

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/003396-2022>

Contract

## **Youth Homelessness Social Impact Bond**

Greater Manchester Combined Authority

F03: Contract award notice

Notice identifier: 2022/S 000-003396

Procurement identifier (OCID): ocds-h6vhtk-02e406

Published 7 February 2022, 11:55am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Greater Manchester Combined Authority

Greater Manchester Fire and Rescue Service Headquarters, 146 Bolton Road, Swinton

Salford

M27 8US

#### **Contact**

Ms Bushra Dawood

#### **Email**

[dawoodb@manchesterfire.gov.uk](mailto:dawoodb@manchesterfire.gov.uk)

#### **Telephone**

+44 1616084120

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.manchesterfire.gov.uk/>

Buyer's address

<http://www.manchesterfire.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Youth Homelessness Social Impact Bond

Reference number

DN569762

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

Services

#### II.1.4) Short description

Greater Manchester Combined Authority intends to commission an investor backed provider, a consortia of providers or a Special Purpose Vehicle (SPV) with the experience of delivering an outcomes based contract to establish a delivery model focussed on preventing youth homelessness in Greater Manchester . Our expectation is that these provider(s) or SPV will have:

- a track record of successfully delivering homelessness prevention services
- have ability to access at least £1.5m of dedicated outcomes funding for homelessness prevention outcomes.
- have experience of delivering Social Impact Bonds (preferable)

Background The GMCA received an allocation from the national Life Chances to invest in outcomes-based contracts/Social Impact Bonds. Engagement with stakeholders from Local Authorities & partners, providers & individuals with lived experience identified preventing youth homelessness is a priority. Prior to the Covid-19 crisis, work had commenced on the development of a proposition for a four year GM Homelessness Prevention Social Impact Bond (SIB) project as part of longer-term strategy to tackle homelessness in GM with focus on under 35s most at risk. However, due to the pandemic and its economic impact on young people the project was launched early in the form of a small scale 12-month Young Person's Homelessness Prevention Pathfinder supporting 250 young people at risk in areas of high demand. This contract has provided important learning in the design of a longer-term contract.

Key Requirements

The GMCA is looking for a suitable entity to deliver the 3 year contract to:-

- Provide support for minimum 1500 under 35s in all ten Greater Manchester Councils
- Build on existing learning & outcomes from the Youth Pathfinder.
- Build local capacity via providers across GM
- Provide continuous & evidence-based learning to understand early intervention.
- Deliver on the ambitions outlined in the GM Homelessness Prevention Strategy Delivery against 3 key themes; Person, Prevention & Place.

Person:

- Offer flexible, choice based interventions that recognise the breadth of likely experiences within the cohort. Beneficiaries should feel in control of their support, and able to build on their strengths and interests.
- Learn from and engage with the experiences of people with personal insight to design and deliver this contract.
- Ensure that the local community is used as an asset to ensure that people have a local support network.

Prevention:

- Ensure that beneficiaries' circumstances improve in relation to accommodation security and wellbeing, and that these improvements are sustained.
- Ability to be flexible and shift their interventions further upstream over the course of the contract.

Place:

- Work with and build on the wide variety of existing public and community infrastructure that plays a vital role in place based, person centred, and preventative interventions across Greater Manchester.
- Recognise and respond to the variation across GM in experiences of homelessness in young adults and the existing options available to them.
- Providers build local capacity and sustainability in the Voluntary Community & Social Enterprise sector.

The GMCA is committed to ensuring fairness, openness and transparency, in line with EU procurement regulations. This Prior Information Notice (PIN) is issued as a call for competition to identify any interested parties who are suitably qualified and can deliver the key requirements outlined above . Bidders will be able to view the documents to assess their suitability & interest but only bidders who feel they can complete the key

requirements should issue an intent to respond to this call. **\*\*Important:- Only bidders who successfully responded to the PIN notice were taken forward to this restricted procurement exercise.\*\***

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £4,850,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Greater Manchester Combined Authority intends to commission an investor backed provider, a consortia of providers or a Special Purpose Vehicle (SPV) with the experience of delivering an outcomes based contract to establish a delivery model focussed on preventing youth homelessness in Greater Manchester . Our expectation is that these provider(s) or SPV will have: • a track record of successfully delivering homelessness prevention services • have ability to access at least £1.5m of dedicated outcomes funding for homelessness prevention outcomes. • have experience of delivering Social Impact Bonds (preferable) Background The GMCA received an allocation from the national Life Chances to invest in outcomes-based contracts/Social Impact Bonds. Engagement with stakeholders from Local Authorities & partners, providers & individuals with lived experience identified preventing youth homelessness is a priority. Prior to the Covid-19 crisis, work had commenced on the development of a proposition for a four year GM Homelessness Prevention Social Impact Bond (SIB) project as part of longer-term strategy to tackle homelessness in GM with focus on under 35s most at risk. However, due to the pandemic and its economic impact on young people the project was launched early in the form of a small scale 12-month Young Person's Homelessness Prevention Pathfinder supporting 250 young people at risk in areas of high demand. This contract has provided important learning in the design of a longer-term contract. Key Requirements The GMCA is looking for a suitable entity to deliver the 3 year contract to:- • Provide support for minimum 1500 under 35s in all ten Greater Manchester Councils • Build on existing learning & outcomes from the Youth Pathfinder. • Build local capacity via providers across GM • Provide continuous & evidence-based learning to understand early intervention. • Deliver on the ambitions outlined in the GM Homelessness Prevention

Strategy Delivery against 3 key themes; Person, Prevention & Place. Person: • Offer flexible, choice based interventions that recognise the breadth of likely experiences within the cohort. Beneficiaries should feel in control of their support, and able to build on their strengths and interests. • Learn from and engage with the experiences of people with personal insight to design and deliver this contract. • Ensure that the local community is used as an asset to ensure that people have a local support network. Prevention: • Ensure that beneficiaries' circumstances improve in relation to accommodation security and wellbeing, and that these improvements are sustained. • Ability to be flexible and shift their interventions further upstream over the course of the contract. Place: • Work with and build on the wide variety of existing public and community infrastructure that plays a vital role in place based, person centred, and preventative interventions across Greater Manchester. • Recognise and respond to the variation across GM in experiences of homelessness in young adults and the existing options available to them. • Providers build local capacity and sustainability in the Voluntary Community & Social Enterprise sector. The GMCA is committed to ensuring fairness, openness and transparency, in line with EU procurement regulations. This Prior Information Notice (PIN) is issued as a call for competition to identify any interested parties who are suitably qualified and can deliver the key requirements outlined above . Bidders will be able to view the documents to assess their suitability & interest but only bidders who feel they can complete the key requirements should issue an intent to respond to this call. \*\*Important:- Only bidders who successfully responded to the PIN notice were taken forward to this restricted procurement exercise.\*\*

### **II.2.5) Award criteria**

Quality criterion - Name: Previous Experience - (Part of SQ evaluation) / Weighting: 100

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-023699](#)

---

## **Section V. Award of contract**

### **Contract No**

GMCA392

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 January 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Greater Manchester Better Outcomes Partnership fund

38 Seymour Street

London

W1H 7BP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £4,850,000

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Greater Manchester Combined Auhtority

Manchester

Country

United Kingdom