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Planning

Pre-market Engagement Supplier Event - Wednesday 28th February 2024 - Prime Contract for the Provision of Defence General Munitions (DGM) inclusive of Category Management.

Ministry of Defence

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-002109

Procurement identifier (OCID): ocds-h6vhtk-042ef2

Published 22 January 2024, 2:53pm

Section I: Contracting authority

I.1) Name and addresses

Ministry of Defence

DMG, FIR 1C #4110

Bristol

BS34 8JH

Contact

Helen Cole

Email

helen.cole604@mod.gov.uk

Country

United Kingdom

Region code

UKK - South West (England)

Internet address(es)

Main address

www.mod.gov.uk

I.3) Communication

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Defence

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Pre-market Engagement Supplier Event - Wednesday 28th February 2024 - Prime Contract for the Provision of Defence General Munitions (DGM) inclusive of Category Management.

II.1.2) Main CPV code

• 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

DE&S is considering options for Provision of Defence General Munitions (DGM) covering various small arms ammunition, explosive natures and pyrotechnics, and inclusive of Category Management. DE&S is looking to understand what services are currently available in the market that meet this requirement.

DE&S is looking to engage the market to gain further information only at this time. The information provided will help DE&S to consider and shape a future market engagement strategy and service requirements.

II.1.5) Estimated total value

Value excluding VAT: £400,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 24600000 Explosives
- 35300000 Weapons, ammunition and associated parts
- 39225500 Pyrotechnics

- 48000000 Software package and information systems
- 50620000 Repair and maintenance services of firearms and ammunition
- 60000000 Transport services (excl. Waste transport)
- 71630000 Technical inspection and testing services
- 72000000 IT services: consulting, software development, Internet and support
- 73422000 Development of firearms and ammunition
- 75000000 Administration, defence and social security services
- 79400000 Business and management consultancy and related services
- 79418000 Procurement consultancy services
- 79990000 Miscellaneous business-related services

II.2.3) Place of performance

NUTS codes

• UKK - South West (England)

II.2.4) Description of the procurement

DE&S is considering options for Provision of Defence General Munitions (DGM) covering various small arms ammunition, explosive natures and pyrotechnics, and inclusive of Category Management. DE&S is looking to understand what services are currently available in the market that meet this requirement.

DE&S is looking to engage the market to gain further information only at this time. The information provided will help DE&S to consider and shape a future market engagement strategy and service requirements.

DE&S is looking to assess the market capability in relation to the provision of (please note this is not an exhaustive list and may change following the engagement event):

- 1. Contracting / Procurement (of Defence General Munitions)
- 2. Category Strategy Development & Management
- 3. Product & Supplier (re)Qualification & Approval
- 4. Supplier Management

- 5. Oversight / Management of parties with the DGM Supply Chain
- 6. Demand Planning, Forecasting and Order Capture
- 7. Purchase to Pay (P2P) and other enabling IT systems & processes
- 8. Governance and New Product Design/Introduction

DE&S welcomes interest from individual suppliers, consortia, Joint Ventures and / or Special Purpose Vehicles. There is no requirement for interested parties to have experience of the Defence Sector.

Contract value, including the in-scope Munitions to be provided via this arrangement, is in excess of £400m.

Suppliers should note that any specified total contract values are the Authority's best estimates. The value and contract term for this potential requirement will be informed by this Market Engagement activity.

In issuing this PIN, DE&S is not committing to carry out any procurement in relation to the requirements stated in this PIN. Non-participation in the Industry Day will not preclude any organisation from participating in any future competition.

II.2.14) Additional information

For clarity it is to be noted that potential suppliers WILL BE required to provide evidence of PSC (Personal Security clearances) should they decide to participate in any resulting procurement competition.

II.3) Estimated date of publication of contract notice

2 December 2024

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section VI. Complementary information

VI.3) Additional information

The event is to be held from 1300 to 1600 on Wednesday 28th February 2024 at the Village Hotel, Bullfinch Close, Filton, Bristol, BS34 6FG

Due to space restrictions of the venue the number of attendees, from any one supplier / supplier grouping is 2 individuals.

To indicate interest in attending please respond via the Defence Sourcing Portal (DSP). Note: you MUST have a registered account to access DSP. Details of how to register can be found here www.contracts.mod.uk

Interested parties MUST indicate their desire to attend by no later than 16th February 2024. The Authority will issue confirmation of supplier attendance by 1700 on 23rd February 2024. Please do NOT attend the event without receiving such a confirmation as you will NOT be permitted entry.