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# Award PROVISION OF BLOOD GLUCOSE METERS

Barnet Enfield and Haringey Mental Health Trust

F15: Voluntary ex ante transparency notice Notice identifier: 2024/S 000-002442 Procurement identifier (OCID): ocds-h6vhtk-043437 Published 24 January 2024, 3:02pm

# Section I: Contracting authority/entity

### I.1) Name and addresses

Barnet Enfield and Haringey Mental Health Trust

St Ann's General Hospital, St Ann's Road

London

N15 3TH

#### Contact

Nichola Lane

#### Email

Procurement@nelft.nhs.uk

#### Country

United Kingdom

#### **Region code**

UKI71 - Barnet

#### Justification for not providing organisation identifier

Not on any register

#### Internet address(es)

Main address

https://www.northlondonmentalhealth.nhs.uk/

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Health

# **Section II: Object**

## II.1) Scope of the procurement

## II.1.1) Title

PROVISION OF BLOOD GLUCOSE METERS

#### II.1.2) Main CPV code

• 33195100 - Monitors

#### II.1.3) Type of contract

Supplies

#### II.1.4) Short description

This is not an opportunity, but a VEAT notice to inform the market that GlucoRx Ltd is intending to contract for provision of blood glucose meters, testing strips and external quality control testing.

This contract will be held for a 3 year Period, (with an option to extend an extra 2 years) from 06 February 2024.

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £0.01

## II.2) Description

#### II.2.3) Place of performance

NUTS codes

- UKI31 Camden and City of London
- UKI43 Haringey and Islington

- UKI54 Enfield
- UKI71 Barnet

#### II.2.4) Description of the procurement

This project was started 2021 where we undertook a mini competition via the NHSSC framework for Blood Monitoring. As only one supplier submitted a bid the Trust cancelled the procurement due to lack of competition and supplier engagement to successfully test the market.

Following a failed mini competition via the NHS Supply Chain Framework, an Open Procedure was conducted. Again, we only received one bid which did not meet the Trust SFI's for a competitive process and failed to achieve market testing for price, EQA testing and Trust training.

An alternative supplier was identified via market research and verified via conversations with other Trusts to understand the pricing structure and ways of working. GlucoRx Ltd presented a huge saving for Barnet, Enfield and Haringey Mental Health NHS Trust (BEH) and Camden & Islington NHS Foundation Trust (C&I) when the meters were reviewed by the medical team, they were deemed appropriate for use especially as they meet the set regulatory requirements for Blood Glucose testing, and can provide a product that tests for both Glucose and Ketones in one device, which will streamline processes across the Trust.

Internal Quality testing solution and External Quality assessments are provided and managed by the supplier at no cost to the Trust, as well as all meters, batteries and logbooks.

#### II.2.5) Award criteria

Price

#### II.2.11) Information about options

**Options: Yes** 

Description of options

Can extend for a further 2 years

# **Section IV. Procedure**

## **IV.1)** Description

#### IV.1.1) Type of procedure

Negotiated without a prior call for competition

• No tenders or no suitable tenders/requests to participate in response to open procedure

#### Explanation:

This project was started 2021 where we undertook a mini competition via the NHSSC framework for Blood Monitoring. As only one supplier submitted a bid the Trust cancelled the procurement due to lack of competition and supplier engagement to successfully test the market.

Following a failed mini competition via the NHS Supply Chain Framework, an Open Procedure was conducted. Again, we only received one bid which did not meet the Trust SFI's for a competitive process and failed to achieve market testing for price, EQA testing and Trust training meaning the procurement was cancelled.

An alternative supplier was identified via market research and verified via conversations with other Trusts to understand the pricing structure and ways of working. GlucoRx Ltd presented a large saving for Barnet, Enfield and Haringey Mental Health Trust and Camden & Islington NHS Foundation Trust (C&I) and when the meters were reviewed by the medical team, they were deemed appropriate for use especially as they meet the set regulatory requirements for Blood Glucose testing, and can provide a product that tests for both Glucose and Ketones in one device, which will streamline processes across the Trust.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

# Section V. Award of contract/concession

A contract/lot is awarded: Yes

## V.2) Award of contract/concession

#### V.2.1) Date of conclusion of the contract

24 January 2024

#### V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor/concessionaire

GlucoRx Ltd

1C Henley Business Park, Pirbright Road

Guildford

GU3 2DX

Email

info@glucorx.co.uk

Country

United Kingdom

NUTS code

• UKJ25 - West Surrey

**Companies House** 

07513682

Internet address

www.glucorx.co.uk

The contractor/concessionaire is an SME

No

#### V.2.4) Information on value of contract/lot/concession (excluding VAT)

Initial estimated total value of the contract/lot/concession: £0.01

Total value of the contract/lot/concession: £0.01

## Section VI. Complementary information

#### VI.4) Procedures for review

#### VI.4.1) Review body

North East London NHS Foundation Trust

West Wing, CEME Innovation Centre, Marsh Way

Rainham

RM13 8GQ

Country

United Kingdom

Internet address

www.nelft.nhs.uk