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Award

## **Business World/Unit 4 product (now called ERPCR)**

London Borough of Sutton

F15: Voluntary ex ante transparency notice

Notice identifier: 2025/S 000-002744

Procurement identifier (OCID): ocds-h6vhtk-04d686

Published 27 January 2025, 3:55pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

London Borough of Sutton

Civic Offices, St Nicholas Way

Sutton

SM1 1EA

#### **Contact**

Mr Steve Hoy

#### **Email**

[steve.hoy@sutton.gov.uk](mailto:steve.hoy@sutton.gov.uk)

#### **Telephone**

+44 2087705911

#### **Country**

United Kingdom

**Region code**

UKI63 - Merton, Kingston upon Thames and Sutton

**Internet address(es)**

Main address

<http://www.sutton.gov.uk/>

Buyer's address

<http://www.sutton.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Business World/Unit 4 product (now called ERPCR)

Reference number

DN757310

#### **II.1.2) Main CPV code**

- 48000000 - Software package and information systems

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This notice sets out the London Borough of Sutton (on behalf of the London Borough of Sutton and The Royal Borough of Kingston upon Thames) intention to award a contract to Unit 4 Business Software Limited for the provision of a cloud based enterprise resource planning solution (ERP Solution). The contract is for the council's Business World financial management system, associated hosting and support to ensure the council continues to have an effective and fully supported mechanism to maintain and monitor the overall financial health of the organisation. The proposed contract is for a period of 4 years. The total value of the proposed contract £1,601,359 ex vat (£736,466 ex vat for the London Borough of Sutton and the remainder for the Royal Borough of Kingston), this includes committed and non-committed spend.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,601,359

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKI63 - Merton, Kingston upon Thames and Sutton

#### **II.2.4) Description of the procurement**

The award of a contract to Unit4 is pursuant to Regulation 32(2)(b)(ii) and (iii) of the Public Contracts Regulations 2015, using a negotiated procedure without prior publication.

LB Sutton and RB Kingston have shared a single instance of the Unit4 Business World system. The application is used by the Councils for all aspects of financial management enabling them to comply with their statutory requirements including: core financial processes, accounting, sales orders and invoicing, management Information and financial and audit reporting. The provider has developed a unique solution and only they have the means to deliver the full requirements of the Councils. Unit4 has the proprietary ownership of the Business world system and therefore is the only company able to provide hosting, support and maintenance for the financial management system used by RBK and LBS.

This transitional period will enable the Councils to migrate their on-premise solution to the Unit4 SaaS (Software as a Service) cloud hosted platform minimising technical risk through continued support during the transition. The Councils' intention is to evaluate all viable options for the re-procurement of their financial management solutions in the intervening period to align with the Council's best interests and value for money obligations.

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

As set out in II.2.4 above (Description of the procurement), the award of a contract to Unit4 is pursuant to Regulation 32(2)(b)(ii) and (iii) of the Public Contracts Regulations 2015, using a negotiated procedure without prior publication.

LB Sutton and RB Kingston have shared a single instance of the Unit4 Business World system. The application is used by the Councils for all aspects of financial management enabling them to comply with their statutory requirements including: core financial processes, accounting, sales orders and invoicing, management Information and financial and audit reporting. The provider has developed a unique solution and only they have the means to deliver the full requirements of the Councils. Unit4 has the proprietary ownership of the Business world system and therefore is the only company able to provide hosting, support and maintenance for the financial management system used by RBK and LBS.

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#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract/concession**

### **Contract No**

DN757310

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

7 January 2025

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

UNIT4 Business Software Limited

Swansea

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £1,601,359

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court of Justice

London

Country

United Kingdom