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Contract

712759450 – Phase 2 Enhanced Business Broadband for Falkland Island

Ministry of Defence

F18: Contract award notice for contracts in the field of defence and security

Notice identifier: 2025/S 000-003613

Procurement identifier (OCID): ocids-h6vhtk-04db66

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Section I: Contracting authority/entity

I.1) Name, addresses and contact point(s)

Ministry of Defence

Westwells Rd

Corsham

SN13 9GB

Contact

Howard Jones

For the attention of

Howard Jones

Email(s)

ukstratcomdd-cm-fxdnet@mod.gov.uk

Country

United Kingdom

Internet address(es)

General address of the contracting authority/entity

<https://www.contracts.mod.uk/>

Section II: Object of the contract

II.1) Description

II.1.1) Title attributed to the contract

712759450 – Phase 2 Enhanced Business Broadband for Falkland Island

II.1.2) Type of contract and location of works, place of delivery or of performance

Services

Service category No 11: Telecommunications services

Main site or location of works, place of delivery or of performance

Falkland Island

NUTS code

- FK - Falkland Islands

II.1.4) Short description of the contract or purchase(s)

The requirement is to provide a Business Broadband Service to British Forces South Atlantic Islands (BFSAI) Falkland Islands. It requires both wired and wireless access, with Wi-Fi distribution and interconnects for BFSAI across the Falkland Islands users across a multitude of sites. Welfare broadband is excluded from this requirement.

II.1.5) Common procurement vocabulary (CPV)

- 72000000 - IT services: consulting, software development, Internet and support

II.2) Total final value of contract(s)

II.2.1) Total final value of contract(s)

Value: £1,433,887.79

Excluding VAT

Section IV: Procedure

Type of procedure

Restricted

IV.2) Award criteria

IV.2.1) Award criteria

Lowest price

IV.2.2) Information about electronic auction

An electronic auction has been used: no

Section V: Award of contract

Contract No

712759450

V.1) Date of contract award decision

31 January 2025

V.2) Information about offers

Number of offers received

1

Number of offers received by electronic means

1

V.3) Name and address of economic operator in favour of whom the contract award decision has been taken

Sure South Atlantic Ltd

Ross Road, Stanley,

Falkland Islands

FIQQ 1ZZ

Email(s)

Roma.Stewart@sure.com

Country

Falkland Islands

V.4) Information on value of contract

Total final value of the contract

Value: £1,433,887.79

Excluding VAT

If annual or monthly value

Number of months: 9

V.5) Information about subcontracting

The contract is likely to be sub-contracted: No

Section VI: Complementary information

VI.1) Information about European Union funds

The contract is related to a project and/or programme financed by European Union funds:
No

VI.2) Additional information

The Fixed Connectivity within Defence Digital Programme team , part of the UK Ministry of Defence (MOD), intends to award a single source contract for a total of 9 months to Sure South Atlantic Ltd for the provision of a Business Broadband Service to British Forces South Atlantic Islands (BFSAI) Falkland Islands.

This contract will provide a business broadband service via a dedicated international

connection with of an aggregated 450Mbps capacity to a multitude of sites to service 1084 users across the Falkland Islands.

As some of the sites require a fast connection and others can tolerate a slower connection, the sites have been prioritised as Priority 1, 2 and 3. Most sites will have mix of wired and wireless connectivity, but some priority sites are wired only.

The core distribution connections for different sites will be achieved by different means such as fibre, DSL, Point-to multipoint (PMP Radio), and via microwave radio. The authentication of these services will be in accordance with the MOD's JSP policy, and the services will not have any direct connectivity to MOD services.

Welfare broadband is excluded from this requirement.

In accordance with regulation 4 of The Defence and Security Public Contracts (Amendment) (EU Exit) Regulations 2019 (SI 2019/697) this procurement falls to be regulated under the provisions of the Defence and Security Public Contracts Regulations 2011 as amended (in particular by SI 2019/697 and SI 2020/1450). Prior publication of a contract notice in the Official Journal of the European Union is no longer appropriate.

It is considered that the award of the contract without prior publication of a contract notice in the UK e-notification service (as required by the relevant legislation) is lawful in accordance with regulation 16(1)(a)(ii) of the DSPCR 2011 for Technical Reasons. This is for the following reasons.

Only Sure South Atlantic Ltd own and have access to the required mast/relay towers and infrastructure in-situ on the Falkland Islands to deliver these Business Broadband services, meaning they are the only supplier that can meet the MOD's requirements. For another supplier to attempt to provide this Business Broadband Service would require them to build and install new towers and infrastructure across the Falkland Islands which would result in substantial and disproportionate additional time and cost implications, including an unacceptable capability gap.