

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/003670-2024>

Contract

## Home Oxygen Service

NHS Wales Shared Services Partnership

F03: Contract award notice

Notice identifier: 2024/S 000-003670

Procurement identifier (OCID): ocds-h6vhtk-03c4f0

Published 5 February 2024, 11:56am

## Section I: Contracting authority

### I.1) Name and addresses

NHS Wales Shared Services Partnership

2nd Floor, Woodland House

Cardiff

CF14 4HH

#### Contact

Gareth Stallard

#### Email

[Gareth.Stallard@wales.nhs.uk](mailto:Gareth.Stallard@wales.nhs.uk)

#### Country

United Kingdom

#### NUTS code

UKL - Wales

**Internet address(es)**

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Home Oxygen Service

Reference number

MED-OJEU-51002

#### **II.1.2) Main CPV code**

- 85111700 - Oxygen-therapy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Provision of a Home Oxygen Service within premises outside secondary care for patients registered with a General Practitioner (GP) that falls within a Health Board within NHS Wales, and patients travelling to Wales from other regions of the United Kingdom.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £50,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services
- 85111700 - Oxygen-therapy services

#### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Health Boards, Trusts, and Special Health Authorities within NHS Wales including their successor organisations.

#### **II.2.4) Description of the procurement**

The Home Oxygen Service provides a service to users in their own homes and other locations outside secondary care, and also supports users working and travelling outside the home through the provision of appropriate oxygen equipment. Health Boards have the responsibility for providing a Home Oxygen Service to patients. The services that are included in the contract include, but are not limited to:

- the provision of a customer contact centre,
- processing and delivery of Home Oxygen Order Form (HOOF) requests,
- supply and installation of equipment,
- training and guidance for service users and/or carers,
- managing oxygen supplies through replenishment of cylinders and Liquid Oxygen (LOX),
- reimbursement of electricity costs for concentrator users, and
- servicing and maintenance of equipment.

Suppliers must be able to deliver all aspects of the service and must support the service that they provide with a suite of reports that enable Health Boards to monitor the oxygen usage for their patients, and to be alerted when service users are not responsive to risk assessments and maintenance. This is in addition to reports that support reconciliation.

The contractor must be able to deliver the service within the homes and other locations outside of secondary care locations relating to patients registered with General Practitioners (GP's) that fall within the Health Boards within NHS Wales, these Health Boards include the below and their successor organisations;

- Aneurin Bevan University Health Board
- Betsi Cadwaladr University Health Board
- Cardiff and Vale University Health Board

-Cwm Taf Morgannwg University Health Board

-Hywel Dda University Health Board

-Swansea Bay University Health Board

-Powys Teaching Health Board

The contractor will also be required to undertake the service in locations where patients from other parts of the United Kingdom travel to a location that falls within the remit of the Health Boards listed above.

#### **II.2.5) Award criteria**

Quality criterion - Name: Qualification / Weighting: PASS/FAIL

Quality criterion - Name: Sustainable Procurement / Weighting: 10

Quality criterion - Name: Technical Ability / Weighting: 60

Price - Weighting: 30

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-012224](#)

---

## **Section V. Award of contract**

### **Contract No**

MED-OJEU-51002

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Baywater Healthcare UK Limited

Wulvern House, Electra Way

Crewe

CW16GW

Telephone

+44 8456020776

Fax

+44 800214709

Country

United Kingdom

NUTS code

- UKD - North West (England)

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £50,000,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

NHS Wales Shared Services Partnership (hosted by Velindre University NHS Trust), the Contracting Authority will be awarding this agreement for and on behalf of the organisations listed below, the contractor will be required to provide services and be able to work with these organisations to deliver the contract during the contract period.

- Aneurin Bevan University Health Board
- Betsi Cadwaladr University Health Board
- Cardiff and Vale University Health Board
- Cwm Taf Morgannwg University Health Board
- Hywel Dda University Health Board
- Swansea Bay University Health Board
- Powys Teaching Health Board
- Velindre University NHS Trust
- Public Health Wales NHS Trust
- Welsh Ambulance Services NHS Trust
- Digital Health Care Wales
- Health Education Improvement Wales

The proposed agreement will be awarded for a period of 7 years (84 months) with the option to extend for up to an additional 3 years (36 months).

(WA Ref:138634)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court



Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom