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Contract

## **Delivered Ready Prepared Meals 2024**

NHS Supply Chain

F03: Contract award notice

Notice identifier: 2024/S 000-003334

Procurement identifier (OCID): ocds-h6vhtk-03bedd

Published 1 February 2024, 11:35am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Supply Chain

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

#### **Email**

[Governance@supplychain.nhs.uk](mailto:Governance@supplychain.nhs.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health-and-social-care/about>

## **I.4) Type of the contracting authority**

National or federal Agency/Office

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Delivered Ready Prepared Meals 2024

#### **II.1.2) Main CPV code**

- 15000000 - Food, beverages, tobacco and related products

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHS Supply Chain: Food sought after suppliers who have the capacity and capability to deliver and possess the drive to work collaboratively with Trusts to provide the right solution and manage Delivered Ready Prepared Meals into the NHS and its Trusts for their patient and retail catering needs.

This procurement is for:

Non-exclusive Framework Agreement for the supply to Trusts within the NHS (the

“Customer(s)”). Via Direct Route of supply for but not limited to:

- Standard Ready Prepared Meals;
- Specialist Ready Prepared Meals;
- Retail Prepared Meals;
- Small Community and Mental Health Site provision.

The Framework Agreement will have an initial term of 24 months with an option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months.

It is anticipated that in the first 24 months the value of the Framework Agreement will be in the region of £80,000,000. This is based on the 112 of Trusts currently using the NHS Supply Chain: Food’s framework.

For the full 48 month term (if extended) the anticipated value of the Framework Agreement will be in the region of £200,000,000.

## **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £200,000,000

## **II.2) Description**

### **II.2.1) Title**

Standard Ready Prepared Meals

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 03221000 - Vegetables
- 15310000 - Potatoes and potato products
- 15812121 - Savoury pies
- 15833100 - Desserts
- 15891000 - Soups and broths
- 15894100 - Vegan packs
- 15894200 - Prepared meals
- 15894220 - Hospital meals
- 15894400 - Snacks

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot will cover Frozen and Chilled Bulk ready meals, frozen and chilled snacking/mini ready meals, finger food and chilled and frozen individual cakes and puddings. Including but not limited to soups, main entrees, vegetables and breakfast items.

Applicants must be able to manufacture and/or distribute a selection of standard chilled and/or frozen ready meals including plated meal solutions and associated products in single and multi-portion packs which offer customers a single point of supply for a total customer solution.

Applicants had to be able to offer the core menu requirements in terms of standard ready prepared meals including but not limited to:

- Soups;
- Main entrees;
- Main vegetarian entrees;
- Potatoes and stable starches;
- Vegetables;
- Accompaniments and sauces where applicable;
- Desserts;
- Breakfast items; and
- Snacks.

The value for the first 24 months is anticipated to be £90,000,000 and £180,000,000 for the full 48 months (if extended)

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Specialist Ready Prepared Meals

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 15894200 - Prepared meals
- 15894220 - Hospital meals

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot will cover chilled and/or frozen ready prepared meals in various formats including single or bulk. These include but not limited to religious/cultural meals, texture modified meals, therapeutic diet and paediatric meals.

The value for the first 24 months is anticipated to be £8,949,700 and £17,899,400 for the full 48 months (if extended).

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Retail Ready Prepared Meals

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 15812121 - Savoury pies
- 15833100 - Desserts

- 15894100 - Vegan packs
- 15894200 - Prepared meals
- 15894220 - Hospital meals
- 15894400 - Snacks
- 39314000 - Industrial kitchen equipment
- 39711124 - Industrial freezers
- 39711362 - Microwave ovens

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot will cover a selection of chilled, frozen or ambient ready prepared meals that are suitable for the use in retail or restaurant services settings. Where meals are used in a retail outlet such as but not limited to vending machines, staff honesty freezers, retail outlets they will need to be packaged in retail suitable packaging that meets all legal labelling requirements for retail use.

Where meals are used for back of house services e.g. part of a restaurant setting they must be in packaging suitable for easy use in these settings as well as meeting all legal labelling requirements for food service use. Included in the provision of this lot is associated equipment which may include microwaves, freezers or other equipment used specifically for the products awarded.

The value for the first 24 months is anticipated to be £640,350 and £1,280,700 for the full 48 months (if extended).

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2



Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 month

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Small Community and Mental Health Site Provision

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 03221000 - Vegetables
- 15310000 - Potatoes and potato products
- 15812121 - Savoury pies
- 15833100 - Desserts
- 15891000 - Soups and broths

- 15894100 - Vegan packs
- 15894200 - Prepared meals
- 15894220 - Hospital meals
- 15894400 - Snacks

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot is for a selection of ready prepared frozen or chilled delivered ready meals including but not limited to soups, main entrees, vegetables, therapeutic diets and breakfast items.

