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Contract

## **585 - Facilitators and Mentors**

Aston University

F03: Contract award notice

Notice identifier: 2022/S 000-002025

Procurement identifier (OCID): ocds-h6vhtk-02e241

Published 24 January 2022, 2:30pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Aston University

Aston Triangle

Birmingham

B4 7ET

#### **Contact**

Mr Barry Higgins

#### **Email**

[b.higgins@aston.ac.uk](mailto:b.higgins@aston.ac.uk)

#### **Telephone**

+44 3278

#### **Country**

United Kingdom

**NUTS code**

UKG31 - Birmingham

**Internet address(es)**

Main address

<http://www.aston.ac.uk>

Buyer's address

<http://www.aston.ac.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

585 - Facilitators and Mentors

Reference number

DN538668

#### **II.1.2) Main CPV code**

- 80522000 - Training seminars

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The purpose of this procurement process is to appoint Suppliers that will support leaders of

small and medium sized businesses to boost their business performance, resilience and long

term growth.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £675,000

### **II.2) Description**

#### **II.2.1) Title**

Facilitators

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UKG31 - Birmingham

### **II.2.4) Description of the procurement**

The role of the 'Programme Facilitator' will be to assist and support all SME participants and

speakers through the learning and teaching of the programme. Facilitators will be required to work with each cohort for approximately 25 days,

### **II.2.5) Award criteria**

Quality criterion - Name: All criteria are stated only in the procurement documents /  
Weighting: 65

Price - Weighting: 35

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Mentors

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UKG31 - Birmingham

### **II.2.4) Description of the procurement**

We are seeking a pool of at least 10-12 experienced business mentors to be key members of

the delivery team. The role of the 'Mentor' is to support participants to successfully implement learning from the programme into their business immediately (support with building resilience and immediate challenges) and to support them to create and begin to implement a growth action plan for their business (support with planning for long term sustainability). A mentor if assigned to a cohort, will work one-to-one with one or more participants.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality criteria as stated in the procurement documents /  
Weighting: 65

Price - Weighting: 35

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-023246](#)

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## **Section V. Award of contract**

### **Contract No**

585

### **Lot No**

1

### **Title**

Facilitators

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 January 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Design Rally Limited

Poole

Country

United Kingdom

NUTS code

- UKK2 - Dorset and Somerset

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Flint Innovation

Saundersfoot

Country

United Kingdom

NUTS code

- UKL14 - South West Wales

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Synergy Organisational Solutions Limited

Peterborough

Country

United Kingdom

NUTS code

- UKH11 - Peterborough

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

WhyNotChange Limited

Wigan

WN1 2NZ

Country

United Kingdom

NUTS code

- UKD36 - Greater Manchester North West

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £300,000

Total value of the contract/lot: £300,000

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## **Section V. Award of contract**

### **Contract No**

585

### **Lot No**

2

### **Title**

Mentors

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 January 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 17

Number of tenders received from SMEs: 17

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 17

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Business Centred Solutions Limited

Warwick

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Dropjaw Ventures Group Limited

Saighton Chester

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Element-C

Wallingford

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Flint Innovation

Saundersfoot

Country

United Kingdom

NUTS code

- UKL14 - South West Wales

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Orange Services Limited

Sutton Coldfield

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Rockfine Group Limited

Birmingham

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

This is Southside Limited

Sheffield

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

VC Consulting

Birmingham

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ventoux Advisory Limited

Cheltenham

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £375,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Aston University

Birmingham

B4 7ET

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Please contact the University via the ProContract e-tendering portal in the first instance.

This authority has incorporated a minimum of 10 calendar days standstill period.

Information

on the award of the contract was be communicated to all tenderers.