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Contract

## **Individual Placement and Support (IPS) for people with Severe Mental Illness (SMI) and/or complex Mental Health needs in Community Mental Health Teams**

NHS Hampshire and Isle of Wight Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-002933

Procurement identifier (OCID): ocids-h6vhtk-04b28f

Published 29 January 2025, 10:37am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Hampshire and Isle of Wight Integrated Care Board

112 Omega House, Southampton Road

Eastleigh

SO50 5PB

#### **Contact**

Nathan Barnard

#### **Email**

[nathan.barnard@soeprocurement.nhs.uk](mailto:nathan.barnard@soeprocurement.nhs.uk)

#### **Country**

United Kingdom

**Region code**

UKJ3 - Hampshire and Isle of Wight

**NHS Organisation Data Service**

QRL

**Internet address(es)**

Main address

<https://www.hantsiow.icb.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Individual Placement and Support (IPS) for people with Severe Mental Illness (SMI) and/or complex Mental Health needs in Community Mental Health Teams

Reference number

F16906

#### **II.1.2) Main CPV code**

- 85323000 - Community health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Hampshire and Isle of Wight Integrated Care Board invited tenders for the provision of Individual Placement and Support (IPS) service for people with Severe Mental Illness (SMI) and/or complex Mental Health needs in Community Mental Health Teams. IPS is an evidence-based model of supported employment. It has been rigorously trialled and has consistently outperformed all other tested forms of support for job seekers with severe and enduring mental health problems.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £15,452,825.28

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

#### **II.2.4) Description of the procurement**

This notice is an intention to award a contract under the competitive process.

Description of the services to be provided:

Individual Placement and Support (IPS) service for people with Severe Mental Illness (SMI) and/or complex Mental Health needs in Community Mental Health Teams. IPS is an evidence-based model of supported employment. It has been rigorously trialled and has consistently outperformed all other tested forms of support for job seekers with severe and enduring mental health problems.

The initial lifetime value of the contract is £15,452,825.28 with a potential additional increase of £6,673,116.72 through possible further investment by NHSE in IPS services, as outlined in the tender documents. Total potential lifetime value of £22,125,942.

The service is will commence on 1st July 2025 for an initial period of 3 years 9 months, with an optional extension period of 2 years.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: Yes

Description of options

1 x 24 month extension period at the end of the initial 3 year 9 month term.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-035166](#)

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## **Section V. Award of contract**

### **Contract No**

F16906

### **Title**

Individual Placement and Support (IPS) for people with Severe Mental Illness (SMI) and/or complex Mental Health needs in Community Mental Health Teams

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 January 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

The Shaw Trust Limited

Black Country House, Rounds Green Road

Oldbury

B69 2DG

Country

United Kingdom

NUTS code

- UKG - West Midlands (England)

Companies House

01744121

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £15,452,825.28

Total value of the contract/lot: £15,452,825.28

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 20 %

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## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period.

Representations by providers must be made to the relevant authority by midnight on 11th February 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to: [nathan.barnard@soeprocurement.nhs.uk](mailto:nathan.barnard@soeprocurement.nhs.uk)

The award was ratified by attendees of the following HIOW ICB Committees:-

- HIOW ICB Procurement Group - 16th January 2025
- HIOW Executive Committee - 28th January 2025

No relevant conflicts of interest were identified.

Quality and innovation; Integration, collaboration and service sustainability ; were viewed as the most important of the key criteria due to the nature of the services provided. Improving access and reducing health inequalities; and social value were also considered within the assessment.

### VI.4) Procedures for review

#### VI.4.1) Review body

NHS England

London

Country

United Kingdom