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Tender

## **Children's Residential Personalised Block Contracts**

Essex County Council

F02: Contract notice

Notice identifier: 2025/S 000-002757

Procurement identifier (OCID): ocds-h6vhtk-04a3a3

Published 27 January 2025, 4:30pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Essex County Council

County Hall, Market Road

Chelmsford

CM1 1QH

#### **Contact**

Ms Rachel Horne

#### **Email**

[Rachel.Horne@essex.gov.uk](mailto:Rachel.Horne@essex.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKH3 - Essex

**Internet address(es)**

Main address

<https://www.essex.gov.uk/>

Buyer's address

<https://www.essex.gov.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Login>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Login>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Children's Residential Personalised Block Contracts

Reference number

DN745245

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Essex County Council have an opportunity for providers within the children's residential and fostering space to enter into a block contract agreement, this will be for registered provision for children and young people under the age of 18, currently in unregistered settings. Providers must have provision that is Ofsted registered and, either in Essex or within 20 miles from Essex County Council's geographic coverage / boundaries.

Please be advised that the contracts for this service will be commissioned under an initial term of twelve (12) months (subject to the enactment of the break clause as detailed in the draft terms and conditions for this procurement). Thereafter, the Council may, at its sole discretion, enact the options to extend the contract. For the avoidance of any further doubt, please note that this service is being commissioned with two (2) optional extension periods, each of which provide an additional twelve (12) month term. Therefore, the maximum duration of each contract per lot is three (3) years. In addition, please note that the provider(s) will be required to report their delivery of Social Value in relation to this service as a condition of the enactment of the contractual extensions. The Council will provide further details regarding this requirement with the successful bidder(s) during the contract management of this service.

#### **II.1.5) Estimated total value**

Value excluding VAT: £19,656,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Young Person 1

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

Please find below a summary of the Council's key requirements for this lot:

The Council are not mandating precise details of how a provider should support a Child in Care, instead trusting in the specialisms, knowledge, and expertise of this market. This personalised specification approach allows providers (both fostering and residential) full autonomy and freedom around their individual model using their bids to detail how they will meet the individual needs of a Child in Care and the expected outcomes of this contract.

Exact details of Children in Care requiring a placement are individually outlined in each output specification, these each form a Lot. Each of these are anonymised referrals of a Young Person who is currently in an unregistered placement, or at risk of being in an unregistered placement, who requires a registered placement.

The Council will consider all registered children's home/foster care placements so long as it is in accordance with the child or young person's care plan, the Council are therefore able to consider solo, dual or group homes.

The Council are not mandating required minimum support hours (unless in accordance

with a DoLS order) instead opting to hear from providers about how they best feel they can meet needs.

Placements for children and young people include those:

- With emotional and behavioural difficulties.
- With EHCP plans.
- With a history of disrupted familial relationships and/or have experienced break down of placements in foster care or children's homes.
- Who have been at risk of harm.
- Who have experienced neglect.
- Who have experienced emotional abuse.
- Who have an identified or suspected neurodiversity.

Additional children and young people referred if / once the initial placement has ended are likely to include those aged 10-18 years old with behaviours including but not limited to:

- Self-harm, including suicidal thoughts.
- Offending
- Sexualised behaviours
- Fire setting
- Absconding

The placement is not required to accommodate children and young people with:

- Physical disabilities.
- Severe Learning disabilities.
- Acute mental health needs who require inpatient treatment.
- Clinical / nursing needs.
- Severe drug dependency not on a treatment support program.

In addition, the provider is to operate within Children's homes / fostering regulations, Ofsted requirements, and ensure Regulation 44 visits are in place as applicable. Criteria For Providing the Provision include that the provider will have a registered children's home vacancy or foster care placement which can be offered within the timescales detailed within the tender.

Furthermore, this service must be provided in accordance with the following conditions:

- The placement must be delivered in Essex or within 20 miles.
- The provider must aspire for an Ofsted rating of good or outstanding.

This service specification has been drafted in accordance with the Children's Homes (England) Regulations 2015 ("the Regulations") and accompanying guidance. The provider must adhere to the quality standards as set out within the Regulations when delivering children's residential placements under this provision. These requirements include but are not limited to the provision of appropriately trained staff.

The service specification has also been drafted in accordance with Children Act 1989, Guidance and Regulations Volume 4 Fostering Services, the Care Standards Act 2000, the Adoption and Children Act 2002, the Children Act 2004 and the Children and Young Persons Act 2008.

