

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/003430-2024>

Contract

## **GMCA788 - UK Shared Prosperity Fund (UKSPF): Sector Skills Programme**

Greater Manchester Combined Authority

F03: Contract award notice

Notice identifier: 2024/S 000-003430

Procurement identifier (OCID): ocds-h6vhtk-043684

Published 1 February 2024, 4:41pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Greater Manchester Combined Authority

GMCA Offices, 1st Floor, Churchgate House, 56 Oxford Street

Manchester

M1 6EU

#### **Contact**

Ms Emily Taylor

#### **Email**

[ewsframewi@greatermanchester-ca.gov.uk](mailto:ewsframewi@greatermanchester-ca.gov.uk)

#### **Country**

United Kingdom

**Region code**

UKD3 - Greater Manchester

**Internet address(es)**

Main address

<http://www.manchesterfire.gov.uk/>

Buyer's address

<http://www.manchesterfire.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

GMCA788 - UK Shared Prosperity Fund (UKSPF): Sector Skills Programme

Reference number

DN690150

#### II.1.2) Main CPV code

- 80000000 - Education and training services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Greater Manchester Combined Authority (GMCA) looked to procure providers to deliver a programme of activity to provide upskilling and/or reskilling opportunities to employed individuals across GM, which respond directly to skills gaps highlighted by employers in some of our key sectors. Delivery on this programme will need to be completed (that is all delivery completed and outputs / outcomes claimed) by the end of March 2025.

The aim of the programme is to offer tailored support to help people in employment to engage with the skills system, in order to gain qualifications, licences<sup>1</sup> and / or skills. Provision should respond to skills gaps highlighted in the Local Skills Improvement Plan (LSIP) and be flexible and responsive to the needs and aspirations of participants.

Previously commissioned Greater Manchester programmes for upskilling/reskilling employed individuals, such as GM Skills Bootcamps and the ESF Skills For Growth Programme have made significant progress against our priorities of responding to employer need and providing opportunities for residents to upskill/retrain into good jobs in growth industries. It is envisaged that this programme will continue to provide opportunities for employed residents to access fully funded training in some of the regions key sectors.

For the purpose of this procurement exercise, activity was split into five separate lots with 1 contract being awarded in each lot:

Lot 1: Advanced Digital Skills

Max contract value: £1,600,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 2: Business Productivity Skills

Max contract value: £1,200,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 3: Public Services: Health and Social Care Skills

Max contract value: £1,200,000

Volumes: minimum 600 starts; minimum 75% to complete

Lot 4: Construction Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% to complete

Lot 5: Manufacturing Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% of complete

This opportunity was commissioned as a further competition/call off from the education, work and skills flexible procurement system.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,399,987

## **II.2) Description**

**II.2.1) Title**

Lot 1 - Advanced Digital Skills

Lot No

1

**II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

**II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

**II.2.4) Description of the procurement**

Greater Manchester Combined Authority (GMCA) looked to procure providers to deliver a programme of activity to provide upskilling and/or reskilling opportunities to employed individuals across GM, which respond directly to skills gaps highlighted by employers in some of our key sectors. Delivery on this programme will need to be completed (that is all delivery completed and outputs / outcomes claimed) by the end of March 2025.

The aim of the programme is to offer tailored support to help people in employment to engage with the skills system, in order to gain qualifications, licences<sup>1</sup> and / or skills. Provision should respond to skills gaps highlighted in the Local Skills Improvement Plan (LSIP) and be flexible and responsive to the needs and aspirations of participants.

Previously commissioned Greater Manchester programmes for upskilling/reskilling employed individuals, such as GM Skills Bootcamps and the ESF Skills For Growth Programme have made significant progress against our priorities of responding to employer need and providing opportunities for residents to upskill/retrain into good jobs in growth industries. It is envisaged that this programme will continue to provide opportunities for employed residents to access fully funded training in some of the regions key sectors.

For the purpose of this procurement exercise, activity was split into five separate lots with 1 contract being awarded in each lot:

Lot 1: Advanced Digital Skills

Max contract value: £1,600,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 2: Business Productivity Skills

Max contract value: £1,200,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 3: Public Services: Health and Social Care Skills

Max contract value: £1,200,000

Volumes: minimum 600 starts; minimum 75% to complete

Lot 4: Construction Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% to complete

Lot 5: Manufacturing Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% of complete

This opportunity was commissioned as a further competition/call off from the education, work and skills flexible procurement system.

## **II.2.5) Award criteria**

Quality criterion - Name: Programme Content, Design and Delivery / Weighting: 20

Quality criterion - Name: Evidence of Need / Weighting: 5

Quality criterion - Name: Engagement and Stakeholder Management / Weighting: 10

Quality criterion - Name: Mobilisation and Implementation / Weighting: 15

Quality criterion - Name: Track Record and Quality / Weighting: 10

Quality criterion - Name: Contract Performance Management and Monitoring / Weighting: 10

Quality criterion - Name: Financial Value for Money / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 20

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Business Productivity Skills

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

### **II.2.4) Description of the procurement**

Greater Manchester Combined Authority (GMCA) looked to procure providers to deliver a programme of activity to provide upskilling and/or reskilling opportunities to employed individuals across GM, which respond directly to skills gaps highlighted by employers in some of our key sectors. Delivery on this programme will need to be completed (that is all delivery completed and outputs / outcomes claimed) by the end of March 2025.

