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Contract

Business Rates Forecasting and RV Finder

Sandwell MBC

F03: Contract award notice

Notice identifier: 2024/S 000-002187

Procurement identifier (OCID): ocids-h6vhtk-040fc1

Published 23 January 2024, 10:20am

Section I: Contracting authority

I.1) Name and addresses

Sandwell MBC

Sandwell Council House, Freeth Street

Oldbury

B69 3DB

Contact

Jessica Prince

Email

jessica_prince@sandwell.gov.uk

Country

United Kingdom

NUTS code

UKG37 - Sandwell

Internet address(es)

Main address

www.sandwell.gov.uk

Buyer's address

www.sandwell.gov.uk

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Business Rates Forecasting and RV Finder

Reference number

SMBC 23071

II.1.2) Main CPV code

- 66171000 - Financial consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

Business Rates localisation presents challenges for local authorities in relation to the calculation and forecasting of various elements of the business rates retention scheme.

As an authority participating in the rates retention pilot scheme in Sandwell we currently retain 100% of the income generated through Business Rates. It is crucial we are able to manage our rating list effectively, forecast changes which may affect net collectable debit and maximise growth through early identification of commercial properties in the area. Rates avoidance is a serious concern and it is important that efforts are made to validate reductions applied as much as possible. In Sandwell large numbers of hereditaments receive Small Business Rates Relief but this will no longer apply if a company/organisation has more than one business in the same name. Sandwell MBC therefore require a company to provide Revenues Forecasting, RV Finder, Small Business Rates Relief Audit and Council Tax Property Finder.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £232,000

II.2) Description

II.2.2) Additional CPV code(s)

- 66171000 - Financial consultancy services
- 79212100 - Financial auditing services
- 48440000 - Financial analysis and accounting software package
- 79412000 - Financial management consultancy services
- 79212500 - Accounting review services
- 48441000 - Financial analysis software package

II.2.3) Place of performance

NUTS codes

- UKG37 - Sandwell

II.2.4) Description of the procurement

Business Rates localisation presents a variety of challenges for local authorities in relation to the calculation and forecasting of the various elements of the business rates retention scheme. As an authority participating in the rates retention pilot scheme in Sandwell we currently retain 100% of the income generated through Business Rates. It is crucial that

we are able to manage our rating list effectively, forecast changes which may affect net collectable debit and maximise growth through the early identification of commercial properties in the area. Rates avoidance is a serious concern especially in the current climate and it is important that efforts are made to validate reductions applied as much as possible. In Sandwell large numbers of hereditaments receive Small Business Rates Relief but this will no longer apply if a company/organisation has more than one business in the same name. Sandwell MBC therefore require a company who can provide:• Revenues Forecasting• RV Finder• Small Business Rates Relief Audit• Council Tax property finderThe contract duration is for 4 years from 14 April 2024 – 13 April 2028.

II.2.5) Award criteria

Quality criterion - Name: Quality and Social Value / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-031824](#)

Section V. Award of contract

Contract No

SMBC 23071

Title

Business Rates Forecasting and RV Finder

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 January 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Inform CPI

60 Cheapside

London

EC2V 6AX

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £232,000

Total value of the contract/lot: £232,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

The High Court of England

Royal Court of Justice, The Strand

London

WC2A 2LL

Country

United Kingdom