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Future opportunity

Provision of Managed Pathology Services

Lancashire Teaching Hospitals NHS Foundation Trust
East Lancashire NHS Hospitals Trust
Lancashire Teaching Hospitals NHS Foundation Trust
University Hospitals Morecambe Bay NHS Foundation Trust
Blackpool Teaching Hospitals NHS Foundation Trust

F01: Prior information notice

Prior information only

Notice reference: 2024/S 000-003304 Published: 1 February 2024, 9:49am

Section I: Contracting authority

I.1) Name and addresses

Lancashire Teaching Hospitals NHS Foundation Trust

4 Lytham Road, Fulwood

Preston

PR28JB

Contact

Matthew Farmer

Email

matthew.farmer@elht.nhs.uk

Country

United Kingdom

NUTS code

UKD45 - Mid Lancashire

Internet address(es)

Main address

https://www.lancsteachinghospitals.nhs.uk/

Buyer's address

https://www.lancsteachinghospitals.nhs.uk/

I.1) Name and addresses

East Lancashire NHS Hospitals Trust

Royal Blackburn Hospital, Haslingden Road

Blackburn

BB23HH

Email

matthew.farmer@elht.nhs.uk

Country

United Kingdom

NUTS code

UKD4 - Lancashire

Internet address(es)

Main address

https://elht.nhs.uk/

Buyer's address

https://health-family.force.com/s/Welcome

I.1) Name and addresses

Lancashire Teaching Hospitals NHS Foundation Trust

Royal Preston Hospital, Sharoe Green Ln, Fulwood,

Preston

PR29HT

Email

matthew.farmer@elht.nhs.uk

Country

United Kingdom

NUTS code

UKD4 - Lancashire

Internet address(es)

Main address

https://www.lancsteachinghospitals.nhs.uk/

Buyer's address

https://health-family.force.com/s/Welcome

I.1) Name and addresses

University Hospitals Morecambe Bay NHS Foundation Trust

Westmorland General Hospital, Burton Road,

Kendal

LA9 7RG

Email

matthew.farmer@elht.nhs.uk

Country

United Kingdom

NUTS code

UKD - North West (England)

Internet address(es)

Main address

https://uhmb.nhs.uk/

Buyer's address

https://health-family.force.com/s/Welcome

I.1) Name and addresses

Blackpool Teaching Hospitals NHS Foundation Trust

Blackpool Victoria Hospital, Whinney Heys Road

Blackpool

FY38NR

Email

matthew.farmer@elht.nhs.uk

Country

United Kingdom

NUTS code

UKD4 - Lancashire

Internet address(es)

Main address

https://www.bfwh.nhs.uk

Buyer's address

https://health-family.force.com/s/Welcome

I.2) Information about joint procurement

The contract involves joint procurement

In the case of joint procurement involving different countries, state applicable national procurement law

Procurement is conducted under English law

The contract is awarded by a central purchasing body

I.3) Communication

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

https://health-family.force.com/s/Welcome

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Managed Pathology Services

Reference number

C220710

II.1.2) Main CPV code

• 85111800 - Pathology services

II.1.3) Type of contract

Services

II.1.4) Short description

Provision of Managed Pathology Services for Lancashire & South Cumbria

II.1.5) Estimated total value

Value excluding VAT: £350,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

• UKD - North West (England)

II.2.4) Description of the procurement

The Lancashire and South Cumbria Pathology Service (The Service), as the collaborative pathology service of Lancashire Teaching Hospitals NHS Foundation Trust (LTH), East Lancashire Hospitals NHS Trust (ELHT), Blackpool Teaching Hospitals NHS Foundation Trust (BTH) and University Hospitals Morecambe Bay NHS Foundation Trust (UHMB) are notifying the market of our intention to undertake a competitive dialogue procurement exercise to select a primary managed service provider to supply the services' Pan Pathology Managed Service.

The Service also gives notification that it intends to undertake market testing prior to the procurement, to assist with scope and future service modelling.

The future contract will be hosted on behalf of the service by Lancashire Teaching Hospitals NHS Foundation Trust (LTH).

The future procurement exercise is intended to result in a managed service which provides a flexible, quality and patient focused innovative service in line with best practice ensuring The Service meets the needs of its patients.

The Service is looking to partner with a primary provider to:

- underpin the ambition of The Service as an exemplar Pathology Service now and in the future
- keep pace and evolve with the rapidly changing dynamics of delivering Pathology Services The procurement exercise is intended to find a provider who will:
- Provide a state-of-the-art solution which can support the requirements today and in the future ensuring there is flexibility to adopt innovative solutions during the term of the contract:
- Provide a solution that meets the quality and speed of testing required by our patients and clinicians and which meets local and national turnaround times;
- Deploy and expand Point of Care testing in hospitals and primary care and self-testing at home;
- Facilitate cross site working and consistent processes to allow flexibility across The Collaborative:
- Support the transformational plans across the trusts, offering the flexibility of solution to support any consolidation of testing between laboratories;

The intended outcome of the procurement exercise is to contract with a Primary Provider who agrees to the contract evolving during its life. This will require on-going assessment, implementation of innovative changes and collaborative working with the provider and potential sub-contractors over the life of the contract. The way the service looks at the end of the contract will likely be very different to the initial implementation.

The Service is using the Health Family Atamis e-tendering portal to conduct the procurement process (the "e-Tendering Portal"). The e-Tendering Portal can be accessed via the link: https://health-family.force.com/s/Welcome . All communications (including submission of

Tenders) should be carried out via the e-Tendering Portal. The procurement documents are available for unrestricted full direct access, free of charge via the e-Tendering Portal.

II.3) Estimated date of publication of contract notice

5 February 2024

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No