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Contract

Northumberland Small Business Service Provision of Technical Specialists and 1:2:1 support

Advance Northumberland Limited

F03: Contract award notice

Notice identifier: 2024/S 000-002970

Procurement identifier (OCID): ocds-h6vhtk-040c73

Published 29 January 2024, 4:49pm

Section I: Contracting authority

I.1) Name and addresses

Advance Northumberland Limited

County Hall

Morpeth

NE61 2EF

Contact

Mr Dan Warnock

Email

daniel.warnock@northumberland.gov.uk

Telephone

+44 3456006400

Country

United Kingdom

Region code

UKC21 - Northumberland

Internet address(es)

Main address

<http://www.advancenorthumberland.co.uk/>

Buyer's address

<http://www.advancenorthumberland.co.uk/>

I.4) Type of the contracting authority

Regional or local Agency/Office

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Northumberland Small Business Service Provision of Technical Specialists and 1:2:1 support

Reference number

DN694814

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

The Northumberland Small Business Service is delivered by Advance Northumberland delivering on behalf of Northumberland County Council. The project is part funded by the North of Tyne Combined Authority Investment Fund and by the UK Government through the UK Shared Prosperity Fund and the Rural England Prosperity Fund with the North of Tyne Combined

Authority as the lead authority.

The Northumberland Small Business Service (NSBS) Programme will be delivered over a 3-year period from 1st April 2023 - 31st March 2026 which will deliver business diagnostic and brokerage services available to all small and micro businesses across Northumberland.

Advance Northumberland wishes to appoint a supplier that can provide a pool of Technical Specialists to work alongside the NSBS programme. The selected supplier will facilitate the provision of 1-2-1 advice to eligible businesses identified by the project and accepted onto the NSBS Programme. In order to deliver the 1-2-1 specialist support effectively, we wish to appoint a supplier that can provide a pool of Technical Specialists specialised in the following themes:

- Business planning

- Financial planning/modelling
- New product development support
- Resilience planning
- Taxation and exemption
- Sales strategies and work winning
- Digital Marketing
- Digital Enablement and Transformation
- Subsidy control and procurement guidance
- Market opportunities and demand
- Supply chain efficiencies and requirements
- Succession planning.
- Legal structures
- Innovation

This support will equate to between 3-12 hours of eligible support per business depending upon their requirements.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £381,150

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKC21 - Northumberland

II.2.4) Description of the procurement

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II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-030511](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 January 2024

V.2.2) Information about tenders

Number of tenders received: 13

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Northumberland Small Business Service Ltd

6 Esther Court, Wansbeck Business Park, Rotary Parkway,

Ashington

NE63 8AP

Country

United Kingdom

NUTS code

- UKC21 - Northumberland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £381,150

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom