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Contract

## **Intensive Personalised Employment Support**

Department for Work and Pensions

F20: Modification notice

Notice identifier: 2022/S 000-002087

Procurement identifier (OCID): ocds-h6vhtk-030ec0

Published 24 January 2022, 10:45pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Department for Work and Pensions

Hartshead Square

Sheffield

S1 2FD

#### **Contact**

Commercial Team

#### **Email**

[commercialdirectorate.employmentcategory@dwp.gov.uk](mailto:commercialdirectorate.employmentcategory@dwp.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-for-work-pensions>

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Intensive Personalised Employment Support

Reference number

Lot No 3

#### **II.1.2) Main CPV code**

- 75000000 - Administration, defence and social security services

#### **II.1.3) Type of contract**

Services

### **II.2) Description**

#### **II.2.1) Title**

CPA3 North West England

Lot No

Lot No 3

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement at the time of conclusion of the contract:**

IPES is a new voluntary provision covering England and Wales for people with disabilities and complex barriers to work who are referred to as "harder to help". They would be considered by Jobcentre work coaches to be more than 12 months from the labour market without intensive support. The intensive support could not be met by either the existing options available in the Jobcentre or from other DWP contracted provision.

IPES focuses on supporting the harder to help group into employment by delivering support tailored to an individual's needs, focused on overcoming barriers, identifying and achieving employment aspirations and providing consistent contact and intensive support throughout the Participant journey. It will consist of three main areas:

- Introduction - the achievement of successful outcomes depends on building and maintaining quality relationships between the Participant and a dedicated, consistent Key Worker. The focus in the introduction period should be on forging successful relationships, getting to know the Participant and building trust.
- Support into employment - the focus will be on preparing Participants for work which may include preparation for other provision and support. This includes explaining the potential impact on the Participant's benefit payments and sourcing prospective employers to identify appropriate employment opportunities. As the relationship builds between Participant and Key Worker, they will focus on further steps such as partnership working with appropriate specialist services and identifying and establishing a wider support network, prioritising and addressing key needs to support Participants to overcome their barriers to work.
- Sustained In-Work Support (IWS) - providing a service to both the Participant and the employer, investing in the sustained development and up-skilling of the employer and their staff with the aim of transitioning the ongoing IWS responsibility to the employer once provision has ended, maximising the use of existing support, particularly Access to Work (AtW).

#### **II.2.7) Duration of the contract, framework agreement, dynamic purchasing system or concession**

Duration in months

48

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.2) Administrative information**

#### **IV.2.1) Contract award notice concerning this contract**

Notice number: [2020/S 203-494973](#)

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## **Section V. Award of contract/concession**

### **Contract No**

20441-The Growth Company Limited

### **Lot No**

3

### **Title**

Intensive Personalised Employment Support - CPA 3 North West England

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract/concession award decision:**

6 November 2019

#### **V.2.2) Information about tenders**

The contract/concession has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Reed in Partnership Limited

Lee House, 90 Great Bridgewater Street

Greater Manchester

M1 5JW

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

0851645

The contractor/concessionaire is an SME

No

**V.2.4) Information on value of the contract/lot/concession (at the time of conclusion of the contract;excluding VAT)**

Total value of the procurement: £6,947,966

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Suppliers Instructions:

How to Express Interest in this Tender:

1. Register on the eSourcing portal (this is only required once):

<https://dwp.bravosolution.co.uk> & click the link to register - Accept the terms & conditions & click 'continue' - Enter your correct business & user details - Note your chosen username & click 'Save'. You will receive an email with your password (keep this secure)

2. Express an Interest in the tender - Login to the portal with the username/password - Click the 'PQQs / ITTs Open To All Suppliers' link. (These are Pre-Qualification Questionnaires or Invitations to Tender open to any registered supplier) - Click on the relevant exercise to access the content. - Click the 'Express Interest' button at the top of the page. - This will move the PQQ /ITT into your 'My PQQs/ My ITTs' page. (A secure area reserved for your projects only) -You can now access any attachments by clicking 'Buyer Attachments' in the 'PQQ/ ITT Details' box

3. Responding to the tender - Click 'My Response' under 'PQQ/ ITT Details', you can choose to 'Create Response' or to 'Decline to Respond' (please give a reason if declining)

- You can now use the 'Messages' function to communicate with the buyer and seek any clarification - Note the deadline for completion. Follow the onscreen instructions to complete the PQQ/ ITT - There may be a mixture of online & offline actions to complete (detailed online help available). To submit your reply use the 'Submit Response' button (top of the page).

