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Planning

## **Tree Planting and Maintenance - Soft Market Test**

Cornwall Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-003050

Procurement identifier (OCID): ocids-h6vhtk-06058d

Published 14 January 2026, 11:48am

### **Scope**

### **Reference**

DN803083

### **Description**

Cornwall Council is conducting a soft market assessment to understand the provider landscape and potential interest and gather feedback from the forestry market.

The Council Farms Estate Strategy supports the use of the farms estate to plant an additional 220 ha of woodland by 2030. Consideration is being given to establish a framework for new woodland creation that will progress towards achieving Council's target. The majority of the tree planting will be to a standard that meets the Woodland Carbon Code and thus will effectively enable the Council to grow its own Carbon Credits to offset against its emissions, as provided for in the Council's ambition of becoming carbon neutral by 2030. The soft market assessment is being undertaken to help shape a business proposal and inform the design of a future tender process, ensuring it is practical, user-friendly, and aligned with market capabilities. This is not a formal tender and does not imply any commercial commitment. Participation in this exercise will not

affect your eligibility for any future procurement opportunities.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £2,435,000 excluding VAT
- £2,922,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 6 October 2026 to 5 October 2030
- 4 years

## **Main procurement category**

Services

## **CPV classifications**

- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

## **Contract locations**

- UK - United Kingdom

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## **Engagement**

### **Engagement deadline**

30 January 2026

### **Engagement process description**

Cornwall Council is conducting a soft market assessment to understand the provider landscape and potential interest and gather feedback from the forestry market. The questionnaire is open to any provider. Your input will help shape a business proposal and inform the design of a future tender process, ensuring it is practical, user-friendly, and aligned with market capabilities. This is not a formal tender and does not imply any commercial commitment. Participation in this exercise will not affect your eligibility for any future procurement opportunities. If you are interested in this area of service provision and would like to help us assess the market, the questionnaire can be accessed through Supplying the Southwest. Please complete and return the questionnaire through the Supplying the Southwest portal.

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

## **Publication date of tender notice (estimated)**

24 June 2026

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## **Contracting authority**

### **Cornwall Council**

- Public Procurement Organisation Number: PYRH-9827-DWLP

County Hall

Truro

TR1 3AY

United Kingdom

Contact name: Mrs Claire Williams

Email: [claire.williams@cornwall.gov.uk](mailto:claire.williams@cornwall.gov.uk)

Website: <http://www.cornwall.gov.uk>

Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government