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Contract

Delivered Ready Prepared Meals 2024

NHS Supply Chain

F03: Contract award notice

Notice identifier: 2024/S 000-003334

Procurement identifier (OCID): ocds-h6vhtk-03bedd

Published 1 February 2024, 11:35am

Section I: Contracting authority

I.1) Name and addresses

NHS Supply Chain

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Email

Governance@supplychain.nhs.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-of-health-and-social-care/about>

I.4) Type of the contracting authority

National or federal Agency/Office

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Delivered Ready Prepared Meals 2024

II.1.2) Main CPV code

- 15000000 - Food, beverages, tobacco and related products

II.1.3) Type of contract

Supplies

II.1.4) Short description

NHS Supply Chain: Food sought after suppliers who have the capacity and capability to deliver and possess the drive to work collaboratively with Trusts to provide the right solution and manage Delivered Ready Prepared Meals into the NHS and its Trusts for their patient and retail catering needs.

This procurement is for:

Non-exclusive Framework Agreement for the supply to Trusts within the NHS (the

“Customer(s)”). Via Direct Route of supply for but not limited to:

- Standard Ready Prepared Meals;
- Specialist Ready Prepared Meals;

- Retail Prepared Meals;
- Small Community and Mental Health Site provision.

The Framework Agreement will have an initial term of 24 months with an option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months.

It is anticipated that in the first 24 months the value of the Framework Agreement will be in the region of £80,000,000. This is based on the 112 of Trusts currently using the NHS Supply Chain: Food's framework.

For the full 48 month term (if extended) the anticipated value of the Framework Agreement will be in the region of £200,000,000.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000,000

II.2) Description

II.2.1) Title

Standard Ready Prepared Meals

Lot No

1

II.2.2) Additional CPV code(s)

- 03221000 - Vegetables
- 15310000 - Potatoes and potato products
- 15812121 - Savoury pies
- 15833100 - Desserts

- 15891000 - Soups and broths
- 15894100 - Vegan packs
- 15894200 - Prepared meals
- 15894220 - Hospital meals
- 15894400 - Snacks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot will cover Frozen and Chilled Bulk ready meals, frozen and chilled snacking/mini ready meals, finger food and chilled and frozen individual cakes and puddings. Including but not limited to soups, main entrees, vegetables and breakfast items.

Applicants must be able to manufacture and/or distribute a selection of standard chilled and/or frozen ready meals including plated meal solutions and associated products in single and multi-portion packs which offer customers a single point of supply for a total customer solution.

Applicants had to be able to offer the core menu requirements in terms of standard ready prepared meals including but not limited to:

- Soups;
- Main entrees;
- Main vegetarian entrees;
- Potatoes and stable starches;
- Vegetables;

- Accompaniments and sauces where applicable;
- Desserts;
- Breakfast items; and
- Snacks.

The value for the first 24 months is anticipated to be £90,000,000 and £180,000,000 for the full 48 months (if extended)

II.2.5) Award criteria

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Specialist Ready Prepared Meals

Lot No

2

II.2.2) Additional CPV code(s)

- 15894200 - Prepared meals
- 15894220 - Hospital meals

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot will cover chilled and/or frozen ready prepared meals in various formats including single or bulk. These include but not limited to religious/cultural meals, texture modified meals, therapeutic diet and paediatric meals.

The value for the first 24 months is anticipated to be £8,949,700 and £17,899,400 for the full 48 months (if extended).

II.2.5) Award criteria

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Retail Ready Prepared Meals

Lot No

3

II.2.2) Additional CPV code(s)

- 15812121 - Savoury pies
- 15833100 - Desserts
- 15894100 - Vegan packs
- 15894200 - Prepared meals
- 15894220 - Hospital meals
- 15894400 - Snacks
- 39314000 - Industrial kitchen equipment
- 39711124 - Industrial freezers
- 39711362 - Microwave ovens

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot will cover a selection of chilled, frozen or ambient ready prepared meals that are suitable for the use in retail or restaurant services settings. Where meals are used in a retail outlet such as but not limited to vending machines, staff honesty freezers, retail outlets they will need to be packaged in retail suitable packaging that meets all legal labelling requirements for retail use.

Where meals are used for back of house services e.g. part of a restaurant setting they must be in packaging suitable for easy use in these settings as well as meeting all legal labelling requirements for food service use. Included in the provision of this lot is associated equipment which may include microwaves, freezers or other equipment used specifically for the products awarded.

The value for the first 24 months is anticipated to be £640,350 and £1,280,700 for the full 48 months (if extended).

