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Tender

Lead Employer Services within the North East Locality

NHS England

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-002860

Procurement identifier (OCID): ocids-h6vhtk-05d435 ([view related notices](#))

Published 13 January 2026, 5:01pm

Scope

Reference

C406189

Description

NHS England is running an Open Procurement Process for the Delivery of Lead Employer Services within the North East region.

The maximum length of any agreement will be 8 years. The initial term of the agreement will be for 3 years, with optional extensions of 2 years + 2 years + 1 year.

The maximum value of any awarded agreement will be £3,560,795.66.

The deadline for submission of completed ITT submissions is 13th February 2026 at 12:00pm (midday).

Late submissions will not be accepted therefore, please submit in good time prior to the deadline date and time.

The Contracting Authority requests that all communications are channelled through the e-portal system and not with the Contracting Authority itself other than as expressly permitted within this ITT.

Further information relating to this project can be found on the NHSE e-tendering portal at the link below. All clarification questions and submission bids must be received via this portal only. Registration is free of charge.

<https://health-family-contract-search.secure.force.com/?SearchType=Projects>

Total value (estimated)

- £3,560,795.66 excluding VAT
- £3,560,795.66 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

There will be optional extension periods of 2 years + 2 years + 1 year

Main procurement category

Services

CPV classifications

- 75121000 - Administrative educational services
- 80000000 - Education and training services
- 79420000 - Management-related services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

Contract locations

- UKC - North East (England)

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

29 January 2026, 5:00pm

Tender submission deadline

13 February 2026, 12:00pm

Submission address and any special instructions

<https://health-family.force.com/s/Welcome>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 March 2026

Award criteria

Name	Description	Type	Weighting
Technical	70% Technical	Quality	70.00%
Commercial	20% Commercial	Cost	20.00%
Social Value	10% Social Value	Quality	10.00%

Other information**Description of risks to contract performance**

The estimated value of this procurement is based upon the current delivery model for Lead Employer Services in the North East.

Policy or Regulatory changes during the life of this contract may result in a required change in scope of these services, which could result in the need to amend the overall contract value.

Similarly with the upcoming publication of the new NHS Workforce Plan there may be a need to reevaluate the schedule of services being delivered by the Lead Employer.

The current list of roles within scope of the Lead Employer service have been outlined within the specification however there is the possibility that over the course of the contract the “in-scope” roles may expand.

Therefore, there is the possibility that a modification under the Materialisation of Known Risk ground may be required at some point during the life of the contract.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

NHS England

- Public Procurement Organisation Number: PDPT-3135-BWWY

Wellington House, 133-135 Waterloo Rd

London

SE1 8UG

United Kingdom

Contact name: WTE Commercial Queries

Email: england.commercialqueries@nhs.net

Website: <https://www.england.nhs.uk/>

Region: UKI45 - Lambeth

Organisation type: Public authority - central government