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Contract

Continuing Healthcare Services in Nursing Homes - West Essex CCG

West Essex Clinical Commissioning Group

F03: Contract award notice

Notice identifier: 2022/S 000-002744

Procurement identifier (OCID): ocids-h6vhtk-0302a7

Published 31 January 2022, 10:44pm

Section I: Contracting authority

I.1) Name and addresses

West Essex Clinical Commissioning Group

Building 4 Spencer Close, St Margaret's Hospital, The Plain

Epping

CM16 6TN

Contact

Sarah Beaumont

Email

sarah.beaumont@attain.co.uk

Country

United Kingdom

NUTS code

UKH35 - West Essex

Internet address(es)

Main address

www.westessexccg.nhs.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Continuing Healthcare Services in Nursing Homes - West Essex CCG

Reference number

ACE-0510-2021-West

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

This Notice follows the publication of a Voluntary Ex-Ante Transparency Notice published in Find A Tender on 16th December 2021, reference 2021/S 000-031536.

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £34,833,760

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Abbot Care Home

Lot No

1

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £2,074,800. If the 12 month extension is utilised this will be £4,149,600.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Alexandra House

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

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- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing an dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £1,744,080. If the 12 month extension is utilised this will be £3,488,160.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Conewood Manor

Lot No

3

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing an dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £2,745,600. If the 12 month extension is utilised this will be £5,491,200.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Croft House

Lot No

4

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing an dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £1,820,000. If the 12 month extension is utilised this will be £3,640,000.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Forest Place

Lot No

5

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing an dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £4,976,400 If the 12 month extension is utilised this will be £9,952,800.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Mountfitchet House

Lot No

6

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £780,000. If the 12 month extension is utilised this will be £1,560,000.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Sherrell House Care Centre

Lot No

7

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £2,293,200. If the 12 month extension is utilised this will be £4,586,400.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CHC Nursing Homes - Award to Stanley Wilson Lodge

Lot No

8

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH35 - West Essex

II.2.4) Description of the procurement

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £982,800. If the 12 month extension is utilised this will be £1,965,600.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- No tenders or no suitable tenders/requests to participate in response to restricted procedure

Explanation:

The Continuing Healthcare Services within Nursing Homes across West Essex are currently operating with no formal contractual arrangements in place and have historically been spot purchased. This leads to a significant number of risks such as lack of provider due diligence, increased variation in pricing with increasing costs and inconsistency of services being delivered to our patient populations.

West Essex CCG has been a partner with Essex County Council and the other Essex CCGs for a number of years to commission the Integrated Residential and Nursing Framework. This would enable a legally compliant route to market for these services. However, this has not been successful in West Essex with none of the homes within our area bidding to be approved onto the Framework.

The Framework reopens every year and we are actively working with our local homes to encourage them to sign up to this Framework.

Issuing contracts to these suppliers on a short term basis will reduce the risks outlined above, and increase the quality of care provided to our patients through:

- having in place a specific nursing home specification which is aligned to the 11 domains of the Decision Support Tool
- an agreed rate for both nursing and dementia beds for the contract term
- evidence based requests for one-to-one support
- introduction of provider quality dashboard reporting which will deliver assurance of care provided
- expedited placements, delivering faster acute discharge and improving patient flow
- enabling strong partnerships to be developed with our providers.

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-031536](#)

IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

Section V. Award of contract

Lot No

1

Title

Continuing Healthcare in Nursing Homes - Abbot Care Home

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Excel Care

Ertosun House, 61 Widmore Road

Bromley

BR1 3AA

Country

United Kingdom

NUTS code

- UKI61 - Bromley

Internet address

<https://www.excelcareholdings.com>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,149,600

Section V. Award of contract

Lot No

2

Title

Continuing Healthcare in Nursing Homes - Alexandra House

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Runwood Homes

107 London Road

Benfleet

SS7 2QL

Country

United Kingdom

NUTS code

- UKH31 - Southend-on-Sea

Internet address

<https://www.runwoodhomes.co.uk>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,488,160

Section V. Award of contract

Lot No

3

Title

Continuing Healthcare in Nursing Homes - Conewood Manor

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Conewood Manor Care Ltd

First Floor, Leegate House, Burnt Ash Road

London

SE12 8RG

Country

United Kingdom

NUTS code

- UKI6 - Outer London – South

Internet address

<https://www.elanorhealthcaregroup.co.uk>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,491,200

Section V. Award of contract

Lot No

4

Title

Continuing Healthcare in Nursing Homes - Croft House

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Bupa

Braintree Road

Great Dunmow

CM6 1HR

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.bupa.co.uk>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,640,000

Section V. Award of contract

Lot No

5

Title

Continuing Healthcare in Nursing Homes - Forest Place

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Martland Limited

23-29 Abbey Road

Newbury Park, Essex

IG2 7NE

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.abbeytotalcaregroup.co.uk>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £9,952,800

Section V. Award of contract

Lot No

6

Title

Continuing Healthcare in Nursing Homes - Mountfitchet House

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Care UK Community Partnerships

Connaught House, 850 The Crescent

Colchester

CO4 9QB

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.careuk.com>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,560,000

Section V. Award of contract

Lot No

7

Title

Continuing Healthcare in Nursing Homes - Sherrell House Care Centre

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Excel Care

Ertosun House, 61 Widmore Road

Bromley

BR1 3AA

Country

United Kingdom

NUTS code

- UKI61 - Bromley

Internet address

<https://www.excelcareholdings.com>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,589,400

Section V. Award of contract

Lot No

8

Title

Continuing Healthcare in Nursing Homes - Stanley Wilson Lodge

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Excel Care

Ertosun House, 61 Widmore Road

Bromley

BR1 3AA

Country

United Kingdom

NUTS code

- UKI61 - Bromley

Internet address

<https://www.excelcareholdings.com>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,965,600

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of Justice for England and Wales

The Strand

London

WC2A 2LL

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

West Essex Clinical Commissioning Group

Building 4 Spencer Close, St Margaret's Hospital, The Plain

Epping

CM16 6TN

Country

United Kingdom

Internet address

<https://westessexccg.nhs.uk>