Applicants had to be able to deliver to small community or mental health sites who have a low number of beds. Suppliers must have the capability to offer a flexible delivery service based on customer requirements. Typically these sites will have low minimum order values which the supplier will be expected to accommodate. Applicants must be able to manufacture and/or distribute a selection of frozen or chilled delivered meals to these small sites. In some instances trusts may require their chosen supplier to provide a “one stop shop” solution.

The value for the first 24 months is anticipated to be £410,250 and £820,500 for the full 48 months (if extended).

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value - Fighting Climate Change / Weighting: 6

Quality criterion - Name: Social Value - Equal Opportunity / Weighting: 2

Quality criterion - Name: Social Value - Wellbeing / Weighting: 2

Quality criterion - Name: Sustainability / Weighting: 25

Quality criterion - Name: Environment / Weighting: 25

Cost criterion - Name: Price / Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will have the option to extend incrementally for up to a further 24 months.

The contract will be for a maximum term of 48 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-021967](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Standard ready prepared meals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 January 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 13

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

All Seasons Foods

London

E1 4UN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Amai Foods & Beverages

Preston

PR11DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Anika Food Charity

Ealing

W5 2TJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Compass Contract Services (UK) Ltd

Birmingham

B45 9PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Country Kitchen Foods (Norfolk) Ltd

Norfolk

NR10 4TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Dalehills Lts t/a Harvest Foods

Durham

DL5 6AU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Food Network Corporation Ltd

Middlesbrough

TS2 1PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

NH Case Ltd

Somerset

BA9 9DT

Country

United Kingdom



NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Norfolk Catering

Norwich

NR6 5DR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Royal Cornwall Hospitals NHS Trust

Truro

TR1 3LJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

The Royal Wolverhampton NHS Trust

Wolverhampton

WV10 0QP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Yearsley Food Limited

Lancashire

OL10 2TP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £180,000,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Specialist ready prepared meals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 January 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 16

Number of tenders received from SMEs: 13

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

All Seasons Foods

London

E1 4UN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Coco Labelle Ltd

London

HA7 1JS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Field Doctor

Bath

BA2 4BL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Maple Fine Foods

London

EC1R 5HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Medina Food Group Ltd

Bradford

BD5 0SG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

NH Case Ltd

Somerset

BA9 9DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Nosh

London

SE16 4DG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Oakhouse Foods

Warwick

CV34 6DA

Country

United Kingdom



NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Planty London Ltd

London

SE1 2JE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Rockcliffe Group Int Ltd

Preston

PR5 8AR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Simply Food Solutions

Slough

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Stan's Choice Limited

Lancashire

BB2 5AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

The Children's Healthy Food Company

Kent

ME5 9FD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Yearsley Food Limited

Lancashire

OL10 2TP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £17,899,400

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Retail prepared meals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 January 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 16

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

All Seasons Foods

London

E1 4UN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Chefly

London

SE24 0HG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Coco Labelle Ltd

London

HA7 1JS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Country Kitchen Foods (Norfolk) Ltd

Norfolk

NR10 4TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Fairtrade Vending

Kent

ME2 4FR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Field Doctor

Bath

BA2 4BL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Greenwood Foods Ltd

London

W1W 7LT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Holmesterne Foods

North Yorkshire

DL10 7JQ

Country

United Kingdom



NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Kitchen Prep UK

Nottingham

NG10 2DL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

NH Case Ltd

Somerset

BA9 9DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Nosh

London

SE16 4DG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Oakhouse Foods

Warwick

CV34 6DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Planty London Ltd

London

SE1 2JE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Rockcliffe Group Int Ltd

Preston

PR5 8AR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Yumchop Foods Limited

Towcester

NN12 6HX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,280,700

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### **Section V. Award of contract**

#### **Lot No**

4

#### **Title**

Small community & mental health site provisions

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

5 January 2024

##### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 5

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Anglia Crown

Colchester

CO4 9WN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apetito Limited

Wiltshire

BA14 8RJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Country Kitchen Foods (Norfolk) Ltd

Norfolk

NR10 4TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Norfolk Catering

Norwich

NR6 5DR

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Oakhouse Foods

Warwick

CV34 6DA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Royal Cornwall Hospitals NHS Trust

Truro

TR1 3LJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £820,500

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

N/A

N/A

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Precise information on deadline(s) for review procedures Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).