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Contract

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

Invest Northern Ireland

F03: Contract award notice

Notice identifier: 2021/S 000-002627

Procurement identifier (OCID): ocids-h6vhtk-0291aa

Published 9 February 2021, 3:24pm

Section I: Contracting authority

I.1) Name and addresses

Invest Northern Ireland

Bedford Square, Bedford Street

BELFAST

BT2 7ES

Email

ssdadmin.cpd@finance-ni.gov.uk

Country

United Kingdom

NUTS code

UK - UNITED KINGDOM

Internet address(es)

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

Reference number

ID3059597

II.1.2) Main CPV code

- 79400000 - Business and management consultancy and related services

II.1.3) Type of contract

Services

II.1.4) Short description

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,031,000

II.2) Description

II.2.1) Title

USA

Lot No

1

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services

- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Canada

Lot No

2

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Mexico

Lot No

3

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services

- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Brazil

Lot No

4

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Colombia

Lot No

5

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Argentina

Lot No

6

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the

contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Peru

Lot No

7

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services
- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Chile

Lot No

8

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 71300000 - Engineering services
- 80000000 - Education and training services
- 71314000 - Energy and related services
- 72222300 - Information technology services

- 71500000 - Construction-related services
- 72600000 - Computer support and consultancy services
- 73200000 - Research and development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM
- UKN - NORTHERN IRELAND
- 00 - Other NUTS code

II.2.4) Description of the procurement

DfE - Invest NI – Provision of Trade Advisory Services (TAS) in the Americas

II.2.5) Award criteria

Quality criterion - Name: Qualitative / Weighting: 60

Cost criterion - Name: Quantitative / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The contract will be established for an initial period of 1 year, with the option to extend the contract for another two further periods of 2 years each. The maximum length of the contract will be a 5-year period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 199-483838](#)

Section V. Award of contract

Contract No

1

Lot No

1

Title

USA

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

OCO GLOBAL LTD

6 Albert Street

BELFAST

BT12 4HQ

Email

naomi.byrne@ocoglobal.com

Telephone

+44 2890241849

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £510,000

Total value of the contract/lot: £510,000

Section V. Award of contract

Contract No

2

Lot No

2

Title

Canada

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

T A CONSULTING PRIVATE LIMITED

Okhla Industrial Area,

New Delhi

110020

Email

tarungupta@insideindiatrade.com

Country

India

NUTS code

- 00 - Other NUTS code

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £96,000

Total value of the contract/lot: £96,000

Section V. Award of contract

Contract No

3

Lot No

3

Title

Mexico

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

GG Gestoria en Comercio Exterior

Turin 3019, Col. Lomas de Providencia

Guadalajara

44647

Email

ssdadmin.cpd@finance-ni.gov.uk

Country

Mexico

NUTS code

- 00 - Other NUTS code

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

Section V. Award of contract

Contract No

4

Lot No

4

Title

Brazil

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

IC INTELIGENCIA CORPORATIVA LTDA

Rua HELENA 280 703/704

SAO PAULO VILA OLIMPIA

04552-050

Email

fabio@tradebrz.com

Country

Brazil

NUTS code

- 00 - Other NUTS code

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

Section V. Award of contract

Contract No

5

Lot No

5

Title

Colombia

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

OCO GLOBAL LTD

6 Albert Street

BELFAST

BT12 4HQ

Email

naomi.byrne@ocoglobal.com

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

Section V. Award of contract

Contract No

6

Lot No

6

Title

Argentina

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Asesorias Business Hub Limitada

Avenida Vitacura 2969 piso 17

Santiago

7550191

Email

vmedina@businesshubconsultants.com

Country

Chile

NUTS code

- 00 - Other NUTS code

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

Section V. Award of contract

Contract No

7

Lot No

7

Title

Peru

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Asesorias Business Hub Limitada

Avenida Vitacura 2969 piso 17

Santiago

7550191

Email

vmedina@businesshubconsultants.com

Country

Chile

NUTS code

- 00 - Other NUTS code

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £60,000

Total value of the contract/lot: £60,000

Section V. Award of contract

Contract No

8

Lot No

8

Title

Chile

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 February 2021

V.2.2) Information about tenders

Number of tenders received: 21

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 21

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Asesorias Business Hub Limitada

Avenida Vitacura 2969 piso 17

Santiago

7550191

Email

vmedina@businesshubconsultants.com

Country

Chile

NUTS code

- 00 - Other NUTS code

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £45,000

Total value of the contract/lot: £45,000

Section VI. Complementary information

VI.3) Additional information

The successful Contractor's performance on this Contract will be managed as per the specification and regularly monitored (see Procurement Guidance Note 01/12 - Contract Management - Procedures and Principles). Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. . . If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Notice of Unsatisfactory Performance and this Contract may be terminated. A central register of such Notices for supplies and services contracts will be maintained and published on the CPD website.. .

Any contractor in receipt of a Notice of Unsatisfactory Performance will be required to declare this in future tender submissions for a period of three years from the date of issue of the Notice. It may also result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy..

VI.4) Procedures for review

VI.4.1) Review body

The UK does not have any special review body with responsibility for appeal/mediation procedures in public procurement competitions. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR2015as amended

n/a

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015(as amended) and, incorporated a standstill period (10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into.