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Tender

## **Towage Services - Portsmouth International Port**

PORTSMOUTH CITY COUNCIL

F02: Contract notice

Notice identifier: 2022/S 000-002299

Procurement identifier (OCID): ocds-h6vhtk-030f94

Published 26 January 2022, 1:25pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

PORTSMOUTH CITY COUNCIL

City Council

Portsmouth

PO1 2AL

#### **Contact**

Procurement Service

#### **Email**

[procurement@portsmouthcc.gov.uk](mailto:procurement@portsmouthcc.gov.uk)

#### **Telephone**

+44 2392688235

#### **Country**

United Kingdom

**NUTS code**

UKJ31 - Portsmouth

**Internet address(es)**

Main address

<https://www.portsmouth.gov.uk/ext/business/business.aspx>

Buyer's address

<https://www.portsmouth.gov.uk/ext/business/business.aspx>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://in-tendhost.co.uk/portsmouthcc.aspx/home>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/portsmouthcc.aspx/home>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://in-tendhost.co.uk/portsmouthcc.aspx/home>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Towage Services - Portsmouth International Port

#### **II.1.2) Main CPV code**

- 63727000 - Towing and pushing services of ships

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Portsmouth City Council ('the council') is inviting tenders from suitably qualified and experienced operators for the provision of a towage service, so as to provide a reliable, cost effective, quality service to its customers. The successful operator is to base, as a minimum, 2 in number 40 ton bollard pull tugs within Portsmouth International Port at all times.

The Council is targeting to have awarded the contract on 8th July to allow for mobilisation and contract commencement on 12th October 2022.

Tenderers have the opportunity to bid on the basis of one compulsory Lot (Lot 1) and one further optional Lot (Lot 2). The Council will decide on which lot offers better value and best addresses operational requirements following evaluation of tender submissions and award to highest scoring tender for the Lot option selected.

- Lot 1 is for an initial contract term of five years with the possibility of extending the term by a further five years to a maximum total term of ten years.
- Lot 2 for an initial contract term of seven years with the possibility of extending the terms by a further three years to a maximum total terms of ten years

For both lots extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

The contract value that the successful supplier may be able to generate from delivery of the service is forecast to be between approximately £800,000 to £2million per annum dependent on trade requirements and tariffs set.

The successful provider will invoice customers directly. Historic vessel call levels (exclusive of fuel barges etc) have been included as an appendix to the specification for this service provision. The council, whilst able to provide reasonable forecasts cannot guarantee levels of usage by vessels requiring towage.

As an open port Portsmouth International Port cannot oblige its customers to use the services of the supplier but will promote and endorse use of the supplier subject to honouring service levels, terms, financial arrangements and charges.

The Council are prepared to underwrite a minimum turnover figure for this contract if required, the value for which will form part of the cost evaluation. The Council will only underwrite where evidence is provided of making reasonable endeavours to mitigate losses and provision of local operating account, on a fully open book basis in accordance with the specification and contract terms.

The procurement process run to establish the contract will be in accordance with the Open Procedure as set out within the Public Contracts Regulations (2015).

The procurement procedure will be run in accordance with the following summary programme:

Closing date for clarifications - 15th February 2022

Tender submission returned - 4 March 2022

Evaluation period - March to early June 2022 (to include interviews if required)

Standstill period - from 27 June 2022 to 7 July 2022

Award contract - 8 July 2022

Mobilisation period - 9 July 2022 to 11 October 2022

Contract start date - 12 October 2022

Application is via submission of completed tender by 4th March 2022 12:00 via the Council's e-sourcing system InTend which is accessible via: <https://in-tendhost.co.uk/portsmouthcc.aspx/home>. The system will be used to administrate the procurement process.

