

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/002583-2025>

Contract

## **Provision of Individual Placement and Support Service for NHS Norfolk and Waveney ICB**

NHS Norfolk & Waveney Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-002583

Procurement identifier (OCID): ocds-h6vhtk-049921

Published 24 January 2025, 3:39pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Norfolk & Waveney Integrated Care Board

County Hall, Martineau Ln

Norwich

NR1 2DH

#### **Email**

[david.bailey1@nhs.net](mailto:david.bailey1@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKH15 - Norwich and East Norfolk

#### **Internet address(es)**

Main address

<https://www.improvinglivesnw.org.uk/about-us/our-nhs-integrated-care-board-icb/icb-contact/>

Buyer's address

<https://www.improvinglivesnw.org.uk/about-us/our-nhs-integrated-care-board-icb/icb-contact/>

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Individual Placement and Support Service for NHS Norfolk and Waveney ICB

Reference number

NW2024-76

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Norfolk and Waveney Integrated Care Board invited suitably qualified and experienced providers to express their interest in delivering a Individual Placement and Support Service.

The aim of this service is to deliver an individual placement and support employment service for people with severe mental health issues, based in secondary mental health teams in Norfolk and Waveney. The employment specialist will work in close collaboration with clinical staff. They will also work with employers to seek employment opportunities for individuals and with any individuals who express an interest in employment to achieve an employment outcome.

This is a 5 year contract with the option to extend for up to an additional 2 years. The maximum annual value is £1,275,582 per annum, £6,377,910 over the initial 5-year contract period and a maximum contract value of £8,929,074 over the full 7-year period including optional 2-year extension period.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £8,929,074

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85323000 - Community health services

#### **II.2.3) Place of performance**

NUTS codes

- UKH1 - East Anglia

Main site or place of performance

Norfolk and Waveney

#### **II.2.4) Description of the procurement**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023.

The aim of this service is to deliver an individual placement and support employment service for people with severe mental health issues, based in secondary mental health teams and primary care, across Norfolk and Waveney ICS.

The employment specialist will work in close collaboration with clinical staff. They will also work with employers to seek employment opportunities for individuals and with any individuals who express an interest in employment to achieve an employment outcome.

The service will deploy Employment Specialists (ES's) into the secondary mental health teams. ES's will also work with (and be integrated to) Primary Care Networks, as part of the Community Transformation Programme. The ES's will provide employment support in line with the principles of Individual Placement and Support (IPS).

IPS has been identified by both DWP and NHS England as a promising intervention to address unemployment within mental health. IPS is a replicable, evidence-based, supported employment programme that has been shown to deliver superior employment and health outcomes for people with severe mental health problems.

The IPS approach is based on eight key principles:

1. It aims to get people into competitive employment
2. It is open to all those who want to work
3. It tries to find jobs consistent with people's preferences
4. It works quickly
5. It brings employment specialists into clinical teams
6. Employment specialists develop relationships with employers based upon a person's work preferences
7. It provides time unlimited, individualised support for the person and their employer
8. Benefits counselling is included

## **II.2.5) Award criteria**

Quality criterion - Name: Quality and Innovation / Weighting: 50

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 20

Quality criterion - Name: Improving access, reducing health inequalities and facilitating Choice / Weighting: 20

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Value / Weighting: 0

## **II.2.11) Information about options**

Options: Yes

#### Description of options

This is a 5 year contract with the option to extend for up to an additional 2 years.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.'

If you have wish to make a written representation regarding this intention to award notice please contact [nwicb.enquiries@nhs.net](mailto:nwicb.enquiries@nhs.net).

The intention to award decision was made by the ICB Steering Group 8th January 2025

There were no declared conflicts identified during in relation to this process.

The Key Criteria weighting for this services was as follows:

Quality & Innovation - 50%

Value - Pass/Fail

Integration, Collaboration and Service Sustainability - 20%

Improving Access, Reducing - 20%

Social Value - 10%

The rationale for awarding to the preferred provider was that they have passed all pass/fail questions in the basic selection questionnaire and ranked as the highest scoring provider based on their overall Key Criteria score within this Provider Selection Process.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-031452](#)

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

8 January 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Norfolk and Waveney Mind

50 Sale Road, Norwich, Norfolk, NR7 9TP

Norwich

NR7 9tp

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £8,929,074

Total value of the contract/lot: £8,929,074

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS England

7&8 Wellington Place

Leeds

LS1 4AP

Country

United Kingdom

Internet address

<https://www.england.nhs.uk/>