For further assistance please consult the online help, or the eTendering help desk.

DWP expressly reserves the rights(i)to use a reverse auction; (ii)to cancel this procurement at any stage; (iii)to not award any contract as a result of the procurement process commenced by publication of this notice; (iv)and in no circumstances will DWP be liable for any costs incurred by potential suppliers.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Department for Work and Pensions

Hartshead Square

Sheffield

S1 2FD

Country

United Kingdom

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## **Section VII: Modifications to the contract/concession**

### **VII.1) Description of the procurement after the modifications**

#### **VII.1.1) Main CPV code**

- 75000000 - Administration, defence and social security services

#### **VII.1.3) Place of performance**

NUTS code

- UK - United Kingdom

#### **VII.1.4) Description of the procurement:**

IPES is a new voluntary provision covering England and Wales for people with disabilities and complex barriers to work who are referred to as "harder to help". They would be considered by Jobcentre work coaches to be more than 12 months from the labour market without intensive support. The intensive support could not be met by either the existing options available in the Jobcentre or from other DWP contracted provision.

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- Sustained In-Work Support (IWS) - providing a service to both the Participant and the employer, investing in the sustained development and up-skilling of the employer and their staff with the aim of transitioning the ongoing IWS responsibility to the employer once provision has ended, maximising the use of existing support, particularly Access to Work (AtW).

#### **VII.1.5) Duration of the contract, framework agreement, dynamic purchasing system or concession**

Duration in months

48

#### **VII.1.6) Information on value of the contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession:

£6,947,966

#### **VII.1.7) Name and address of the contractor/concessionaire**

The Growth Company Limited

Lee House, 90 Great Bridgewater Street

Greater Manchester

M1 5JW

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02443911

The contractor/concessionaire is an SME

No

## **VII.2) Information about modifications**

### **VII.2.1) Description of the modifications**

Nature and extent of the modifications (with indication of possible earlier changes to the contract):

This amendment to the contract brings a 25% increase in starts to the IPES programme which will result in an increase to the funding available to be paid as outcome payments to suppliers. Consequently, suppliers can receive outcome payments with respect to an additional 1,188 participants.

The above will not impact any minimum levels of performance required by suppliers. The minimum performance required of suppliers will be the same as that agreed in the original contract.

The IPES contracts do not contain any caps as to volume or value. Therefore, there is no maximum number of referrals that can be made or no maximum number of individuals that can achieve outcomes that the supplier can be paid for. However, as the maximum revenue that suppliers can generate through any individual contract is increasing, the



maximum value of each contract is increasing.

### **VII.2.2) Reasons for modification**

Need for modification brought about by circumstances which a diligent contracting authority/entity could not foresee.

Description of the circumstances which rendered the modification necessary and explanation of the unforeseen nature of these circumstances:

When IPES commenced in December 2019, 10,000 places were allocated over a period of 4 years. There has been a substantial increase in the number of people losing their jobs and claiming benefits as a result of Covid-19. Some of these will have disabilities and barriers to work that have been exacerbated by the current situation, they may find it more difficult to find another job and therefore meet the criteria for IPES.

There is a strong Ministerial commitment to support disabled people into work – which IPES plays a key role in meeting, in particular the ability to open up more places

The demand for places on IPES is increasing due to the impact of Covid-19 on disabled people's barriers to work and we need to ensure disabled people are not left behind due to high levels of unemployment.

### **VII.2.3) Increase in price**

Updated total contract value before the modifications (taking into account possible earlier contract modifications, price adaptations and average inflation)

Value excluding VAT: £657,120

Total contract value after the modifications

Value excluding VAT: £6,947,966