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Contract

Executive Search Framework

Financial Conduct Authority
Payment Services Regulator
Bank of England (including the PRA)
Financial Ombudsman Service
Financial Services Compensation Scheme
Money & Pensions Service

F03: Contract award notice

Notice identifier: 2024/S 000-002183

Procurement identifier (OCID): ocds-h6vhtk-03dbcc

Published 23 January 2024, 10:07am

Section I: Contracting authority

I.1) Name and addresses

Financial Conduct Authority

12 Endeavour Square

London

E20 1JN

Contact

Kevin McMahon

Email

kevin.mcmahon@fca.org.uk

Telephone

+44 2070664634

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.fca.org.uk

I.1) Name and addresses

Payment Services Regulator

12 Endeavour Square

London

E20 1JN

Email

kevin.mcmahon@fca.org.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.psr.org.uk

I.1) Name and addresses

Bank of England (including the PRA)

Threadneedle Street

London

EC2R 8AH

Email

kevin.mcmahon@fca.org.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.bankofengland.co.uk

I.1) Name and addresses

Financial Ombudsman Service

Harbour Exchange Square

London

E14 9SR

Email

kevin.mcmahon@fca.org.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.financial-ombudsman.org.uk/

I.1) Name and addresses

Financial Services Compensation Scheme

10th Floor, Beaufort House, 15 Botolph Street

London

EC3A 7QU

Email

kevin.mcmahon@fca.org.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.fscs.org.uk

I.1) Name and addresses

Money & Pensions Service

120 Holborn

London

EC1N 2TD

Email

kevin.mcmahon@fca.org.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.moneyandpensionsservice.org.uk

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Executive Search Framework

Reference number

CON-23-049

II.1.2) Main CPV code

- 79600000 - Recruitment services

II.1.3) Type of contract

Services

II.1.4) Short description

The establishment of a multi-lot framework for the sourcing of candidates for senior executive roles at the FCA and other authorities, including the PSR.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £8,000,000

II.2) Description

II.2.1) Title

General Executive Roles

Lot No

1

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sourcing of candidates for general executive roles where the role falls outside of the scope of lots 2-6

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Legal Executive Roles

Lot No

2

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sourcing of candidates for executive legal roles

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Communication Roles

Lot No

3

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sourcing of candidates for executive communication roles.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Data & Regulatory Technology roles

Lot No

4

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sourcing of candidates for executive roles with data and regulatory technology experience.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Non-Executive Directors & Panel Members

Lot No

5

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sourcing of candidates for Non-Executive Director and Panel Chair roles.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Interim Roles

Lot No

6

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sourcing of candidates for executive roles on an interim basis.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-017852](#)

Section V. Award of contract

Contract No

CON-23-049-1

Lot No

1

Title

General Executive Roles

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 July 2023

V.2.2) Information about tenders

Number of tenders received: 16

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Gatenby Sanderson

14 King Street

Leeds

LS1 2HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04451141

The contractor is an SME

No

V.2.3) Name and address of the contractor

Green Park Interim & Executive Limited

Partnership House, Carlisle Place

London

SW1P 1BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05672094

The contractor is an SME

No

V.2.3) Name and address of the contractor

Moloney Search

4 Kensington Cloisters, 5 Kensington Church Street

London

W8 4LD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02988033

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

IRG Advisors t/a Odgers Berndtson

20 Cannon Street

London

EC4M 6XD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC354226

The contractor is an SME

No

V.2.3) Name and address of the contractor

Russell Reynolds Associates Limited

Almack House, 28 King Street

London

SW1Y 6QW

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03258089

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,200,000

Total value of the contract/lot: £3,200,000

Section V. Award of contract

Contract No

CON-23-049-2

Lot No

2

Title

Legal Executive Roles

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 July 2023

V.2.2) Information about tenders

Number of tenders received: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Fox Rodney Search Limited