II.2.5) Award criteria

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 month

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Small Community and Mental Health Site Provision

Lot No

4

II.2.2) Additional CPV code(s)

- 03221000 - Vegetables
- 15310000 - Potatoes and potato products
- 15812121 - Savoury pies
- 15833100 - Desserts
- 15891000 - Soups and broths
- 15894100 - Vegan packs
- 15894200 - Prepared meals
- 15894220 - Hospital meals
- 15894400 - Snacks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This Lot is for a selection of ready prepared frozen or chilled delivered ready meals including but not limited to soups, main entrees, vegetables, therapeutic diets and breakfast items.

Applicants had to be able to deliver to small community or mental health sites who have a

low number of beds. Suppliers must have the capability to offer a flexible delivery service based on customer requirements. Typically these sites will have low minimum order values which the supplier will be expected to accommodate. Applicants must be able to manufacture and/or distribute a selection of frozen or chilled delivered meals to these small sites. In some instances trusts may require their chosen supplier to provide a “one stop shop” solution.

The value for the first 24 months is anticipated to be £410,250 and £820,500 for the full 48 months (if extended).

II.2.5) Award criteria

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-021967](#)

Section V. Award of contract

Lot No

1

Title

Standard ready prepared meals

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 January 2024

V.2.2) Information about tenders

Number of tenders received: 18

Number of tenders received from SMEs: 13

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

All Seasons Foods

London

E1 4UN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Amai Foods & Beverages

Preston

PR11DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Anika Food Charity

Ealing

W5 2TJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Compass Contract Services (UK) Ltd

Birmingham

B45 9PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Country Kitchen Foods (Norfolk) Ltd

Norfolk

NR10 4TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Dalehills Lts t/a Harvest Foods

Durham

DL5 6AU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Food Network Corporation Ltd

Middlesbrough

TS2 1PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

NH Case Ltd

Somerset

BA9 9DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Norfolk Catering

Norwich

NR6 5DR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Royal Cornwall Hospitals NHS Trust

Truro

TR1 3LJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

The Royal Wolverhampton NHS Trust

Wolverhampton

WV10 0QP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Yearsley Food Limited

Lancashire

OL10 2TP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £180,000,000

Section V. Award of contract

Lot No

2

Title

Specialist ready prepared meals

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 January 2024

V.2.2) Information about tenders

Number of tenders received: 16

Number of tenders received from SMEs: 13

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

All Seasons Foods

London

E1 4UN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Coco Labelle Ltd

London

HA7 1JS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Field Doctor

Bath

BA2 4BL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Maple Fine Foods

London

EC1R 5HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medina Food Group Ltd

Bradford

BD5 0SG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

NH Case Ltd

Somerset

BA9 9DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Nosh

London

SE16 4DG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Oakhouse Foods

Warwick

CV34 6DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Planty London Ltd

London

SE1 2JE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Rockcliffe Group Int Ltd

Preston

PR5 8AR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Simply Food Solutions

Slough

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Stan's Choice Limited

Lancashire

BB2 5AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Children's Healthy Food Company

Kent

ME5 9FD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Yearsley Food Limited

Lancashire

OL10 2TP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £17,899,400

Section V. Award of contract

Lot No

3

Title

Retail prepared meals

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 January 2024

V.2.2) Information about tenders

Number of tenders received: 18

Number of tenders received from SMEs: 16

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

All Seasons Foods

London

E1 4UN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Chefly

London

SE24 0HG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Coco Labelle Ltd

London

HA7 1JS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Country Kitchen Foods (Norfolk) Ltd

Norfolk

NR10 4TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Fairtrade Vending

Kent

ME2 4FR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Field Doctor

Bath

BA2 4BL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Greenwood Foods Ltd

London

W1W 7LT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Holmesterne Foods

North Yorkshire

DL10 7JQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kitchen Prep UK

Nottingham

NG10 2DL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

NH Case Ltd

Somerset

BA9 9DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Nosh

London

SE16 4DG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Oakhouse Foods

Warwick

CV34 6DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Planty London Ltd

London

SE1 2JE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Rockcliffe Group Int Ltd

Preston

PR5 8AR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Yumchop Foods Limited

Towcester

NN12 6HX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,280,700

Section V. Award of contract

Lot No

4

Title

Small community & mental health site provisions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 January 2024

V.2.2) Information about tenders

Number of tenders received: 8

Number of tenders received from SMEs: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Country Kitchen Foods (Norfolk) Ltd

Norfolk

NR10 4TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Norfolk Catering

Norwich

NR6 5DR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Oakhouse Foods

Warwick

CV34 6DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Royal Cornwall Hospitals NHS Trust

Truro

TR1 3LJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £820,500

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

N/A

N/A

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Precise information on deadline(s) for review procedures Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).