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Tender

Transforming Organisations, Partnerships & Systems – Multi-Speciality Support & Advisory Consultancy Services

East Of England NHS Collaborative Hub c/o West Suffolk NHS Foundation Trust

F02: Contract notice

Notice identifier: 2024/S 000-002360

Procurement identifier (OCID): ocds-h6vhtk-04083c

Published 24 January 2024, 9:09am

Section I: Contracting authority

I.1) Name and addresses

East Of England NHS Collaborative Hub c/o West Suffolk NHS Foundation Trust

Victoria House, Capital Park

Fulbourn

CB21 5XB

Contact

Corporate Services

Email

corporate.services@eoecph.nhs.uk

Country

United Kingdom

Region code

UKH12 - Cambridgeshire CC

Internet address(es)

Main address

<https://www.eocph.nhs.uk>

Buyer's address

<https://www.eocph.nhs.uk>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Transforming Organisations, Partnerships & Systems – Multi-Speciality Support & Advisory Consultancy Services

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

East of England NHS Collaborative Procurement Hub is seeking to award a framework for Transforming Organisations, Partnerships & Systems – Multi-Speciality Support & Advisory Consultancy Services.

II.1.5) Estimated total value

Value excluding VAT: £40,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Lot 1: Sustainable Services Modelling, Design & Improvement

Lot No

1

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79131000 - Documentation services
- 79413000 - Marketing management consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79330000 - Statistical services
- 79422000 - Arbitration and conciliation services
- 79311410 - Economic impact assessment
- 79314000 - Feasibility study
- 79212500 - Accounting review services
- 79416200 - Public relations consultancy services
- 79313000 - Performance review services
- 79212110 - Corporate governance rating services
- 79417000 - Safety consultancy services
- 79312000 - Market-testing services
- 79430000 - Crisis management services
- 80510000 - Specialist training services

- 79212200 - Internal audit services
- 79411000 - General management consultancy services
- 79411100 - Business development consultancy services
- 72225000 - System quality assurance assessment and review services
- 79421100 - Project-supervision services other than for construction work
- 79418000 - Procurement consultancy services
- 80000000 - Education and training services
- 79414000 - Human resources management consultancy services
- 79421200 - Project-design services other than for construction work
- 79400000 - Business and management consultancy and related services
- 73200000 - Research and development consultancy services
- 73300000 - Design and execution of research and development
- 73000000 - Research and development services and related consultancy services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Support related to operational delivery, development and transformation of services including matters of business/service improvement and performance. Service innovation reviews to assist Contracting Authorities achieve a step change in performance and/or quality of service delivery, strengthening and broadening planning and service delivery vision, and/or providing access to efficiency benefits and/or savings.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2: Strategy, System Leadership, Governance, & Integrated Assurance

Lot No

2

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79131000 - Documentation services
- 79413000 - Marketing management consultancy services
- 79416200 - Public relations consultancy services
- 79414000 - Human resources management consultancy services
- 79314000 - Feasibility study
- 80510000 - Specialist training services
- 72225000 - System quality assurance assessment and review services
- 79330000 - Statistical services
- 79422000 - Arbitration and conciliation services
- 79311410 - Economic impact assessment
- 79313000 - Performance review services
- 79212500 - Accounting review services
- 79411100 - Business development consultancy services
- 79421100 - Project-supervision services other than for construction work
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79212110 - Corporate governance rating services
- 80000000 - Education and training services
- 79417000 - Safety consultancy services
- 79312000 - Market-testing services
- 79430000 - Crisis management services

- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services
- 79421200 - Project-design services other than for construction work
- 79212200 - Internal audit services
- 73000000 - Research and development services and related consultancy services
- 79400000 - Business and management consultancy and related services
- 73300000 - Design and execution of research and development
- 73200000 - Research and development consultancy services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Support for the leadership and management of organisations, including matters of corporate/organisational governance and strategy, developing systems and cultures to build organisations, teams and individual learning and performance.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3: Training, Quality Assurance and Consultation Services

Lot No

3

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79131000 - Documentation services
- 79413000 - Marketing management consultancy services
- 79417000 - Safety consultancy services
- 79312000 - Market-testing services