74 Coleman Street

London

EC2R 5BN

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03834233

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Gatenby Sanderson

14 King Street

Leeds

LS1 2HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04451141

The contractor is an SME

No

V.2.3) Name and address of the contractor

Green Park Interim & Executive Limited

Partnership House, Carlisle Place

London

SW1P 1BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05672094

The contractor is an SME

No

V.2.3) Name and address of the contractor

IRG Advisors t/a Odgers Berndtson

20 Cannon Street

London

EC4M 6XD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC354226

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,200,000

Total value of the contract/lot: £1,200,000

Section V. Award of contract

Contract No

CON-23-049-3

Lot No

3

Title

Communications Executive Roles

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 July 2023

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Gatenby Sanderson

14 King Street

Leeds

LS1 2HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04451141

The contractor is an SME

No

V.2.3) Name and address of the contractor

IRG Advisors t/a Odgers Berndtson

20 Cannon Street

London

EC4M 6XD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC354226

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £640,000

Total value of the contract/lot: £640,000

Section V. Award of contract

Contract No

CON-23-049-4

Lot No

4

Title

Data & Regulatory Technology Executive Roles

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 July 2023

V.2.2) Information about tenders

Number of tenders received: 12

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Gatenby Sanderson

14 King Street

Leeds

LS1 2HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04451141

The contractor is an SME

No

V.2.3) Name and address of the contractor

Global Resourcing

1 Waterside Station Road

Harpenden

AL5 4US

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03390805

The contractor is an SME

No

V.2.3) Name and address of the contractor

Green Park Interim & Executive Limited

Partnership House, Carlisle Place

London

SW1P 1BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05672094

The contractor is an SME

No

V.2.3) Name and address of the contractor

IRG Advisors t/a Odgers Berndtson

20 Cannon Street

London

EC4M 6XD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC354226

The contractor is an SME

No

V.2.3) Name and address of the contractor

Saxton Bampfylde Hever

9 Savoy Street

London

WC2E 7EG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02018211

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,280,000

Total value of the contract/lot: £1,280,000

Section V. Award of contract

Contract No

CON-23-049-5

Lot No

5

Title

Non-Executive Directors & Panel Members

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 July 2023

V.2.2) Information about tenders

Number of tenders received: 14

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Gatenby Sanderson

14 King Street

Leeds

LS1 2HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04451141

The contractor is an SME

No

V.2.3) Name and address of the contractor

Korn Ferry LLP

Ryder Court, 14 Ryder Street

London

SW1Y 6QB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC324768

The contractor is an SME

No

V.2.3) Name and address of the contractor

IRG Advisors t/a Odgers Berndtson

20 Cannon Street

London

EC4M 6XD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC354226

The contractor is an SME

No

V.2.3) Name and address of the contractor

Russell Reynolds Associates Limited

Almack House, 28 King Street

London

SW1Y 6QW

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03258089

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,280,000

Total value of the contract/lot: £1,280,000

Section V. Award of contract

Contract No

CON-23-049-6

Lot No

6

Title

Interim Executive Roles

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 July 2023

V.2.2) Information about tenders

Number of tenders received: 12

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Gatenby Sanderson Limited

14 King Street

Leeds

LS1 2HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04451141

The contractor is an SME

No

V.2.3) Name and address of the contractor

Green Park Interim & Executive Limited

Partnership House, Carlisle Place

London

SW1P 1BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05672094

The contractor is an SME

No

V.2.3) Name and address of the contractor

IRG Advisors t/a Odgers Berndtson

20 Cannon Street

London

EC4M 6XD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC354226

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £400,000

Total value of the contract/lot: £400,000

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

<https://fca.delta-esourcing.com/delta/viewNotice.html?noticeId=831795162>

GO Reference: GO-2024123-PRO-25021870

VI.4) Procedures for review

VI.4.1) Review body

Financial Conduct Authority

12 Endeavour Square

London

E20 1JN

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Financial Conduct Authority

12 Endeavour Square

London

E20 1JN

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

Financial Conduct Authority

12 Endeavour Square

London

E20 1JN

Country

United Kingdom