The aim of the programme is to offer tailored support to help people in employment to engage with the skills system, in order to gain qualifications, licences<sup>1</sup> and / or skills.

Provision should respond to skills gaps highlighted in the Local Skills Improvement Plan (LSIP) and be flexible and responsive to the needs and aspirations of participants.

Previously commissioned Greater Manchester programmes for upskilling/reskilling employed individuals, such as GM Skills Bootcamps and the ESF Skills For Growth Programme have made significant progress against our priorities of responding to employer need and providing opportunities for residents to upskill/retrain into good jobs in growth industries. It is envisaged that this programme will continue to provide opportunities for employed residents to access fully funded training in some of the regions key sectors.

For the purpose of this procurement exercise, activity was split into five separate lots with 1 contract being awarded in each lot:

Lot 1: Advanced Digital Skills

Max contract value: £1,600,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 2: Business Productivity Skills

Max contract value: £1,200,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 3: Public Services: Health and Social Care Skills

Max contract value: £1,200,000

Volumes: minimum 600 starts; minimum 75% to complete

Lot 4: Construction Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% to complete

Lot 5: Manufacturing Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% of complete

This opportunity was commissioned as a further competition/call off from the education,



work and skills flexible procurement system.

### **II.2.5) Award criteria**

Quality criterion - Name: Programme Content, Design and Delivery / Weighting: 20

Quality criterion - Name: Evidence of Need / Weighting: 5

Quality criterion - Name: Engagement and Stakeholder Management / Weighting: 10

Quality criterion - Name: Mobilisation and Implementation / Weighting: 15

Quality criterion - Name: Track Record and Quality / Weighting: 10

Quality criterion - Name: Contract Performance Management and Monitoring / Weighting: 10

Quality criterion - Name: Financial Value for Money / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 20

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3: Public Services: Health and Social Care Skills

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

### **II.2.4) Description of the procurement**

Greater Manchester Combined Authority (GMCA) looked to procure providers to deliver a programme of activity to provide upskilling and/or reskilling opportunities to employed individuals across GM, which respond directly to skills gaps highlighted by employers in some of our key sectors. Delivery on this programme will need to be completed (that is all delivery completed and outputs / outcomes claimed) by the end of March 2025.

The aim of the programme is to offer tailored support to help people in employment to engage with the skills system, in order to gain qualifications, licences<sup>1</sup> and / or skills. Provision should respond to skills gaps highlighted in the Local Skills Improvement Plan (LSIP) and be flexible and responsive to the needs and aspirations of participants.

Previously commissioned Greater Manchester programmes for upskilling/reskilling employed individuals, such as GM Skills Bootcamps and the ESF Skills For Growth Programme have made significant progress against our priorities of responding to employer need and providing opportunities for residents to upskill/retrain into good jobs in growth industries. It is envisaged that this programme will continue to provide opportunities for employed residents to access fully funded training in some of the regions key sectors.

For the purpose of this procurement exercise, activity was split into five separate lots with 1 contract being awarded in each lot:

Lot 1: Advanced Digital Skills

Max contract value: £1,600,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 2: Business Productivity Skills

Max contract value: £1,200,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 3: Public Services: Health and Social Care Skills

Max contract value: £1,200,000

Volumes: minimum 600 starts; minimum 75% to complete

Lot 4: Construction Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% to complete

Lot 5: Manufacturing Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% of complete

This opportunity was commissioned as a further competition/call off from the education, work and skills flexible procurement system.

## **II.2.5) Award criteria**

Quality criterion - Name: Programme Content, Design and Delivery / Weighting: 20

Quality criterion - Name: Evidence of Need / Weighting: 5

Quality criterion - Name: Engagement and Stakeholder Management / Weighting: 10

Quality criterion - Name: Mobilisation and Implementation / Weighting: 15

Quality criterion - Name: Track Record and Quality / Weighting: 10

Quality criterion - Name: Contract Performance Management and Monitoring / Weighting: 10

Quality criterion - Name: Financial Value for Money / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 20

Price - Weighting: 0

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4 - Construction Technical Skills

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

### **II.2.4) Description of the procurement**

Greater Manchester Combined Authority (GMCA) looked to procure providers to deliver a programme of activity to provide upskilling and/or reskilling opportunities to employed individuals across GM, which respond directly to skills gaps highlighted by employers in some of our key sectors. Delivery on this programme will need to be completed (that is all delivery completed and outputs / outcomes claimed) by the end of March 2025.

The aim of the programme is to offer tailored support to help people in employment to engage with the skills system, in order to gain qualifications, licences<sup>1</sup> and / or skills. Provision should respond to skills gaps highlighted in the Local Skills Improvement Plan (LSIP) and be flexible and responsive to the needs and aspirations of participants.

Previously commissioned Greater Manchester programmes for upskilling/reskilling employed individuals, such as GM Skills Bootcamps and the ESF Skills For Growth Programme have made significant progress against our priorities of responding to employer need and providing opportunities for residents to upskill/retrain into good jobs in growth industries. It is envisaged that this programme will continue to provide opportunities for

employed residents to access fully funded training in some of the regions key sectors.

For the purpose of this procurement exercise, activity was split into five separate lots with 1 contract being awarded in each lot:

Lot 1: Advanced Digital Skills

Max contract value: £1,600,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 2: Business Productivity Skills

Max contract value: £1,200,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 3: Public Services: Health and Social Care Skills

Max contract value: £1,200,000

Volumes: minimum 600 starts; minimum 75% to complete

Lot 4: Construction Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% to complete

Lot 5: Manufacturing Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% of complete

This opportunity was commissioned as a further competition/call off from the education, work and skills flexible procurement system.

## **II.2.5) Award criteria**

Quality criterion - Name: Programme Content, Design and Delivery / Weighting: 20

Quality criterion - Name: Evidence of Need / Weighting: 5

Quality criterion - Name: Engagement and Stakeholder Management / Weighting: 10

Quality criterion - Name: Mobilisation and Implementation / Weighting: 15

Quality criterion - Name: Track Record and Quality / Weighting: 10

Quality criterion - Name: Contract Performance Management and Monitoring / Weighting: 10

Quality criterion - Name: Financial Value for Money / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 20

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 5 - Manufacturing Technical Skills

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

## **II.2.4) Description of the procurement**

Greater Manchester Combined Authority (GMCA) looked to procure providers to deliver a programme of activity to provide upskilling and/or reskilling opportunities to employed individuals across GM, which respond directly to skills gaps highlighted by employers in some of our key sectors. Delivery on this programme will need to be completed (that is all delivery completed and outputs / outcomes claimed) by the end of March 2025.

The aim of the programme is to offer tailored support to help people in employment to engage with the skills system, in order to gain qualifications, licences<sup>1</sup> and / or skills. Provision should respond to skills gaps highlighted in the Local Skills Improvement Plan (LSIP) and be flexible and responsive to the needs and aspirations of participants.

Previously commissioned Greater Manchester programmes for upskilling/reskilling employed individuals, such as GM Skills Bootcamps and the ESF Skills For Growth Programme have made significant progress against our priorities of responding to employer need and providing opportunities for residents to upskill/retrain into good jobs in growth industries. It is envisaged that this programme will continue to provide opportunities for employed residents to access fully funded training in some of the regions key sectors.

For the purpose of this procurement exercise, activity was split into five separate lots with 1 contract being awarded in each lot:

Lot 1: Advanced Digital Skills

Max contract value: £1,600,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 2: Business Productivity Skills

Max contract value: £1,200,000

Volumes: minimum 800 starts; minimum 75% to complete

Lot 3: Public Services: Health and Social Care Skills

Max contract value: £1,200,000

Volumes: minimum 600 starts; minimum 75% to complete

Lot 4: Construction Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% to complete

Lot 5: Manufacturing Technical Skills

Max contract value: £1,000,000

Volumes: minimum 400 starts; minimum 75% of complete

This opportunity was commissioned as a further competition/call off from the education, work and skills flexible procurement system.

### **II.2.5) Award criteria**

Quality criterion - Name: Programme Content, Design and Delivery / Weighting: 20

Quality criterion - Name: Evidence of Need / Weighting: 5

Quality criterion - Name: Engagement and Stakeholder Management / Weighting: 10

Quality criterion - Name: Mobilisation and Implementation / Weighting: 15

Quality criterion - Name: Track Record and Quality / Weighting: 10

Quality criterion - Name: Contract Performance Management and Monitoring / Weighting: 10

Quality criterion - Name: Financial Value for Money / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 20

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 175-423970](#)

---

## **Section V. Award of contract**

### **Contract No**

GMCA788.1

### **Lot No**

2

### **Title**

GMCA788 - UK Shared Prosperity Fund (UKSPF): Sector Skills Programme (Lot 2 - Business Productivity Skills)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 December 2023

### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Instep UK Limited

Warrington

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,199,990

---

## **Section V. Award of contract**

### **Contract No**

GMCA788.2

### **Lot No**

3

### **Title**

GMCA788 - UK Shared Prosperity Fund (UKSPF): Sector Skills Programme (Lot 3 - Public

Services: Health and Social Care Skills))

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

20 December 2023

### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Acorn Training Ltd

Stoke-On-Trent

Country

United Kingdom

NUTS code

- UKG - West Midlands (England)

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,199,997

---

## **Section V. Award of contract**

### **Contract No**

GMCA788.3

### **Lot No**

4

### **Title**

GMCA788 - UK Shared Prosperity Fund (UKSPF): Sector Skills Programme (Lot 4 - Construction Technical Skills)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

SB Skills Solutions Ltd

Skelmersdale

Country

United Kingdom

NUTS code

- UKD - North West (England)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,000,000

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court (England, Wales and Northern Ireland )

London

Country

United Kingdom