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Contract

## **Energy Performance Contracting (EPC) Framework**

Guy's and St Thomas' NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2022/S 000-002665

Procurement identifier (OCID): ocids-h6vhtk-02ddb5

Published 31 January 2022, 12:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Guy's and St Thomas' NHS Foundation Trust

1st Floor Counting House, Guy's Hospital, Great Maze Pond

London

SE1 9RT

#### **Contact**

Rebecca McMahon

#### **Email**

[rebecca.mcmahon@gstt.nhs.uk](mailto:rebecca.mcmahon@gstt.nhs.uk)

#### **Telephone**

+44 71889397

#### **Country**

United Kingdom

**NUTS code**

UKI - London

**Internet address(es)**

Main address

<http://www.guysandstthomas.nhs.uk/Home.aspx>

Buyer's address

<https://www.etl.co.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Energy Performance Contracting (EPC) Framework

Reference number

Q1180

**II.1.2) Main CPV code**

- 71314000 - Energy and related services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Guy's and St Thomas' NHS Foundation Trust have procured an Energy Performance Contracting (EPC) Framework Agreement which will provide a model for public sector bodies wishing to implement energy efficiency and local energy generation measures to their buildings or estate.

Note that this is a contract award notice and the procurement has already been run.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £500,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 71314200 - Energy-management services
- 71315000 - Building services
- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting
- 31527260 - Lighting systems
- 42500000 - Cooling and ventilation equipment
- 44621200 - Boilers
- 44622000 - Heat-recovery systems
- 45251220 - Cogeneration plant construction work
- 65410000 - Operation of a power plant
- 71321200 - Heating-system design services
- 79993000 - Building and facilities management services
- 45251250 - District-heating plant construction work
- 71314300 - Energy-efficiency consultancy services
- 71313000 - Environmental engineering consultancy services

- 71320000 - Engineering design services
- 71314310 - Heating engineering services for buildings
- 45300000 - Building installation work
- 50700000 - Repair and maintenance services of building installations
- 51100000 - Installation services of electrical and mechanical equipment
- 65400000 - Other sources of energy supplies and distribution
- 45200000 - Works for complete or part construction and civil engineering work
- 45315300 - Electricity supply installations
- 31682000 - Electricity supplies
- 45210000 - Building construction work
- 45250000 - Construction works for plants, mining and manufacturing and for buildings relating to the oil and gas industry

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Guy's and St. Thomas' NHS Foundation Trust has procured an Energy Performance Contracting (EPC) Framework Agreement which will provide a model for public sector bodies wishing to implement energy efficiency and local energy generation measures to their buildings or estate. The Framework Agreement will be open to public sector bodies (including those involved in consortium arrangements), however, no public sector body will be committed to place an order under the Framework Agreement.

The single lot Framework Agreement will have a number of suppliers on it who will, upon being called-off to provide services, identify and implement energy efficiency measures enabling organisations to cut running costs, energy consumption and carbon emissions. As part of the terms of the Framework Agreement, the supplier will guarantee a set level of savings over a period of the arrangement. This means associated risks are carried by the supplier rather than the public sector.

The Framework Agreement will be used for a broad range of measures to reduce CO2 emissions including, but not limited to insulation and building fabric improvements, replacement or upgrading of mechanical and electrical services equipment, water saving devices and the installation of bespoke energy efficiency and generation measures. The Framework Agreement will also include services to support projects such as on going maintenance and operation services and potentially financing, or part financing, of projects.

The framework will be administered and managed by ETL, a wholly owned subsidiary of Guy's and St Thomas' NHS Foundation Trust.

#### **II.2.5) Award criteria**

Quality criterion - Name: Approach to Project Management / Weighting: 15

Quality criterion - Name: Approach to Analysis and Design / Weighting: 15

Quality criterion - Name: Approach to Implementation Plan / Weighting: 15

Quality criterion - Name: Approach to Service Delivery / Weighting: 15

Quality criterion - Name: Approach to Financing / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Financial Criteria / Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-022086](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 January 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Ameresco Limited

Wesley House, 5 Wesley St

Castleford

WF101JG

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

National registration number

06614239

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Asset Plus Energy Performance Limited

Larkfleet House, Falcon Way

Bourne

PE10 0FF

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

National registration number

07320317

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Breathe Energy Ltd

13a Tottenham Mews

London

W1T 4AQ

Country

United Kingdom

NUTS code

- UKI - London

National registration number

07023025

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Centrica Business Solutions UK Ltd

Millstream, Maidenhead Road

Windsor

SL4 5GD

Country



United Kingdom

NUTS code

- UKJ11 - Berkshire

National registration number

01874716

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

ENGIE Service Limited

Q3 Quorum Business Park Benton Lane

Newcastle

NE12 8EX

Country

United Kingdom

NUTS code

- UKC2 - Northumberland and Tyne and Wear

National registration number

00598379

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Mitie Energy

The Shard, Level 12 32 London Bridge St

London

SE1 9SG

Country

United Kingdom

NUTS code

- UKI - London

National registration number

03629791

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Siemens Plc

Faraday House, Sir William Siemens Square, Frimley

Camberley

GU16 8QD

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

National registration number

00727817

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

TESGL Ltd

Ocean Court, Caspian Road, Atlantic Street, Altrincham

Altrincham

WA14 5HH

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

National registration number

08462158

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Veolia Energy and Utility Services UK PLC

8th Floor, 210 Pentonville Road

London

N1 9JY

Country

United Kingdom

NUTS code

- UKI - London

National registration number

02585759

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Vital Energi Utilities Ltd

Century House, Roman Road

Blackburn

BB1 2LD

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

National registration number

04050190

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £500,000,000

Total value of the contract/lot: £500,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=662639576>

GO Reference: GO-2022131-PRO-19559685

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Guy's and St Thomas' NHS Foundation Trust

Guy's Hospital

London

SE1 9RT

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Guy's and St Thomas' NHS Foundation Trust

Guy's Hospital

London

SE1 9RT

Country

United Kingdom

#### **VI.4.4) Service from which information about the review procedure may be obtained**

Guy's and St Thomas' NHS Foundation Trust

Guy's Hospital

London

SE1 9RT

Country

United Kingdom