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Tender

## **NTCA DPS for the supply and delivery of Business Support Interventions within North East Region**

North of Tyne Combined Authority

F02: Contract notice

Notice identifier: 2023/S 000-003638

Procurement identifier (OCID): ocids-h6vhtk-03a34f

Published 6 February 2023, 6:25pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North of Tyne Combined Authority

The Lumen

Newcastle Upon Tyne

NE4 5BZ

#### **Contact**

Mrs Joanna Elliott

#### **Email**

[joanna.elliott@northtyneside.gov.uk](mailto:joanna.elliott@northtyneside.gov.uk)

#### **Telephone**

+44 1916434351

#### **Country**

United Kingdom

**Region code**

UKC - North East (England)

**Internet address(es)**

Main address

[www.northoftyne-ca.gov.uk](http://www.northoftyne-ca.gov.uk)

Buyer's address

[www.northoftyne-ca.gov.uk](http://www.northoftyne-ca.gov.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

## NTCA DPS for the supply and delivery of Business Support Interventions within North East Region

Reference number

DN653600

### **II.1.2) Main CPV code**

- 72221000 - Business analysis consultancy services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

The North of Tyne Combined Authority (NTCA) is seeking to establish a multi-supplier, multi-category Dynamic Purchasing System (DPS) for the delivery of Local Business Support Services within the North East area. The primary focus of the DPS will be delivery of business support activities, including those identified in the UKSPF Investment Plans prepared by each of the five accountable bodies (as listed below) and approved by UK Government on the 5th of December 2022; interventions are expected to be bespoke to regional need and designed to reflect the unique mix of assets, sectors and opportunities in the area. The NTCA and other Purchasers listed cannot guarantee the level and spend to be procured via this DPS. The total value of the DPS is expected to be approximately £30m. This DPS will not be the only route to market used by the NTCA and other Purchases listed for delivery of business support services. They reserve the right to select alternative routes to market as required.

The DPS is being established for use by NTCA and the local councils of County Durham, Gateshead, Newcastle, North Tyneside, Northumberland, South Tyneside, and Sunderland. The DPS will also be available for use in the future by the proposed new combined authority operating in the North East area (see further details here: North East devolution deal - GOV.UK ([www.gov.uk](http://www.gov.uk))). The DPS is being procured on behalf of NTCA by North Tyneside Council's procurement team. For the avoidance of doubt however, NTCA are the Contracting Authority for the purposes of this procurement process.

### **II.1.5) Estimated total value**

Value excluding VAT: £30,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Grant Management Services

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

This lot is for the provision of grant management services to administer the provision of grants to organisations, including businesses.

The nature of the grant will be described more fully in the Statement of Requirement for any particular Call-off Contract. Suppliers are invited to participate in the DPS and participants will be invited to respond to an invitation to tender when a new requirement for grant management services arises.

Minimum contract value £50,000 and maximum £1,500,000

Applicants should note that average contract values are expected to be in the median range of this minimum and maximum contract level.

The lot value is for the initial 3 year contract term, further funding may be applied for any extension period.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

#### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Further extension available for 36 months

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Consultancy Support / Masterclasses/Expertise

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

This lot is for the provision of subsidised 1-2-1 consultancy expertise and masterclasses for businesses. Activities will support people to start their own business and support existing businesses to develop and grow.

Contract value minimum £10,000 and maximum £1,500,000

Applicants should note that average contract values are expected to be in the median range of this minimum and maximum contract level.

The lot value is for the initial 3 year contract term, further funding may be applied for any extension period.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Further 36 month extension available

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Business Start up and Entrepreneurship

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

This lot is for the provision of business start-up support activities. Activities sought may include support to beneficiaries from the pre-start or post-revenue stage through the entire business start-up process to help new businesses to start and survive.

Activity will include reaching out to the hardest to reach beneficiaries and communities (including those in rural areas), actively promoting the relevance of enterprise and entrepreneurship, developing key skills and capabilities and advising where further support can be accesses.

Contract value minimum £10,000 and maximum £2,500,000

The lot value is for the initial 3 year contract term, further funding may be applied for any

extension period.

Applicants should note that average contract values are expected to be in the median range of this minimum and maximum contract level.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £5,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Further 36 month extension available

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**



## Business Scale up and Growth

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

The purpose of this lot is to ensure there is effective support available for businesses at all stages of maturity, enabling them to realise their growth potential.

It is important to ensure scaling companies and growing sectors can thrive in the region, through a diverse and high-quality business growth offer that reduces barriers to scale. This will unlock further growth and potential from our growing businesses and key sectors including e.g. digital, health and life-sciences, low carbon and renewable energy sectors, by unlocking private business investment and creating higher value, highly productive jobs through targeted growth support for regional businesses.

Contract value minimum £10,000 and maximum £4,000,000

Applicants should note that average contract values are expected to be in the median range of this minimum and maximum contract level.

The lot value is for the initial 3 year contract term, further funding may be applied for any extension period.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £8,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Further 36 month extension available

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Innovation

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

#### **II.2.4) Description of the procurement**

The focus of this lot is to enable activity that encourages and enables investment in R&D by local businesses, to boost productivity and create new high-value jobs through innovation.

Contract value minimum £50,000 and maximum £4,000,000

Applicants should note that average contract values are expected to be in the median range of this minimum and maximum contract level.

The lot value is for the initial 3 year contract term, further funding may be applied for any extension period.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £8,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Further 36 month extension available

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Fund Management Services

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

The Supplier will be expected to carry out all of the following activities:

- obtain all licences, approvals, consents, resolutions, exemptions, filings and registrations required to carry on business in connection with performing Fund Management Services, and for these to be in full force and effect.
- develop (where not stipulated) and deliver a Fund investment strategy and Annual Business Plan;
- create and maintain financial fund models for fund(s) under management;
- implement a comprehensive strategy for identifying future pipeline investment opportunities in line with the Fund's objectives;
- undertake stakeholder engagement and raise awareness of the opportunities that Fund(s) under management provide for businesses.
- set up, operate and manage a Fund(s)

Contract value minimum £100,000 and maximum, £3,000,000

Applicants should note that average contract values are expected to be in the median range of this minimum and maximum contract level.

The lot value is for the initial 3 year contract term, further funding may be applied for any extension period.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Further 36 month extension available

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

8 March 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

NTCA receives procurement support from North Tyneside Council and legal support from Newcastle City Council (and external providers). North Tyneside Council is supporting NTCA in the delivery of the procurement and so is listed as the procuring organisation although legal documents will be entered into by NTCA

Details of this process are

included in the ITT. If you have any issues or require further guidance on any of the processes

within the procurement portal, please visit the Help Centre at <https://supplierhelp.duenorth.com/>.

For questions on how to use the web site please visit the Help Centre at <https://supplierhelp.due-north.com/>.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal courts of Justice

The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom