.gov.uk/government/organisations

Please note Central Government departments may be subject to Government Digital Service approval before using the Framework Agreement.

Local Authorities (England and Wales)

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/791684/List of councils in England 2019.pdf

National Parks Authorities

https://www.nationalparks.uk/about-us

Educational Establishments in England and Wales, maintained by the Department for Education including Schools, Universities and Colleges listed:

https://www.compare-school-performance.service.gov.uk/schools-by-type?step=default&table=schools®ion=all-england&for=secondary

Police Forces listed by the College of Policing, plus Police Scotland and Police Service of

Northern Ireland

https://www.college.police.uk/About/Copyright_Licensing/Pages/Home-Office-police-forces.aspx

Police Forces and Special Police Forces in the United Kingdom, and/or Police and Crime Commissioners (as defined by the Police Reform and Social Responsibility Act 2011) and/or the Police Authorities (as defined in the Police Act 1964, Police Act 1996, Serious Organised Crime and Police Act 2005, Police and Justice Act 2006, Police, Public Order and Criminal Justice (Scotland) Act 2006), and other relevant legislation for the constituent parts of the United Kingdom, for their respective rights and interests

Fire and Rescue Services in the United Kingdom

http://www.fireservice.co.uk/information/ukfrs

http://www.nifrs.org/areas-districts/

http://www.firescotland.gov.uk/your-area.aspx

NHS Bodies England

http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx

http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx

http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx

http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx

http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx

http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx

http://www.nhs.uk/ServiceDirectories/Pages/OtherListing.aspx

Hospices in the UK

https://www.hospiceuk.org/about-hospice-care/find-a-hospice?qclid=CPLU3cD7zdECFdaRGwodNeoDyw

Registered Social Landlords (Housing Associations)

https://www.gov.uk/government/publications/current-registered-providers-of-social-

housing

Third Sector and Charities in the United Kingdom

http://www.charitycommission.gov.uk/find-charities/

http://www.oscr.org.uk/search-charity-register/

http://www.charitycommissionni.org.uk/charity-search/

Citizens Advice in the United Kingdom

http://www.citizensadvice.org.uk/index/getadvice.htm

www.cas.org.uk

http://www.citizensadvice.co.uk/

Any corporation established, or a group of individuals appointed to act together, for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character, and (i) financed wholly or mainly by another contracting authority listed above in this section of this Framework Agreement;

- (ii) subject to management supervision by another contracting authority listed above in this section of this Framework Agreement; or
- (iii) more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, are appointed by another contracting authority listed above in this section of this Framework Agreement
- (iv) an association of or formed by one or more of the Contracting Authorities listed above in this section of this Framework Agreement

Entities which are not public sector bodies may also use the Framework Agreement if the Authority is satisfied that:

- such entity is calling-off goods and/or services directly, solely and exclusively in order to satisfy contractual obligations to one or more public sector bodies, all of which are entitled to use the Framework Agreement on their own account;
- all goods to be called-off by it are to be used directly, solely and exclusively to provide goods and/or services at sites occupied by such public sector body(ies); and
- it will pass the benefit of the call-off contract to such public sector body(ies) directly, in full

and on a purely "pass-through" basis. Accordingly there must be no mark-up, management fee, service charge or any similar cost solely in relation to the supply of goods and/or services imposed on the relevant public sector body(ies), who must be able to benefit from the terms of the Framework Agreement in a like manner and to the same extent as if using the Framework Agreement on its/their own account.

Any 'bodies governed by public law' which under the Public Contracts Regulations 2015 means bodies that have all of the following characteristics

- (a) they are established for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character;
- (b) they have legal personality; and
- (c) they have any of the following characteristics:-
- (i) they are financed, for the most part, by the State, regional or local authorities, or by other bodies governed by public law;
- (ii) they are subject to management supervision by those authorities or bodies; or
- (iii) they have an administrative, managerial or supervisory board, more than half of whose members are appointed by the State, regional or local authorities, or by other bodies governed by public law.

VI.4) Procedures for review

VI.4.1) Review body

The High Court of England and Wales

London

Country

United Kingdom