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Award

## **Commercial Advisor for Repairs and Maintenance Contracts**

Dacorum Borough Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-003127

Procurement identifier (OCID): ocds-h6vhtk-05a749 ([view related notices](#))

Published 14 January 2026, 2:10pm

## **Scope**

## **Reference**

CPU00578

## **Description**

Dacorum Borough Council is procuring a Commercial Advisor to support the mobilisation and ongoing management of its new suite of housing contracts, including Repairs, Maintenance, and Capital Delivery, as well as associated Mechanical & Electrical, Fire Safety & Security, and Lift Maintenance contracts. The Council is adopting cost-plus and open book cost models to drive transparency, value for money, and robust financial governance across all contracts. The Commercial Advisor will play a pivotal role in embedding these models, providing strategic commercial advice, supporting the Council's client management and finance teams, and ensuring effective implementation, monitoring, and continuous improvement of commercial arrangements throughout the contract term. This appointment is central to the Council's commitment to achieving best value, strong financial controls, and collaborative working with its contractors and stakeholders.

## **Contract 1. Commercial Advisor**

### **Supplier**

- [Echelon Consultancy Limited](#)

### **Contract value**

- £450,000 excluding VAT
- £540,000 including VAT

Above the relevant threshold

### **Award decision date**

9 January 2026

### **Date assessment summaries were sent to tenderers**

14 January 2026

### **Standstill period**

- End: 23 January 2026
- 8 working days

## **Earliest date the contract will be signed**

27 January 2026

## **Contract dates (estimated)**

- 28 January 2026 to 30 June 2031
- Possible extension to 30 June 2036
- 10 years, 5 months, 4 days

Description of possible extension:

This extension of the contract will be dependant on ongoing requirements and performance of the consultant.

## **Main procurement category**

Services

## **CPV classifications**

- 70332200 - Commercial property management services
- 71324000 - Quantity surveying services
- 79212000 - Auditing services
- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services

## Information about tenders

- 6 tenders received
- 6 tenders assessed in the final stage:
  - 4 submitted by small and medium-sized enterprises (SME)
  - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 5 suppliers unsuccessful (details included for contracts over £5 million)

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## Procedure

### Procedure type

Open procedure

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## Supplier

### Echelon Consultancy Limited

- Companies House: 05345282

219a Hatfield Road

St. Albans

AL1 4TB

United Kingdom

Email: [tenders@echelonconsultancy.co.uk](mailto:tenders@echelonconsultancy.co.uk)

Region: UKH23 - Hertfordshire

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Commercial Advisor

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## Contracting authority

### Dacorum Borough Council

- Public Procurement Organisation Number: PGGG-5373-XYZX

The Forum, Marlowes

Hemel Hempstead

HP1 1DN

United Kingdom

Contact name: Andrew Linden

Email: [Andrew.Linden@dacorum.gov.uk](mailto:Andrew.Linden@dacorum.gov.uk)

Website: <http://www.dacorum.gov.uk>

Region: UKH23 - Hertfordshire

Organisation type: Public authority - sub-central government