- 79430000 - Crisis management services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79422000 - Arbitration and conciliation services
- 79414000 - Human resources management consultancy services
- 79330000 - Statistical services
- 80000000 - Education and training services
- 79311410 - Economic impact assessment
- 79212500 - Accounting review services
- 79313000 - Performance review services
- 79314000 - Feasibility study
- 72225000 - System quality assurance assessment and review services
- 79416200 - Public relations consultancy services
- 79212110 - Corporate governance rating services
- 79411000 - General management consultancy services
- 79421100 - Project-supervision services other than for construction work
- 80510000 - Specialist training services
- 79212200 - Internal audit services
- 79418000 - Procurement consultancy services
- 79411100 - Business development consultancy services
- 79421200 - Project-design services other than for construction work
- 73300000 - Design and execution of research and development
- 73200000 - Research and development consultancy services

- 79400000 - Business and management consultancy and related services
- 73000000 - Research and development services and related consultancy services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Support for the strategic service planning of organisations including matters of organising and delivering relevant engagement communications, training, and quality assurance. Through securing feedback and development information, change and refinement can be implemented.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 4: Commercial, Financial and Analytical Related Advisory Services

Lot No

4

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79413000 - Marketing management consultancy services
- 79416200 - Public relations consultancy services
- 79417000 - Safety consultancy services
- 79312000 - Market-testing services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79314000 - Feasibility study
- 79421100 - Project-supervision services other than for construction work
- 79131000 - Documentation services
- 79313000 - Performance review services

- 79430000 - Crisis management services
- 80510000 - Specialist training services
- 79330000 - Statistical services
- 79411100 - Business development consultancy services
- 79422000 - Arbitration and conciliation services
- 79311410 - Economic impact assessment
- 79212500 - Accounting review services
- 79212110 - Corporate governance rating services
- 80000000 - Education and training services
- 79212200 - Internal audit services
- 79411000 - General management consultancy services
- 72225000 - System quality assurance assessment and review services
- 79418000 - Procurement consultancy services
- 79414000 - Human resources management consultancy services
- 79421200 - Project-design services other than for construction work
- 79400000 - Business and management consultancy and related services
- 73000000 - Research and development services and related consultancy services
- 73300000 - Design and execution of research and development
- 73200000 - Research and development consultancy services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Support in regard to commercial, financial and analytical review. Provision of support mechanisms for both planning, development and delivery activities based on a Contracting Authorities core service functions and service delivery, as well as future service development and partnership arrangements. Through systematic, quantitative and visual means, decision analysis tools can be utilised to consult on strategic business decisions.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

II.2) Description

II.2.1) Title

Lot 5: Procurement and Supply Chain Services

Lot No

5

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79131000 - Documentation services
- 79314000 - Feasibility study
- 79313000 - Performance review services
- 79311410 - Economic impact assessment
- 72225000 - System quality assurance assessment and review services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79330000 - Statistical services
- 79417000 - Safety consultancy services
- 79411000 - General management consultancy services
- 79421100 - Project-supervision services other than for construction work
- 79416200 - Public relations consultancy services
- 79212110 - Corporate governance rating services
- 79430000 - Crisis management services

- 79418000 - Procurement consultancy services
- 79413000 - Marketing management consultancy services
- 79422000 - Arbitration and conciliation services
- 79421200 - Project-design services other than for construction work
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- 79414000 - Human resources management consultancy services
- 79312000 - Market-testing services
- 80510000 - Specialist training services
- 79212200 - Internal audit services
- 79411100 - Business development consultancy services
- 73000000 - Research and development services and related consultancy services
- 73300000 - Design and execution of research and development
- 73200000 - Research and development consultancy services
- 79400000 - Business and management consultancy and related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Support in regard to ad-hoc procurement services and a “turn-key” service which both provide access to expert procurement and commercial knowledge, strategies, support, with provision of an e-procurement/e-tendering portal for PCR, PSR, Procurement Act and future legislation compliant tendering. Services to be taken up could be for single procurement and procurement project support or for longer term procurement service provision.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 6: Workforce Transformation

Lot No

6

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79314000 - Feasibility study
- 79312000 - Market-testing services
- 79131000 - Documentation services
- 79418000 - Procurement consultancy services
- 80510000 - Specialist training services
- 72225000 - System quality assurance assessment and review services
- 79330000 - Statistical services
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- 73200000 - Research and development consultancy services
- 73300000 - Design and execution of research and development
- 73000000 - Research and development services and related consultancy services
- 79400000 - Business and management consultancy and related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Internal advisory services and support with evolving efficiency incentives that become relevant to publicly funded organisations during the lifetime of the framework. In health for example, this would encompass but not be limited to alliances through Government direction including but not limited to Integrated Care Boards (ICBs), Integrated Care Systems (ICSs), Integrated Care Partnerships (ICPs) and other programmes and principles being explored by Commissioners and Providers of publicly funded services.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing

system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 7: Communications and Engagement Delivery