#### **II.1.5) Estimated total value**

Value excluding VAT: £20,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 1

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Initial term of 5 years (with possibility of extending up to max of 10 years)

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 60651000 - Hire of vessels with crew
- 60653000 - Hire of boats with crew
- 63720000 - Support services for water transport

### **II.2.3) Place of performance**

NUTS codes

- UKJ31 - Portsmouth

Main site or place of performance

Portsmouth International Port, Wharf Rd, Portsmouth, PO2 8RU and surrounding Portsmouth Harbour environs

### **II.2.4) Description of the procurement**

Tenderers **MUST** submit complete tenders for Lot 1.

- Lot 1 is for an initial contract term of five years with the possibility of extending the term by a further five years to a maximum total term of ten years. Extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

All contractors must have the ability and experience to provide comprehensive towage

services as described in the specification included in the tender pack.

A summary of the provisions of service includes but is not limited to:

- A minimum of two tugs are to be permanently based within Portsmouth International Port at any one time, providing cover 24 hours a day, 365 days per year.
- Tugs should be available to Portsmouth International Port customers within a 90 minute notice period. This will be reduced to a 30 minute notice period when wind is such that ferries require mandatory towage under Queen's Harbour Master General Directions.
- Tugs should be permanently manned during heavy weather periods to support ferry operations in accordance with Portsmouth International Port's requirements as per specification supplied within the tender pack.
- Tugs will be able to undertake other work within the local area but priority must always be given to the needs of Portsmouth International Port's customers. Turnover generated by the tugs based within Portsmouth International Port must be included within any minimum turnover requirement.
- Periods of servicing and maintenance of the tugs are to be planned so as to limit any down time and a replacement tug of the correct specification is to be based at Portsmouth International Port should one of the usual tugs be out of action for any reason.
- On occasion a vessel may require a third tug. The Contractor should have procedures in place to be able to provide this third tug when required. An eight hour notice period will be given if a third tug is needed.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £20,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

120

This contract is subject to renewal

Yes

Description of renewals

The initial contract term is for five years with the possibility of extending the term by a further five years to a maximum total term of ten years. Extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The initial contract term is for five years with the possibility of extending the term by a further five years to a maximum total term of ten years. Extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Initial term of 7 years (with possibility of extending up to max of 10 years)

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 60651000 - Hire of vessels with crew
- 60653000 - Hire of boats with crew
- 63720000 - Support services for water transport

### **II.2.3) Place of performance**

NUTS codes

- UKJ31 - Portsmouth

Main site or place of performance

As per Lot 1.

#### **II.2.4) Description of the procurement**

Tenderers MAY apply for Lot 2 on the condition that a mandatory Lot 1 is also submitted.

- Lot 2 is for an initial contract term of seven years with the possibility of extending the term by a further three years to a maximum total term of ten years. Extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

Description of service as described in Lot(1) section II.2.4.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £20,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

120

This contract is subject to renewal

Yes

Description of renewals

The initial contract term is for seven years with the possibility of extending the term by a further three years to a maximum total term of ten years. Extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The initial contract term is for seven years with the possibility of extending the term by a further three years to a maximum total term of ten years. Extensions will be in increments to be agreed, subject to the agreement and performance of both parties.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 March 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 4 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

4 March 2022

Local time

12:01pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: If the contract is awarded via Lot 1 and no extension options are taken up a further notice is likely to be published in early 2027. This will be dependent on the nature of future requirements and the need for a new contract.

### **VI.3) Additional information**

Portsmouth International Port is the UK's most successful council-owned port and is considered to be a major UK port, responsible for handling millions of customers and vital cargo across the globe. With easy access from the motorway and major shipping lanes the port is ideally placed for ferries, cruise and freight.

Portsmouth Cruise and Ferry Port has five RO/RO berths serving both ferries and cruise ships, with regular ferry sailings to France, Spain and the Channel Islands, and both full turnaround and port of call cruise calls.

Portico operate the two conventional quays at Portsmouth International Port (Albert Johnson Quay and Flathouse Quay) dealing with many types of project cargo, dry bulk and break bulk loads and also specialise in fresh produce.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court of Justice

The Strand

London

WCA 2LL

Telephone

+44 2079476000

Country

United Kingdom