Please be advised that the full scope of the Council's requirements for this service are detailed in the overarching service specification which needs to be read in conjunction with the anonymised personal profile for this lot. These documents form part of the tender pack for this procurement which will be published on ProContract and can be accessed via:

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#### **II.2.5) Award criteria**

Quality criterion - Name: Technical Response / Weighting: 30

Price - Weighting: 70

#### **II.2.6) Estimated value**

Value excluding VAT: £2,184,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

Two further 12 month extensions available.

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2) Description**

**II.2.1) Title**

Young Person 2

Lot No

2

**II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

**II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

## **II.2.4) Description of the procurement**

Please find below a summary of the Council's key requirements for this lot:

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Price - Weighting: 70

#### **II.2.6) Estimated value**

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Duration in months

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This contract is subject to renewal

Yes

Description of renewals

Two further 12 month extensions are available.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Young Person 3

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

Please find below a summary of the Council's key requirements for this lot:

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Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

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#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

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This contract is subject to renewal

Yes

Description of renewals

Two optional 12 month extensions available

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Young Person 4

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

Please find below a summary of the Council's key requirements for this lot:

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Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

#### **II.2.6) Estimated value**

Value excluding VAT: £2,184,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

Two optional 12 month extensions available.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Young Person 5

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

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- Offending
- Sexualised behaviours
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Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Young Person 6

Lot No

**II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

**II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

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Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Young Person 7

Lot No

7

#### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

#### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

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- With emotional and behavioural difficulties.
- With EHCP plans.
- With a history of disrupted familial relationships and/or have experienced break down of placements in foster care or children's homes.
- Who have been at risk of harm.
- Who have experienced neglect.
- Who have experienced emotional abuse.
- Who have an identified or suspected neurodiversity.

Additional children and young people referred if / once the initial placement has ended are likely to include those aged 10-18 years old with behaviours including but not limited to:

- Self-harm, including suicidal thoughts.
- Offending
- Sexualised behaviours
- Fire setting
- Absconding

The placement is not required to accommodate children and young people with:

- Physical disabilities.
- Severe Learning disabilities.
- Acute mental health needs who require inpatient treatment.
- Clinical / nursing needs.
- Severe drug dependency not on a treatment support program.

In addition, the provider is to operate within Children's homes / fostering regulations, Ofsted requirements, and ensure Regulation 44 visits are in place as applicable. Criteria For Providing the Provision include that the provider will have a registered children's home vacancy or foster care placement which can be offered within the timescales detailed within the tender.

Furthermore, this service must be provided in accordance with the following conditions:

- The placement must be delivered in Essex or within 20 miles.
- The provider must aspire for an Ofsted rating of good or outstanding.

This service specification has been drafted in accordance with the Children's Homes (England) Regulations 2015 ("the Regulations") and accompanying guidance. The provider must adhere to the quality standards as set out within the Regulations when delivering children's residential placements under this provision. These requirements include but are not limited to the provision of appropriately trained staff.

The service specification has also been drafted in accordance with Children Act 1989, Guidance and Regulations Volume 4 Fostering Services, the Care Standards Act 2000, the Adoption and Children Act 2002, the Children Act 2004 and the Children and Young Persons Act 2008.

Please be advised that the full scope of the Council's requirements for this service are detailed in the overarching service specification which needs to be read in conjunction with the anonymised personal profile for this lot. These documents form part of the tender pack for this procurement which will be published on ProContract and can be accessed via:

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user account.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

#### **II.2.6) Estimated value**

Value excluding VAT: £2,184,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

Two 12 month extensions available.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Young Person 8

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

Please find below a summary of the Council's key requirements for this lot:

The Council are not mandating precise details of how a provider should support a Child in Care, instead trusting in the specialisms, knowledge, and expertise of this market. This personalised specification approach allows providers (both fostering and residential) full autonomy and freedom around their individual model using their bids to detail how they will meet the individual needs of a Child in Care and the expected outcomes of this contract.

Exact details of Children in Care requiring a placement are individually outlined in each output specification, these each form a Lot. Each of these are anonymised referrals of a Young Person who is currently in an unregistered placement, or at risk of being in an unregistered placement, who requires a registered placement.

The Council will consider all registered children's home/foster care placements so long as it is in accordance with the child or young person's care plan, the Council are therefore able to consider solo, dual or group homes.

The Council are not mandating required minimum support hours (unless in accordance with a DoLS order) instead opting to hear from providers about how they best feel they can meet needs.

Placements for children and young people include those:

- With emotional and behavioural difficulties.
- With EHCP plans.
- With a history of disrupted familial relationships and/or have experienced break down of

placements in foster care or children's homes.

