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Planning

## **- Market engagement for key elements of the Water for Life – Hampshire water resource project**

Southern Water Services Ltd.

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2022/S 000-003206

Procurement identifier (OCID): ocids-h6vhtk-031321

Published 3 February 2022, 10:45pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

#### **Contact**

Charles Kirabo

#### **Email**

[Charles.Kirabo@southernwater.co.uk](mailto:Charles.Kirabo@southernwater.co.uk)

#### **Telephone**

+44 1903264444

**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

**Internet address(es)**

Main address

<https://www.southernwater.co.uk/>

Buyer's address

<https://southernwater.bravosolution.co.uk/web/login.html>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://southernwater.bravosolution.co.uk/web/login.html>

**I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

- Market engagement for key elements of the Water for Life – Hampshire water resource project

#### **II.1.2) Main CPV code**

- 45000000 - Construction work

#### **II.1.3) Type of contract**

Works

#### **II.1.4) Short description**

Southern Water is planning to deliver a construction project to provide long-term water supply resilience to Hampshire.

Southern Water will utilise a Competitively Appointed Provider (CAP) to deliver the project which is to be procured using Ofwat's new Direct Procurement for Customers (DPC) approach.

Southern Water is looking to test the market's interest for the Design, Build, Financing, Maintenance and Operation of the project.

#### **II.1.5) Estimated total value**

Value excluding VAT: £459,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 43123000 - Tunnelling machinery
- 43320000 - Construction equipment
- 44000000 - Construction structures and materials; auxiliary products to construction (except electric

apparatus)

- 45200000 - Works for complete or part construction and civil engineering work
- 45221000 - Construction work for bridges and tunnels, shafts and subways
- 45221200 - Construction work for tunnels, shafts and subways
- 45221240 - Construction work for tunnels
- 45221247 - Tunnelling works
- 45231100 - General construction work for pipelines
- 45231300 - Construction work for water and sewage pipelines
- 45240000 - Construction work for water projects
- 45252126 - Drinking-water treatment plant construction work
- 45350000 - Mechanical installations
- 50000000 - Repair and maintenance services
- 63712320 - Tunnel operation services
- 65100000 - Water distribution and related services
- 65130000 - Operation of water supplies
- 65320000 - Operation of electrical installations
- 66100000 - Banking and investment services
- 66122000 - Corporate finance and venture capital services
- 71000000 - Architectural, construction, engineering and inspection services
- 71242000 - Project and design preparation, estimation of costs
- 71322000 - Engineering design services for the construction of civil engineering works
- 71330000 - Miscellaneous engineering services
- 71340000 - Integrated engineering services
- 71350000 - Engineering-related scientific and technical services
- 71500000 - Construction-related services
- 71540000 - Construction management services

- 71541000 - Construction project management services

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

### **II.2.4) Description of the procurement**

Hampshire faces water shortages due to climate change and growing population pressures. New water sources are necessary today and in the future to protect Hampshire's sensitive chalk stream rivers and their delicate ecosystems, while maintaining vital water supplies for a growing population.

Southern Water's Water for Life Hampshire (WfLH) programme will create greater water resilience, especially during dry weather and drought. Several options for a solution are being explored, with a preferred option using water recycling and water transfer methods being chosen for further development.

The CPV codes set out in this Periodic Indicative Notice (PIN) are included to give an indication of the likely scope of works and services. Southern Water does not guarantee that all activities referenced by the CPV codes will form part of any future contract notice(s), nor is the list exhaustive of all activities which may be included in any procurement process under this project.

Under a DPC model, Southern Water will competitively tender for a competitively appointed provider (CAP). Southern Water is carrying out several market engagement exercises to support this procurement.

As part of the programme outlined, Southern Water would also like to get market insight on long lead items which are critical to the programme. These long lead items include pipeline and pipe requirements.

Market Engagement will take the form of a virtual Launch day on 16th February 2022, followed by a series of virtual one to one meetings between February 2022 and April 2022 via Microsoft Teams and Webex.

Southern Water is using an electronic tendering portal (BRAVO) which can be found at [https://](https://southernwater.bravosolution.co.uk/web/login.html)

[southernwater.bravosolution.co.uk/web/login.html](https://southernwater.bravosolution.co.uk/web/login.html)

If you would like to book a virtual one to one meeting slot or to attend the virtual Launch day, please register and log onto the portal to download further information on the

programme and the registration details.

It is free to register on the portal, which can be accessed at any time of day. Should you have any problems registering on the portal, you should contact BRAVO by Email: [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk) or

by phone 0800 069 8630

Further Market Engagement phases will be held throughout 2022 and 2023. Consequently, suppliers who miss the launch of the market engagement are nevertheless encouraged to contact Southern Water by emailing [Charles.kirabo@southernwater.co.uk](mailto:Charles.kirabo@southernwater.co.uk)

#### **II.2.14) Additional information**

The £459m contract value is currently an estimate and subject to change. It is made up of £404m capex and £55m opex, totalling £459m totex over the DPC contract term.

#### **II.3) Estimated date of publication of contract notice**

13 September 2023

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### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note that the material being supplied is confidential and not for public consumption or sharing unless we have previously published such information.

For the avoidance of doubt, the purpose of this PIN is to conduct a market testing exercise only, and will not formally begin the procurement nor constitute any commitment by Southern Water to undertake any procurement exercise nor form a commercial strategy in a particular form. Any follow-up discussions are solely for information and planning purposes. Southern Water is not liable for any costs, fees or expenses incurred by any party in replying to, participating in or attending any event in response to this PIN; all costs associated with responding to this pre-market consultation will be solely at the interested party's expense. Southern Water is reserving its position as to whether or not to undertake a procurement.

This communication does not constitute a Request for Proposal (RFP) or a promise to issue an RFP in the future. The communication and follow-up discussions do not commit Southern Water to contract for any supply or service whatsoever. Not responding to this pre-market consultation does not preclude participation in any future RFP or tender, if any is issued. Notes will be taken during any discussions, and SW reserves the right to share a general, anonymised summary of any feedback received to help with developing our plans. We may issue additional Requests for Information, organise further supplier engagement events, and engage in additional dialogue with potential suppliers as we continue to develop our plans. We may also issue further Periodic Indicative Notices (PINs) to launch further formal market engagement / consultation processes prior to formally issuing any RFP or tender.