Lot No

7

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79413000 - Marketing management consultancy services
- 79131000 - Documentation services
- 79314000 - Feasibility study
- 79313000 - Performance review services
- 79417000 - Safety consultancy services
- 79212110 - Corporate governance rating services
- 79312000 - Market-testing services
- 79421200 - Project-design services other than for construction work
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79330000 - Statistical services
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- 80000000 - Education and training services
- 73200000 - Research and development consultancy services
- 73000000 - Research and development services and related consultancy services
- 73300000 - Design and execution of research and development
- 79400000 - Business and management consultancy and related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Support for organisations through facilitation of service delivery of communication, engagement and consulting services. Service provision includes carrying out matters relevant to securing and delivering appropriate and compliant community engagement and communication activities. Service provision will provide clear audit process to the Contracting Authority that communication and engagement has been secured and acted on in a compliant way.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 8: Multi-Disciplinary Consultancy Services

Lot No

8

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79416200 - Public relations consultancy services
- 79212200 - Internal audit services
- 80000000 - Education and training services

- 79131000 - Documentation services
- 79422000 - Arbitration and conciliation services
- 79314000 - Feasibility study
- 79413000 - Marketing management consultancy services
- 79414000 - Human resources management consultancy services
- 79421200 - Project-design services other than for construction work
- 79411100 - Business development consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79330000 - Statistical services
- 79311410 - Economic impact assessment
- 79212500 - Accounting review services
- 79417000 - Safety consultancy services
- 79411000 - General management consultancy services
- 79421100 - Project-supervision services other than for construction work
- 79418000 - Procurement consultancy services
- 79313000 - Performance review services
- 79212110 - Corporate governance rating services
- 79312000 - Market-testing services
- 79430000 - Crisis management services
- 80510000 - Specialist training services
- 72225000 - System quality assurance assessment and review services
- 73300000 - Design and execution of research and development

- 73200000 - Research and development consultancy services
- 73000000 - Research and development services and related consultancy services
- 79400000 - Business and management consultancy and related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Multi-disciplinary consultancy and advisory services, covering the supply of a broad range of consultancy and advisory services where the scope of the requirement covers at least 2 or more of the specialist areas covered in Lots 1-7, and/or where the scope of the work involved was particularly wide ranging and broad in its nature such that the scope of the service required was not able to be procured solely under any one of the specialist individual Lots 1-7.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

24 April 2024

End date

23 April 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial term is until 23/04/2027 with an optional extension of 1 x 12-months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-029397](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

23 February 2024

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 23 April 2027

IV.2.7) Conditions for opening of tenders

Date

24 January 2024

Local time

1:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

EoECPH wishes to provide support to the NHS and the wider arena of publicly funded services with the provision of innovative transformation and consultancy services to assist them in meeting system challenges they face, both now and in the future.

The purpose of this procurement is to secure service providers who will support Contracting Authorities of publicly funded entities meet requirements set against them in pursuit of their day-to-day activities, as well as organisational and service transformation, redesign, and modelling, within the constantly evolving landscape of public/person centric services. Suppliers awarded to the framework will assist Contracting Authorities to manage and meet obligations and other pressures which impact and have relevance to publicly funded organisations, helping them adhere to current and future legislative and best practice requirements concerning their service delivery.

Core lot titles for the Framework include:

Lot 1 Sustainable Services Modelling, Design & Improvement
Lot 2 Strategy, System Leadership, Governance, & Integrated Assurance
Lot 3 Training, Quality Assurance and Consultation Services
Lot 4 Commercial, Financial and Analytical Related Advisory Services
Lot 5 Procurement and Supply Chain Services
Lot 6 Workforce Transformation
Lot 7 Communications and Engagement Delivery
Lot 8 Multi-Disciplinary Consultancy Services

The Contracting Authority intends to use Atamis as the e-Procurement Portal in this procurement exercise.

<https://atamis-1928.lightning.force.com/>

Deadline for submission of bids is 23rd February 2024 at 12pm.

VI.4) Procedures for review

VI.4.1) Review body

NHS Litigation Authority

8th Floor,10 South Colonnade, Canary Wharf

London

E14 4PU

Country

United Kingdom