- Who have been at risk of harm.
- Who have experienced neglect.
- Who have experienced emotional abuse.
- Who have an identified or suspected neurodiversity.

Additional children and young people referred if / once the initial placement has ended are likely to include those aged 10-18 years old with behaviours including but not limited to:

- Self-harm, including suicidal thoughts.
- Offending
- Sexualised behaviours
- Fire setting
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The placement is not required to accommodate children and young people with:

- Physical disabilities.
- Severe Learning disabilities.
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- Clinical / nursing needs.
- Severe drug dependency not on a treatment support program.

In addition, the provider is to operate within Children's homes / fostering regulations, Ofsted requirements, and ensure Regulation 44 visits are in place as applicable. Criteria For Providing the Provision include that the provider will have a registered children's home vacancy or foster care placement which can be offered within the timescales detailed within the tender.

Furthermore, this service must be provided in accordance with the following conditions:

- The placement must be delivered in Essex or within 20 miles.

- The provider must aspire for an Ofsted rating of good or outstanding.

This service specification has been drafted in accordance with the Children's Homes (England) Regulations 2015 ("the Regulations") and accompanying guidance. The provider must adhere to the quality standards as set out within the Regulations when delivering children's residential placements under this provision. These requirements include but are not limited to the provision of appropriately trained staff.

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#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

#### **II.2.6) Estimated value**

Value excluding VAT: £2,184,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

Two 12 month extensions available.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Young Person 9

Lot No

9

#### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation

#### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

#### **II.2.4) Description of the procurement**

Please find below a summary of the Council's key requirements for this lot:

The Council are not mandating precise details of how a provider should support a Child in Care, instead trusting in the specialisms, knowledge, and expertise of this market. This personalised specification approach allows providers (both fostering and residential) full autonomy and freedom around their individual model using their bids to detail how they will meet the individual needs of a Child in Care and the expected outcomes of this

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- Who have been at risk of harm.
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- Who have experienced emotional abuse.
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The placement is not required to accommodate children and young people with:

- Physical disabilities.
- Severe Learning disabilities.
- Acute mental health needs who require inpatient treatment.
- Clinical / nursing needs.
- Severe drug dependency not on a treatment support program.

In addition, the provider is to operate within Children's homes / fostering regulations, Ofsted requirements, and ensure Regulation 44 visits are in place as applicable. Criteria For Providing the Provision include that the provider will have a registered children's home vacancy or foster care placement which can be offered within the timescales detailed within the tender.

Furthermore, this service must be provided in accordance with the following conditions:

- The placement must be delivered in Essex or within 20 miles.
- The provider must aspire for an Ofsted rating of good or outstanding.

This service specification has been drafted in accordance with the Children's Homes (England) Regulations 2015 ("the Regulations") and accompanying guidance. The provider must adhere to the quality standards as set out within the Regulations when delivering children's residential placements under this provision. These requirements include but are not limited to the provision of appropriately trained staff.

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#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

#### **II.2.6) Estimated value**

Value excluding VAT: £2,184,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

Two optional 12 month extensions available.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

As detailed within the tender documents.

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.1) Information about a particular profession**

Execution of the service is reserved to a particular profession

#### **III.2.2) Contract performance conditions**

The provider is to operate within Children's homes / fostering regulations, Ofsted requirements, and ensure Regulation 44 visits are in place as applicable. Criteria for providing the provision include, but are not limited to, the following conditions:

- The successful bidder(s) must have a registered children's home vacancy or foster care placement which can be offered within the timescales as detailed within the specification.
- The placement is in Essex or within 20 miles.
- The provider must aspire for an Ofsted rating of good or outstanding.

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

Accelerated procedure

Justification:

Please note that this procurement will be open for a minimum of 15 calendar days, in line with the previously published PIN which was designed to alert tenderers of the upcoming opportunity. The justification for invoking shorter response period for this procurement is due to needing the successful provider(s) to have a vacancy, both at the point of submitting their tender response and still holding the vacancy at time of the contract award.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-030995](#)

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

11 February 2025

Local time

12:00pm

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

English

#### IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 4 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

11 February 2025

Local time

12:00pm

Place

Electronically via the inbuilt functionality within the Council's e-sender, ProContract.

Information about authorised persons and opening procedure

Electronic process - the commercial officer will conduct the opening process via the inbuilt functionality within the Council's e-sender, ProContract. The Council is unable to accept any submissions which are issued outside the e-sender and does not have any discretion to accept any late submissions.

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

The Royal Courts of Justice, The Strand

London

WC2A 2LL

Country

United Kingdom

