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Contract

(NU/1745-2) The Provision of International Market Research and Business Development in South and South East Asia

Newcastle University

F03: Contract award notice

Notice identifier: 2023/S 000-003605

Procurement identifier (OCID): ocds-h6vhtk-032064

Published 6 February 2023, 3:12pm

Section I: Contracting authority

I.1) Name and addresses

Newcastle University

Newcastle University, Procurement Services, Kingsgate

Newcastle

NE1 7RU

Contact

Mr Adam Bektic

Email

Purchasing@ncl.ac.uk

Telephone

+44 1912086396

Country

United Kingdom

Region code

UKC - North East (England)

Internet address(es)

Main address

<https://www.ncl.ac.uk>

Buyer's address

<https://www.ncl.ac.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

(NU/1745-2) The Provision of International Market Research and Business Development in South and South East Asia

Reference number

DN611750

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

This tender is for a Firm who will support the University's internationalisation aims. The Firm will support the University providing the following:

1. Support all aspects of the recruitment and appointment of personnel;
2. Provide and manage all financial, administrative and legal responsibilities with regard to the appointment of the personnel and provide all support regarding HR including tax compliance;
3. Provide and manage all financial and administrative services, for example, procurement of materials, reimbursement of expenses and travel costs incurred by the personnel delivering the services outlined in 2.3.2;
4. Provide suitable office space in each location which includes the provision of internet and telecommunication services;
5. Provide detailed costing of appropriate accommodation for office space within the identified target markets. Specifically Jakarta - Indonesia, Bangkok – Thailand and Lahore – Pakistan, with the potential to expand into other markets in the regions in the future.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £1,000,000 / Highest offer: £1,000,000 taken into consideration

II.2) Description

II.2.2) Additional CPV code(s)

- 79200000 - Accounting, auditing and fiscal services
- 79400000 - Business and management consultancy and related services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services
- 66523000 - Pension fund consultancy services
- 66121000 - Mergers and acquisition services

- 71241000 - Feasibility study, advisory service, analysis
- 72221000 - Business analysis consultancy services
- 66519600 - Actuarial services
- 79311400 - Economic research services
- 79311410 - Economic impact assessment

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)

II.2.4) Description of the procurement

This is a further competition from the (NU/1745) General Business Consultancy Services Dynamic Purchasing System (DPS) to Lot 3. International

II.2.5) Award criteria

Quality criterion - Name: Technical Merit / Weighting: 60%

Cost criterion - Name: Fees / Weighting: 40%

II.2.11) Information about options

Options: Yes

Description of options

The contract shall be for an initial period of three years from the contract commencement date. It may be extended for two further periods of one year each at the option of the University.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the setting up of a dynamic purchasing system

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-006602](#)

Section V. Award of contract

Contract No

NU/1745-2

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 February 2023

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

INTO University Partnerships

One Gloucester Place, Brighton,

BN1 4AA

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000

Lowest offer: £100,000 / Highest offer: £500,000 taken into consideration

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Newcastle University

Tyne and Wear

NE1 7RU

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Newcastle University

Tyne and Wear

NE1 7RU

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

The University will incorporate a standstill period at the point information on the award of the

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contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

The Public Contracts Regulations 2015 (SI 2015 No 102) provide for aggrieved parties who

have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland) within 30 days of knowledge or constructive knowledge of breach.

VI.4.4) Service from which information about the review procedure may be obtained

Newcastle University

Tyne and Wear

NE1 7RU

Country

United Kingdom